



2020 Prospectus for

# **Lincoln Investor Advantage** ® variable annuity

For contracts issued on or after 8/20/18

May 1, 2020

This document and many others can be read online by signing up for eDelivery!

Make a positive environmental impact by signing up today! For your convenience, additional eDelivery information is located on the next page.

Not a deposit Not FDIC-insured May go down in value

Not insured by any federal government agency

Not guaranteed by any bank or savings association



The Lincoln National Life Insurance Company P.O. Box 2348 Fort Wayne, IN 46801-2348



For your convenience and peace of mind, we offer you the option to receive electronic delivery (eDelivery) of important documents through our website. Once you have registered at LincolnFinancial.com, you will have 24/7/365 access to statements, prospectuses, annual reports, semi-annual reports and confirmations.

# What is eDelivery?

eDelivery is a secure and simple way to receive documents specific to your contract when you need them. Once you are signed up for eDelivery, you can access many important documents at your convenience by logging into your account at LincolnFinancial.com. Additionally, once a new document is ready, you will receive an email from us so you never miss vital information pertaining to your contract.

## Not Registered?

- Visit our website at LincolnFinancial.com
- You will need the following to register:
  - Contract Owner Social Security Number
  - Contract Owner Date of Birth
  - o Contract Number
  - An Email Address

Lincoln Financial Group is the marketing name for Lincoln National Corporation and its affiliates.

The Lincoln National Life Insurance Company is domiciled in Fort Wayne, IN.

# Lincoln Investor Advantage Individual Variable Annuity Contracts Lincoln Life Variable Annuity Account N

Prospectus for contracts issued on and after August 20, 2018

May 1, 2020

Home Office: The Lincoln National Life Insurance Company 1300 South Clinton Street Fort Wayne, IN 46802 www.LincolnFinancial.com 1-888-868-2583

This prospectus describes individual flexible premium deferred variable annuity contracts that are issued by The Lincoln National Life Insurance Company (Lincoln Life or Company). Two separate contracts are offered in this prospectus, each of which has different features and charges. You must choose from one of the following contracts:

- Lincoln Investor Advantage® B-Share
- Lincoln Investor Advantage<sup>®</sup> C-Share

In deciding which contract to purchase, you should consider which features are important to you, and the amount of separate account and surrender charges you are willing to bear relative to your needs. In deciding whether to purchase any of the optional benefits, you should consider the desirability of the benefit relative to its additional cost and to your needs.

These contracts can be purchased as either nonqualified annuities or qualified retirement annuities under Sections 408 (IRAs) and 408A (Roth IRAs) of the tax code. Generally, you do not pay federal income tax on the contract's growth until it is paid out. You receive tax deferral for an IRA whether or not the funds are invested in an annuity contract. Further, if your contract is a Roth IRA, you generally will not pay income tax on a distribution, provided certain conditions are met. Therefore, there should be reasons other than tax deferral for purchasing a qualified annuity contract.

The contract is designed to accumulate Contract Value and to provide retirement income over a certain period of time or for life subject to certain conditions. The benefits offered under this contract may be a variable or fixed amount, if available, or a combination of both. This contract also offers a Death Benefit payable upon the death of the Contractowner or Annuitant. This prospectus is used by both new purchasers and current Contractowners.

The state in which your contract is issued will govern whether or not certain features, riders, restrictions, limitations, charges and fees will apply to your contract. All material state variations are discussed in this prospectus, however, non-material variations may not be discussed. You should refer to your contract regarding state-specific features. Please check with your registered representative regarding availability.

The minimum initial Purchase Payment for the contract is \$10,000. The minimum initial Purchase Payment for C-Share nonqualified contracts where *i4LIFE* Advantage is elected, and where the Contractowner, joint owner and/or Annuitant are ages 86 to 90 (subject to additional terms and limitations, and Home Office approval) is \$50,000. Additional Purchase Payments may be made to the contract, subject to certain restrictions, and must be at least \$100 per payment (\$25 if transmitted electronically), and at least \$300 annually. We reserve the right to limit, restrict, or suspend Purchase Payments made to the contract upon advance written notice.

Except as noted below, you choose whether your Contract Value accumulates on a variable or a fixed (guaranteed) basis or both. Your contract may not offer a fixed account or if permitted by your contract, we may discontinue accepting Purchase Payments or transfers into the fixed side of the contract at any time. If any portion of your Contract Value is in the fixed account, we promise to pay you your principal and a minimum interest rate. We may impose restrictions on the fixed account for the life of your contract or during certain periods.

We offer variable annuity contracts that may offer different investment options, features, and optional benefits. You should carefully consider whether or not this contract is the best product for you.

All Purchase Payments for benefits on a variable basis will be placed in Lincoln Life Variable Annuity Account N (Variable Annuity Account [VAA]). The VAA is a segregated investment account of Lincoln Life. You take all the investment risk on the Contract Value and the retirement income for amounts placed into one or more of the contract's variable options ("Subaccounts"), which, in turn, invest in corresponding underlying funds. If the Subaccounts you select make money, your Contract Value goes up; if they lose

money, it goes down. How much it goes up or down depends on the performance of the Subaccounts you select. We do not guarantee how any of the Subaccounts or their funds will perform. Also, neither the U.S. Government nor any federal agency insures or quarantees your investment in the contract. The contracts are not bank deposits and are not endorsed by any bank or government agency.

The available funds are listed below:

# AIM Variable Insurance Funds (Invesco Variable Insurance

Invesco Oppenheimer V.I. International Growth Fund Invesco Oppenheimer V.I. Main Street Small Cap Fund®

Invesco V.I. Balanced-Risk Allocation Fund

Invesco V.I. Comstock Fund

Invesco V.I. Diversified Dividend Fund

Invesco V.I. Equally-Weighted S&P 500 Fund<sup>1</sup>

Invesco V.I. Equity and Income Fund

Invesco V.I. International Growth Fund

#### AllianceBernstein Variable Products Series Fund

AB VPS Small/Mid Cap Value Portfolio

#### **ALPS Variable Investment Trust**

ALPS/Alerian Energy Infrastructure Portfolio ALPS/Red Rocks Listed Global Opportunity Portfolio

(formerly ALPS/Red Rocks Listed Private Equity Portfolio)

# American Century Variable Portfolios, Inc.:

American Century VP Balanced Fund

American Century VP Large Company Value Fund

# American Funds Insurance Series®

American Funds Asset Allocation Fund

American Funds Blue Chip Income and Growth Fund

American Funds Capital Income Builder

American Funds Global Growth Fund

American Funds Global Small Capitalization Fund

American Funds Growth Fund

American Funds Growth-Income Fund

American Funds International Fund

American Funds Mortgage Fund

American Funds New World Fund®

# BlackRock Variable Series Funds, Inc.

BlackRock Global Allocation V.I. Fund

# Columbia Funds Variable Insurance Trust

Columbia VP Strategic Income Fund\*

## Columbia Funds Variable Insurance Trust II

Columbia VP Commodity Strategy Fund\*

Columbia VP Emerging Markets Bond Fund\*

# **Delaware VIP®** Trust

Delaware VIP Diversified Income Series

Delaware VIP® Emerging Markets Series Delaware VIP® REIT Series

Delaware VIP Small Cap Value Series

Delaware VIP Smid Cap Core Series

Delaware VIP® U.S. Growth Series

Delaware VIP® Value Series

# **Deutsche DWS Variable Series II**

DWS Alternative Asset Allocation VIP Portfolio

## **Eaton Vance Variable Trust**

Eaton Vance VT Floating-Rate Income Fund

# Fidelity® Variable Insurance Products

Fidelity VIP Balanced Portfolio

Fidelity VIP Contrafund Portfolio
Fidelity VIP FundsManager 50% Portfolio
Fidelity VIP Growth Portfolio
Fidelity VIP Mid Cap Portfolio

Fidelity® VIP Strategic Income Portfolio

#### First Trust Variable Insurance Trust

First Trust Capital Strength Portfolio\*

First Trust Dorsey Wright Tactical Core Portfolio

First Trust International Developed Capital Strength\*

First Trust Multi Income Allocation Portfolio

First Trust/Dow Jones Dividend & Income Allocation Portfolio<sup>2</sup>

# Franklin Templeton Variable Insurance Products Trust

Franklin Allocation VIP Fund

Franklin Income VIP Fund

Franklin Mutual Shares VIP Fund

Franklin Rising Dividends VIP Fund

Franklin Small Cap Value VIP Fund

Franklin Small-Mid Cap Growth VIP Fund

Templeton Foreign VIP Fund

Templeton Global Bond VIP Fund

#### **Goldman Sachs Variable Insurance Trust**

Goldman Sachs VIT Multi-Strategy Alternatives Portfolio

## Hartford Series Fund, Inc.

Hartford Capital Appreciation HLS Fund

## **Ivv Variable Insurance Portfolios**

Ivy VIP Asset Strategy Portfolio

Ivy VIP Energy Portfolio

Ivy VIP High Income Portfolio

Ivy VIP Mid Cap Growth Portfolio

Ivy VIP Science and Technology Portfolio

Ivy VIP Small Cap Growth Portfolio

## JPMorgan Insurance Trust

JPMorgan Insurance Trust Core Bond Portfolio

JPMorgan Insurance Trust Income Builder Portfolio

## Legg Mason Partners Variable Equity Trust

ClearBridge Variable Aggressive Growth Portfolio

ClearBridge Variable Large Cap Growth Portfolio

ClearBridge Variable Mid Cap Portfolio

QS Variable Conservative Growth

#### **Lincoln Variable Insurance Products Trust**

LVIP American Balanced Allocation Fund

LVIP American Growth Allocation Fund

LVIP American Preservation Fund

LVIP Baron Growth Opportunities Fund

LVIP BlackRock Advantage Allocation Fund

LVIP BlackRock Dividend Value Managed Volatility Fund

LVIP BlackRock Global Real Estate Fund

LVIP BlackRock Inflation Protected Bond Fund

LVIP Delaware Bond Fund

LVIP Delaware Diversified Floating Rate Fund

LVIP Delaware Social Awareness Fund

LVIP Delaware Wealth Builder Fund

LVIP Dimensional International Core Equity Fund

LVIP Dimensional International Equity Managed Volatility

LVIP Dimensional U.S. Core Equity 1 Fund

LVIP Dimensional U.S. Core Equity 2 Fund

LVIP Dimensional U.S. Equity Managed Volatility Fund

LVIP Dimensional/Vanguard Total Bond Fund

LVIP Franklin Templeton Global Equity Managed Volatility Fund

LVIP Franklin Templeton Multi-Asset Opportunities Fund

LVIP Global Aggressive Growth Allocation Managed Risk

LVIP Global Growth Allocation Managed Risk Fund

LVIP Global Income Fund

LVIP Global Moderate Allocation Managed Risk Fund

LVIP Government Money Market Fund

LVIP JPMorgan High Yield Fund

LVIP JPMorgan Retirement Income Fund

LVIP JPMorgan Select Mid Cap Value Managed Volatility

LVIP Loomis Sayles Global Growth Fund

LVIP MFS International Growth Fund

LVIP MFS Value Fund

LVIP Mondrian International Value Fund

LVIP Multi-Manager Global Equity Managed Volatility Fund

LVIP PIMCO Low Duration Bond Fund

LVIP SSGA Bond Index Fund

LVIP SSGA Conservative Index Allocation Fund

LVIP SSGA Conservative Structured Allocation Fund

LVIP SSGA Developed International 150 Fund

LVIP SSGA Emerging Markets 100 Fund

LVIP SSGA Emerging Markets Equity Index Fund

LVIP SSGA Global Tactical Allocation Managed Volatility Fund

LVIP SSGA International Index Fund

LVIP SSGA International Managed Volatility Fund

LVIP SSGA Large Cap 100 Fund

LVIP SSGA Mid-Cap Index Fund

LVIP SSGA Moderate Index Allocation Fund

LVIP SSGA Moderate Structured Allocation Fund

LVIP SSGA Moderately Aggressive Index Allocation Fund

LVIP SSGA Moderately Aggressive Structured Allocation Fund

LVIP SSGA S&P 500 Index Fund3

LVIP SSGA Short-Term Bond Index Fund

LVIP SSGA Small-Cap Index Fund

LVIP SSGA Small-Mid Cap 200 Fund

LVIP T. Rowe Price Growth Stock Fund

LVIP T. Rowe Price Structured Mid-Cap Growth Fund

LVIP U.S. Aggressive Growth Allocation Managed Risk Fund

LVIP Vanguard Domestic Equity ETF Fund

LVIP Vanguard International Equity ETF Fund

LVIP Wellington Capital Growth Fund

LVIP Wellington Mid-Cap Value Fund

LVIP Western Asset Core Bond Fund

#### Lord Abbett Series Fund, Inc.

Lord Abbett Series Fund Bond Debenture Portfolio

Lord Abbett Series Fund Developing Growth Portfolio

Lord Abbett Series Fund Short Duration Income Portfolio

# MFS Variable Insurance Trust

MFS VIT Growth Series

MFS® VIT Total Return Series

MFS® VIT Utilities Series

## MFS Variable Insurance Trust II

MFS® VIT II International Value Series

# Morgan Stanley Variable Insurance Fund Inc. (VIF)

Morgan Stanley VIF Global Infrastructure Portfolio

## **PIMCO Variable Insurance Trust**

PIMCO VIT All Asset All Authority Portfolio\*

PIMCO VIT All Asset Portfolio\*

#### **Putnam Variable Trust**

Putnam VT Equity Income Fund

Putnam VT George Putnam Balanced Fund

Putnam VT Global Health Care Fund

Putnam VT Income Fund

Putnam VT Multi-Asset Absolute Return Fund

#### **Rvdex Variable Trust**

Guggenheim VT Long Short Equity Guggenheim VT Multi-Hedge Strategies

## **SEI Insurance Products Trust**

SEI VP Market Growth Strategy Fund SEI VP Market Plus Strategy Fund

#### VanEck VIP Trust

VanEck VIP Global Hard Assets Fund

# **Virtus Variable Insurance Trust**

Virtus Newfleet Multi-Sector Intermediate Bond Series

\*Not all funds are available in all contracts. Refer to the Description of the Funds section of this prospectus for specific information regarding availability of funds.

- Standard & Poor's ®," "S&P®," "Standard & Poor's Equal Weight Index," "S&P EWI," "S&P 500 ®," "Standard & Poor's 500" and "500" are trademarks of The McGraw-Hill Companies, Inc. and have been licensed for use by the Invesco V.I. Equally-Weighted S&P 500 Fund. The fund is not sponsored, endorsed, sold or promoted by S&P, and S&P makes no representation regarding the advisability of investing in the fund.
- Dow Jones is a registered trademark of Dow Jones Trademark Holdings LLC ("Dow Jones"). The trademark has been licensed to S&P Dow Jones Indices LLC and has been sublicensed for use for certain purposes by First Trust Advisors L.P. The product is not sponsored, endorsed, sold or promoted by Standard & Poor's and Standard & Poor's makes no representation regarding the advisability of purchasing the product.
- The Index to which this fund is managed is a product of S&P Dow Jones Indices LLC ("SPDJI") and has been licensed for use by one or more of the portfolio's service providers (licensee). Standard & Poor's ® and S&P ® are registered trademarks of Standard & Poor's Financial Services LLC (S&P); Dow Jones® is a registered trademark of Dow Jones Trademark Holdings LLC (Dow Jones); and these trademarks have been licensed for use by SPDJI and

sublicensed for certain purposes by the licensees. S&P®, S&P GSCI® and the Index are trademarks of S&P and have been licensed for use by SPDJI and its affiliates and sublicensed for certain purposes by the licensee. The Index is not owned, endorsed, or approved by or associated with any additional third party. The licensee's products are not sponsored, endorsed, sold or promoted by SPDJI, Dow Jones, S&P, their respective affiliates, or their third party licensors, and none of these parties or their respective affiliates or third party licensors make any representation regarding the advisability of investing in such products, nor do they have any liability for any errors, omissions, or interruptions of the Index.

Beginning on January 1, 2021, as permitted by regulations adopted by the Securities and Exchange Commission ("SEC"), you may not be receiving paper copies of the funds' shareholder reports from us by mail, unless you specifically request paper copies of the reports. Instead, the reports will be made available on a website, and we will notify you by mail each time a report is posted and will provide you with a website link to access the report. We will also provide instructions for requesting paper copies.

If you already elected to receive shareholder reports electronically, you will not be affected by this change and you do not need to take any action. You may elect to receive shareholder reports and other communications electronically by following the instructions we have provided.

You may elect to receive all future reports in paper free of charge by informing us that you wish to continue receiving paper copies of your shareholder reports by contacting us at the telephone number listed on the first page of this prospectus. Your election to receive reports in paper will apply to all funds available under your contract.

This prospectus gives you information about the contract that you should know before you decide to buy a contract and make Purchase Payments. You should also review the prospectuses for the funds and keep all prospectuses for future reference.

Neither the SEC nor any state securities commission has approved this contract or determined that this prospectus is accurate or complete. Any representation to the contrary is a criminal offense.

More information about the contract is in the current Statement of Additional Information (SAI), dated the same date as this prospectus. The SAI is incorporated by reference into this prospectus and is legally part of this prospectus. For a free copy of the SAI, write: The Lincoln National Life Insurance Company, PO Box 2348, Fort Wayne, IN 46801-2348, or call 1-888-868-2583. The SAI and other information about Lincoln Life and the VAA are also available on the SEC's website (http://www.sec.gov). There is a table of contents for the SAI on the last page of this prospectus.

# **Table of Contents**

Item	Page
Special Terms	6
Expense Tables	8
Summary of Common Questions	15
Condensed Financial Information	17
The Lincoln National Life Insurance Company	17
Variable Annuity Account (VAA)	18
Investments of the Variable Annuity Account	18
Charges and Other Deductions	26
The Contracts	30
Contracts Offered in this Prospectus	30
Purchase Payments	31
Large Account Credit	32
Transfers On or Before the Annuity Commencement Date	33
Surrenders and Withdrawals	36
Death Benefit	38
Investment Requirements	41
i4LIFE® Advantage	42
Annuity Payouts	46
Fixed Side of the Contract	48
Distribution of the Contracts	49
Federal Tax Matters	50
Additional Information	56
Voting Rights	56
Return Privilege	57
State Regulation	57
Records and Reports	57
Cyber Security and Business Interruption Risks	58
Legal Proceedings	58
Contents of the Statement of Additional Information (SAI)	
for Lincoln Life Variable Annuity Account N	60
Appendix A — Condensed Financial Information	A-1
B-Share	A-1
C-Share	A-9

# **Special Terms**

In this prospectus, the following terms have the indicated meanings:

**Access Period**—Under *i4LIFE* Advantage, a defined period of time during which we make Regular Income Payments to you while you still have access to your Account Value. This means that you may make withdrawals, surrender the contract, and have a Death Benefit.

**Account or Variable Annuity Account (VAA)**—The segregated investment account, Account N, into which we set aside and invest the assets for the variable side of the contract offered in this prospectus.

Account Value—Under *i4LIFE*® Advantage, the initial Account Value is the Contract Value on the Valuation Date that *i4LIFE*® Advantage is effective (or initial Purchase Payment if *i4LIFE*® Advantage is purchased at contract issue), less any applicable premium taxes. During the Access Period, the Account Value on a Valuation Date equals the total value of all of the Contractowner's Accumulation Units plus the Contractowner's value in the fixed account, reduced by Regular Income Payments and withdrawals.

**Account Value Death Benefit**—Provides a Death Benefit equal to the Contract Value on the Valuation Date the Death Benefit is approved by us for payment.

**Accumulation Unit**—A measure used to calculate Contract Value for the variable side of the contract before the Annuity Commencement Date and to calculate the *i4LIFE* Advantage Account Value during the Access Period.

**Annuitant**—The person upon whose life the annuity benefit payments are based, and upon whose death a Death Benefit may be paid.

**Annuity Commencement Date**—The Valuation Date when funds are withdrawn or converted into Annuity Units or fixed dollar payout for payment of retirement income benefits under the Annuity Payout option you select (other than *i4LIFE*® Advantage).

**Annuity Payout**—A regularly scheduled payment (under any of the available annuity options) that occurs after the Annuity Commencement Date (or Periodic Income Commencement Date if *i4LIFE*® Advantage has been elected). Payments may be variable or fixed, or a combination of both.

**Annuity Unit**—A measure used to calculate the amount of Annuity Payouts for the variable side of the contract after the Annuity Commencement Date.

**Beneficiary**—The person you choose to receive any Death Benefit paid if you die before the Annuity Commencement Date.

**Contractowner** (you, your, owner)—The person who can exercise the rights within the contract (decides on investment allocations, transfers, payout option, designates the Beneficiary, etc.). Usually, but not always, the Contractowner is the Annuitant.

**Contract Value** (may be referred to as Account Value in marketing materials)—At any given time before the Annuity Commencement Date, the total value of all Accumulation Units of a contract, plus the value of the fixed side of the contract, if any.

**Contract Year**—Each 12-month period starting with the effective date of the contract and starting with each contract anniversary after that.

**Death Benefit**—Before the Annuity Commencement Date, the amount payable to your designated Beneficiary if the Contractowner dies. As an alternative, the Contractowner may receive a Death Benefit on the death of the Annuitant prior to the Annuity Commencement Date.

Good Order—The actual receipt at our Home Office of the requested transaction in writing or by other means we accept, along with all information and supporting legal documentation necessary to complete the transaction. The forms we provide will identify the necessary documentation. We may, in our sole discretion, determine whether any particular transaction request is in Good Order, and we reserve the right to change or waive any Good Order requirements at any time.

**Investment Requirements**—Restrictions in how you may allocate your Subaccount investments if you elect the Earnings Optimizer Death Benefit.

Large Account Credit—The additional amount credited to the contract if the applicable threshold of value in your Subaccounts is met.

Lifetime Income Period—Under *i4LIFE*® Advantage, the period of time following the Access Period during which we make Regular Income Payments to you for the rest of your life (and Secondary Life, if applicable). During the Lifetime Income Period, you will no longer have access to your Account Value or receive a Death Benefit.

**Lincoln Life** (we, us, our, Company)—The Lincoln National Life Insurance Company.

**Periodic Income Commencement Date**—The Valuation Date on which the amount of *i4LIFE* Advantage Regular Income Payments are determined.

**Purchase Payments**—Amounts paid into the contract other than Large Account Credits.

**Regular Income Payments**—The variable, periodic income payments paid under  $i4LIFE^{\circ}$  Advantage.

**Secondary Life**—Under *i4LIFE*® Advantage, the person designated by the Contractowner upon whose life the annuity payments will also be contingent.

**Selling Group Individuals**—For the B-Share contract, a Contractowner who meets one of the following criteria at the time of the contract purchase and who purchases the contract

without the assistance of a registered representative under contract with us:

- Employees and registered representatives of any member of the selling group (broker-dealers who have selling agreements with us for the products described in this prospectus) and their spouses and minor children.
- Officers, directors, trustees or bona-fide full-time employees and their spouses and minor children of Lincoln Financial Group or any of the investment advisers of the funds currently being offered, or their affiliated or managed companies.

**Subaccount**—Each portion of the VAA that reflects investments in Accumulation and Annuity Units of a class of a particular fund available under the contracts. There is a separate Subaccount which corresponds to each class of a fund.

Valuation Date—Each day the New York Stock Exchange (NYSE) is open for trading.

**Valuation Period**—The period starting at the close of trading (normally 4:00 p.m. New York time) on each day that the NYSE is open for trading (Valuation Date) and ending at the close of such trading on the next Valuation Date.

# **Expense Tables**

The following tables describe the fees and expenses that you will pay when buying, owning, and surrendering the contract.

The first table describes the fees and expenses that you will pay at the time that you buy the contract, surrender the contract, or transfer Contract Value between investment options, and/or the fixed account (if available). State premium taxes may also be deducted. The premium tax rates range from zero to 5%.

#### CONTRACTOWNER TRANSACTION EXPENSES

# **Accumulation Phase:**

B-Share C-Share

Surrender charge (as a percentage of Purchase Payments surrendered/withdrawn):1 . . . . . . . . . . . . 7.00% N/A

The following tables describe the fees and expenses that you will pay periodically during the time that you own the contract, not including fund fees and expenses. Only one table will apply to a given Contractowner. The tables differ based on whether the Contractowner has purchased the *i4LIFE*® Advantage rider.

- Table A reflects the expenses for a contract that has not elected i4LIFE® Advantage (Base contract).
- Table B reflects the expenses for a contract that has elected *i4LIFE*® Advantage.
- Table C reflects the expenses for a contract with the Earnings Optimizer Death Benefit.
- Table D reflects the expenses with both i4LIFE® Advantage and the Earnings Optimizer Death Benefit.

# TABLE A Expenses for a Contract that has not Elected $\it i4LIFE^{\it @}$ Advantage (Base contract)

Annual Account Fee:1	<b>B-Share</b> \$35	<b>C-Share</b> \$35
Separate Account Annual Expenses (as a percentage of average daily net assets in the Subaccounts) <sup>2</sup>		
Guaranteed Maximum and Current Product Charges:		
Account Value Death Benefit		
Mortality and Expense Risk Charge	0.85%	1.15%
Administrative Charge	0.10%	0.10%
Total Separate Account Expenses	0.95%	1.25%

During the accumulation phase, the account fee will be deducted from your Contract Value on each contract anniversary, or upon surrender of the contract. The account fee will be waived if your Contract Value is \$100,000 or more on the contract anniversary (or date of surrender). This account fee will be waived after the fifteenth Contract Year, regardless of your Contract Value. We do not assess the account fee on contracts issued to Selling Group Individuals.

The surrender charge percentage is reduced over a 5-year period at the following rates: 7%, 6%, 5%, 4%, 3%. We may reduce or waive this charge in certain situations. There is no surrender charge for C-Share. See Charges and Other Deductions - Surrender Charge.

The mortality and expense risk charge is 0.85% and the administrative charge rate is 0.10% on and after the Annuity Commencement Date for B-Share contracts. The mortality and expense risk charge is 1.00% and the administrative charge rate is 0.10% on and after the Annuity Commencement Date for C-Share contracts. If your Contract Value had reached the \$250,000 threshold (\$1 million for contracts purchased prior to April 22, 2019) immediately prior to the Annuity Commencement Date, this charge will be reduced by 0.10% (B-Share contracts) or 0.15% (C-Share contracts).

# TABLE B Expenses for a Contract that has elected *i4LIFE*® Advantage

Annual Account Fee:1	<b>B-Share</b> \$35	<b>C-Share</b> \$35
<i>i4LIFE</i> ® Advantage: <sup>2</sup> Account Value Death Benefit	1.35%	1.65%

- During the Access Period, the account fee will be deducted from your Contract Value on each contract anniversary, or upon surrender of the contract. The account fee will be waived if your Contract Value is \$100,000 or more on the contract anniversary (or date of surrender). This account fee will be waived after the fifteenth Contract Year, regardless of your Contract Value. We do not assess the account fee on contracts issued to Selling Group Individuals.
- As an annualized percentage of average Account Value, computed daily. This charge is assessed only on and after the effective date of *i4LIFE* Advantage. This charge continues during the Access Period. During the Lifetime Income Period, the *i4LIFE* Advantage charge is 1.35% for B-Share contracts and 1.50% for C-Share contracts. If your Contract Value had reached the \$250,000 threshold (\$1 million for contracts purchased prior to April 22, 2019) immediately prior to the beginning of the Lifetime Income Period under *i4LIFE* Advantage, this charge will be reduced by 0.10% (B-Share contracts) or 0.15% (C-Share contracts). See Charges and Other Deductions *i4LIFE* Advantage Charge for more information.

# TABLE C Expenses for a Contract with Earnings Optimizer Death Benefit

	B-Share	C-Share
Annual Account Fee:1	\$35	\$35
Separate Account Annual Expenses (as a percentage of average daily net assets in the Subaccounts) <sup>2</sup>		
Guaranteed Maximum and Current Product Charges:		
Mortality and Expense Risk Charge	0.85%	1.15%
Administrative Charge	0.10%	0.10%
Total Separate Account Expenses	0.95%	1.25%
Earnings Optimizer Death Benefit Charge: <sup>3</sup>		
Guaranteed Maximum Annual Charge		
Age at Issue – 1-69	1.40%	1.40%
Age at Issue – 70-75	1.70%	1.70%
Current Annual Charge		
Age at Issue – 1-69	0.40%	0.40%
Age at Issue – 70-75	0.70%	0.70%

- During the accumulation phase, the account fee will be deducted from your Contract Value on each contract anniversary, or upon surrender of the contract. The account fee will be waived if your Contract Value is \$100,000 or more on the contract anniversary (or date of surrender). This account fee will be waived after the fifteenth Contract Year, regardless of your Contract Value. We do not assess the account fee on contracts issued to Selling Group Individuals.
- The mortality and expense risk charge is 0.85% and the administrative charge rate is 0.10% on and after the Annuity Commencement Date for B-Share contracts. The mortality and expense risk charge is 1.00% and the administrative charge rate is 0.10% on and after the Annuity Commencement Date for C-Share contracts. If your Contract Value had reached the \$250,000 threshold (\$1 million for contracts purchased prior to April 22, 2019) immediately prior to the Annuity Commencement Date, this charge will be reduced by 0.10% (B-Share contracts) or 0.15% (C-Share contracts).
- We will deduct this charge from the Contract Value on a quarterly basis, with the first deduction occurring on the Valuation Date on or next following the three-month anniversary of the rider effective date. See the Charges and Other Deductions section below for a discussion of how the charges are calculated.

# TABLE D Expenses for a Contract that has Elected $i4LIFE^{\circ}$ Advantage and Earnings Optimizer Death Benefit

Annual Account Fee: <sup>1</sup> <i>i4LIFE</i> ® Advantage: <sup>2</sup>	<b>B-Share</b> \$35 1.35%	<b>C-Share</b> \$35 1.65%
Earnings Optimizer Death Benefit Charge: <sup>3</sup>		
Guaranteed Maximum Annual Charge:		
Age at Issue – 1-69	1.40%	1.40%
Age at Issue – 70-75	1.70%	1.70%
Age at Issue – 1-69	0.40%	0.40%
Age at Issue – 70-75	0.70%	0.70%

- During the Access Period, the account fee will be deducted from your Contract Value on each contract anniversary, or upon surrender of the contract. The account fee will be waived if your Contract Value is \$100,000 or more on the contract anniversary (or date of surrender). This account fee will be waived after the fifteenth Contract Year, regardless of your Contract Value. We do not assess the account fee on contracts issued to Selling Group Individuals.
- As an annualized percentage of average Account Value, computed daily. This charge is assessed only on and after the effective date of *i4LIFE* Advantage. This charge continues during the Access Period. During the Lifetime Income Period, the *i4LIFE* Advantage charge is 1.35% for B-Share contracts and 1.50% for C-Share contracts. If your Contract Value had reached the \$250,000 threshold (\$1 million for contracts purchased prior to April 22, 2019) immediately prior to the beginning of the Lifetime Income Period under *i4LIFE* Advantage, this charge will be reduced by 0.10% (B-Share contracts) or 0.15% (C-Share contracts). See Charges and Other Deductions *i4LIFE* Advantage Charge for more information.
- We will deduct this charge from the Contract Value on a quarterly basis, with the first deduction occurring on the Valuation Date on or next following the three-month anniversary of the rider effective date. See the Charges and Other Deductions section below for a discussion of how the charges are calculated.

The next item shows the minimum and maximum total annual operating expenses charged by the funds that you may pay periodically during the time that you own the contract. The expenses are for the year ended December 31, 2019, adjusted to reflect anticipated changes in fees and expenses, or, for new portfolios, are based on estimates for the current fiscal year. More detail concerning each fund's fees and expenses is contained in the prospectus for each fund.

	Minimum	Maximum
Total Annual Fund Operating Expenses (expenses that are deducted from		
fund assets, including management fees, distribution and/or service		
(12b-1) fees, and other expenses)	0.48%	3.72%
Total Annual Fund Operating Expenses (after contractual waivers/		
reimbursements*)	0.48%	3.63%

\*Some of the funds have entered into contractual waiver or reimbursement arrangements that may reduce fund management and other fees and/or expenses during the period of the arrangement. These arrangements vary in length, but no arrangement will terminate before April 30, 2021. There can be no assurance that fund expense waivers or reimbursements will be extended beyond their current terms as outlined in each fund prospectus, and they may not cover certain expenses such as extraordinary expenses. Certain of these arrangements may provide that amounts previously waived or reimbursed may be recovered in future years. See each fund prospectus for complete information regarding annual operating expenses and any waivers or reimbursements in effect for a particular fund.

The following table shows the expenses charged by each fund for the year ended December 31, 2019: (as a percentage of each fund's average net assets):

	Management Fees (before any waivers/ reimburse- ments)	12b-1 Fees (before any waivers/ reimburse- + ments)	Other Expenses (before any waivers/ reimburse- + ments)	Acquired Fund Fees and + Expenses	Total Expenses (before any waivers/ reimburse- = ments)	Total Contractual waivers/ reimburse- ments (if any)	Expenses (after Contractual waivers/ reimburse- ments)
AB VPS Small/Mid Cap Value Portfolio - Class B	0.75%	0.25%	0.08%	0.00%	1.08%	-0.01%	1.07%
ALPS/Alerian Energy Infrastructure Portfolio - Class III	0.70%	0.25%	0.42%	0.00%	1.37%	-0.07%	1.30%
ALPS/Red Rocks Listed Global Opportunity Portfolio - Class III	0.90%	0.25%	0.56%	0.86%	2.57%	-0.26%	2.31%

	Management Fees (before any waivers/ reimburse- ments)	12b-1 Fees (before any waivers/ reimburse- + ments)	Other Expenses (before any waivers/ reimburse- + ments)	Acquired Fund Fees and + Expenses	Total Expenses (before any waivers/ reimburse- = ments)	Total Contractual waivers/ reimburse- ments (if any)	Expenses (after Contractual waivers/ reimburse- ments)
American Century VP Balanced Fund - Class II	0.90%	0.25%	0.01%	0.00%	1.16%	-0.05%	1.11%
American Century VP Large Company Value Fund - Class II	0.80%	0.25%	0.01%	0.00%	1.06%	-0.15%	0.91%
American Funds Asset Allocation Fund - Class 4	0.27%	0.25%	0.29%	0.00%	0.81%	0.00%	0.81%
American Funds Blue Chip Income and Growth Fund - Class 4	0.39%	0.25%	0.29%	0.00%	0.93%	0.00%	0.93%
American Funds Capital Income Builder® - Class 4	0.49%	0.25%	0.30%	0.00%	1.04%	-0.26%	0.78%
American Funds Global Growth Fund - Class 4	0.52%	0.25%	0.30%	0.00%	1.07%	0.00%	1.07%
American Funds Global Small Capitalization Fund - Class 4	0.70%	0.25%	0.31%	0.00%	1.26%	0.00%	1.26%
American Funds Growth Fund - Class 4	0.32%	0.25%	0.29%	0.00%	0.86%	0.00%	0.86%
American Funds Growth-Income Fund - Class 4	0.26%	0.25%	0.29%	0.00%	0.80%	0.00%	0.80%
American Funds International Fund - Class 4	0.49%	0.25%	0.31%	0.00%	1.05%	0.00%	1.05%
American Funds Mortgage Fund - Class 4	0.42%	0.25%	0.31%	0.00%	0.98%	-0.18%	0.80%
American Funds New World Fund® - Class 4	0.70%	0.25%	0.32%	0.00%	1.27%	-0.18%	1.09%
BlackRock Global Allocation V.I. Fund - Class III	0.64%	0.25%	0.25%	0.00%	1.14%	-0.15%	0.99%
ClearBridge Variable Aggressive Growth Portfolio - Class II	0.75%	0.25%	0.04%	0.00%	1.04%	0.00%	1.04%
ClearBridge Variable Large Cap Growth Portfolio - Class II	0.70%	0.25%	0.07%	0.01%	1.03%	-0.01%	1.02%
ClearBridge Variable Mid Cap Portfolio - Class II	0.75%	0.25%	0.09%	0.01%	1.10%	0.00%	1.10%
Columbia VP Commodity Strategy Fund - Class 2	0.63%	0.25%	0.03%	0.00%	0.91%	0.00%	0.91%
Columbia VP Emerging Markets Bond Fund - Class 2	0.60%	0.25%	0.16%	0.00%	1.01%	0.00%	1.01%
Columbia VP Strategic Income Fund - Class 2	0.60%	0.25%	0.12%	0.00%	0.97%	-0.03%	0.94%
Delaware VIP® Diversified Income Series - Service Class	0.58%	0.30%	0.06%	0.00%	0.94%	-0.02%	0.92%
Delaware VIP® Emerging Markets Series - Service Class	1.24%	0.30%	0.10%	0.00%	1.64%	-0.04%	1.60%
Delaware VIP® REIT Series - Service Class	0.75%	0.30%	0.08%	0.00%	1.13%	0.00%	1.13%
Delaware VIP® Small Cap Value Series - Service Class	0.71%	0.30%	0.06%	0.00%	1.07%	0.00%	1.07%
Delaware VIP® Smid Cap Core Series - Service Class	0.74%	0.30%	0.07%	0.00%	1.11%	0.00%	1.11%
Delaware VIP® U.S. Growth Series - Service Class	0.65%	0.30%	0.08%	0.00%	1.03%	0.00%	1.03%
Delaware VIP® Value Series - Service Class	0.63%	0.30%	0.06%	0.00%	0.99%	0.00%	0.99%
DWS Alternative Asset Allocation VIP Portfolio - Class B	0.10%	0.25%	0.27%	0.62%	1.24%	-0.09%	1.15%
Eaton Vance VT Floating-Rate Income Fund - Initial Class	0.58%	0.25%	0.36%	0.00%	1.19%	0.00%	1.19%
Fidelity® VIP Balanced Portfolio - Service Class 2	0.39%	0.25%	0.10%	0.00%	0.74%	0.00%	0.74%
Fidelity® VIP Contrafund® Portfolio - Service Class 2	0.54%	0.25%	0.07%	0.00%	0.86%	0.00%	0.86%
Fidelity® VIP FundsManager® 50% Portfolio - Service Class 2	0.25%	0.25%	0.00%	0.42%	0.92%	-0.15%	0.77%
Fidelity® VIP Growth Portfolio - Service Class 2	0.54%	0.25%	0.09%	0.00%	0.88%	0.00%	0.88%
Fidelity® VIP Mid Cap Portfolio - Service Class 2	0.54%	0.25%	0.08%	0.00%	0.87%	0.00%	0.87%
Fidelity® VIP Strategic Income Portfolio - Service Class 2	0.55%	0.25%	0.12%	0.00%	0.92%	0.00%	0.92%
First Trust Capital Strength Portfolio – Class I	0.50%	0.25%	0.45%	0.00%	1.20%	-0.10%	1.10%
First Trust Dorsey Wright Tactical Core Portfolio – Class I	0.35%	0.25%	0.63%	0.53%	1.76%	-0.46%	1.30%
First Trust Dorsey Wright Tactical Core Portfolio – Class I	0.35%	0.25%	0.63%	0.53%	1.76%	-0.46%	1.30%
First Trust Dorsey Wright Tactical Core Portfolio – Class I	0.35%	0.25%	0.63%	0.53%	1.76%	-0.46%	1.30%
First Trust Dorsey Wright Tactical Core Portfolio – Class I	0.35%	0.25%	0.63%	0.53%	1.76%	-0.46%	1.30%
First Trust Multi Income Allocation Portfolio - Class I	0.60%	0.25%	0.95%	0.32%	2.12%	-0.97%	1.15%
First Trust/Dow Jones Dividend & Income Allocation Portfolio - Class I	0.60%	0.25%	0.36%	0.00%	1.21%	-0.01%	1.20%
Franklin Allocation VIP Fund - Class 4	0.55%	0.35%	0.04%	0.23%	1.17%	-0.25%	0.92%
Franklin Income VIP Fund - Class 4	0.46%	0.35%	0.00%	0.01%	0.82%	-0.01%	0.81%

Total

	Management Fees (before any waivers/ reimburse- ments)	12b-1 Fees (before any waivers/ reimburse- + ments)	Other Expenses (before any waivers/ reimburse- + ments)	Acquired Fund Fees and + Expenses	Total Expenses (before any waivers/ reimburse- = ments)	Total Contractual waivers/ reimburse- ments (if any)	Expenses (after Contractual waivers/ reimburse- ments)
Franklin Mutual Shares VIP Fund - Class 4	0.68%	0.35%	0.03%	0.00%	1.06%	0.00%	1.06%
Franklin Rising Dividends VIP Fund - Class 4	0.62%	0.35%	0.01%	0.01%	0.99%	0.00%	0.99%
Franklin Small Cap Value VIP Fund - Class 4	0.64%	0.35%	0.03%	0.01%	1.03%	0.00%	1.03%
Franklin Small-Mid Cap Growth VIP Fund - Class 4	0.80%	0.35%	0.04%	0.01%	1.20%	-0.01%	1.19%
Goldman Sachs VIT Multi-Strategy Alternatives Portfolio - Advisor Shares	0.15%	0.15%	1.68%	0.80%	2.78%	-1.36%	1.42%
Guggenheim VT Long Short Equity	0.90%	0.00%	0.82%	0.00%	1.72%	0.00%	1.72%
Guggenheim VT Multi-Hedge Strategies	1.17%	0.00%	0.55%	0.18%	1.90%	-0.03%	1.87%
Hartford Capital Appreciation HLS Fund - Class IC	0.64%	0.25%	0.28%	0.00%	1.17%	0.00%	1.17%
Invesco Oppenheimer V.I. International Growth Fund - Series II Shares	0.95%	0.25%	0.18%	0.00%	1.38%	-0.13%	1.25%
Invesco Oppenheimer V.I. Main Street Small Cap Fund®- Series II Shares	0.68%	0.25%	0.18%	0.00%	1.11%	-0.06%	1.05%
Invesco V.I. Balanced-Risk Allocation Fund - Series II Shares	0.92%	0.25%	0.18%	0.16%	1.51%	-0.46%	1.05%
Invesco V.I. Comstock Fund - Series II Shares	0.57%	0.25%	0.17%	0.02%	1.01%	-0.01%	1.00%
Invesco V.I. Diversified Dividend Fund - Series II Shares	0.48%	0.25%	0.17%	0.01%	0.91%	0.00%	0.91%
Invesco V.I. Equally-Weighted S&P 500 Fund - Series II Shares	0.12%	0.25%	0.23%	0.00%	0.60%	0.00%	0.60%
Invesco V.I. Equity and Income Fund - Series II Shares	0.38%	0.25%	0.17%	0.01%	0.81%	-0.01%	0.80%
Invesco V.I. International Growth Fund - Series II Shares	0.71%	0.25%	0.18%	0.01%	1.15%	0.00%	1.15%
Ivy VIP Asset Strategy Portfolio - Class II	0.70%	0.25%	0.07%	0.00%	1.02%	0.00%	1.02%
Ivy VIP Energy Portfolio - Class II	0.85%	0.25%	0.19%	0.00%	1.29%	0.00%	1.29%
Ivy VIP High Income Portfolio - Class II	0.61%	0.25%	0.06%	0.01%	0.93%	0.00%	0.93%
Ivy VIP Mid Cap Growth Portfolio - Class II	0.85%	0.25%	0.05%	0.00%	1.15%	-0.05%	1.10%
Ivy VIP Science and Technology Portfolio - Class II	0.85%	0.25%	0.05%	0.00%	1.15%	0.00%	1.15%
Ivy VIP Small Cap Growth Portfolio - Class II	0.85%	0.25%	0.07%	0.00%	1.17%	-0.03%	1.14%
JPMorgan Insurance Trust Core Bond Portfolio - Class 2	0.40%	0.25%	0.18%	0.00%	0.83%	0.00%	0.83%
JPMorgan Insurance Trust Income Builder Portfolio - Class 2	0.42%	0.25%	0.52%	0.09%	1.28%	-0.35%	0.93%
Lord Abbett Series Fund Bond Debenture Portfolio - Class VC	0.47%	0.00%	0.44%	0.00%	0.91%	0.00%	0.91%
Lord Abbett Series Fund Developing Growth Portfolio - Class VC	0.75%	0.00%	0.52%	0.00%	1.27%	-0.23%	1.04%
Lord Abbett Series Fund Short Duration Income Portfolio - Class VC	0.35%	0.00%	0.55%	0.00%	0.90%	0.00%	0.90%
LVIP American Balanced Allocation Fund - Service Class	0.25%	0.35%	0.05%	0.37%	1.02%	-0.05%	0.97%
LVIP American Growth Allocation Fund - Service Class	0.25%	0.35%	0.05%	0.38%	1.03%	-0.05%	0.98%
LVIP American Preservation Fund - Service Class	0.25%	0.35%	0.06%	0.34%	1.00%	-0.10%	0.90%
LVIP Baron Growth Opportunities Fund - Service Class	1.00%	0.25%	0.07%	0.01%	1.33%	-0.14%	1.19%
LVIP BlackRock Advantage Allocation Fund - Service Class	0.65%	0.25%	0.47%	0.00%	1.37%	-0.39%	0.98%
LVIP BlackRock Dividend Value Managed Volatility Fund - Service Class	0.72%	0.25%	0.08%	0.01%	1.06%	-0.13%	0.93%
LVIP BlackRock Global Real Estate Fund - Service Class	0.67%	0.25%	0.10%	0.00%	1.02%	-0.01%	1.01%
LVIP BlackRock Inflation Protected Bond Fund - Service Class	0.42%	0.25%	0.07%	0.00%	0.74%	0.00%	0.74%
LVIP Delaware Bond Fund - Service Class	0.31%	0.35%	0.06%	0.00%	0.72%	0.00%	0.72%
LVIP Delaware Diversified Floating Rate Fund - Service Class	0.58%	0.25%	0.08%	0.00%	0.91%	-0.03%	0.88%
LVIP Delaware Social Awareness Fund - Service Class	0.38%	0.35%	0.08%	0.00%	0.81%	0.00%	0.81%
LVIP Delaware Wealth Builder Fund - Service Class	0.63%	0.25%	0.19%	0.00%	1.07%	-0.11%	0.96%
LVIP Dimensional International Core Equity Fund - Service Class	0.58%	0.25%	0.12%	0.00%	0.95%	-0.06%	0.89%
LVIP Dimensional International Equity Managed Volatility Fund - Service Class	0.25%	0.25%	0.07%	0.54%	1.11%	-0.05%	1.06%
LVIP Dimensional U.S. Core Equity 1 Fund - Service Class	0.34%	0.35%	0.07%	0.00%	0.76%	0.00%	0.76%
LVIP Dimensional U.S. Core Equity 2 Fund - Service Class	0.72%	0.25%	0.07%	0.00%	1.04%	-0.30%	0.74%

Total

	Management Fees (before any waivers/ reimburse- ments)	12b-1 Fees (before any waivers/ reimburse- + ments)	Other Expenses (before any waivers/ reimburse- + ments)	Acquired Fund Fees and + Expenses	Total Expenses (before any waivers/ reimburse- = ments)	Total Contractual waivers/ reimburse- ments (if any)	Total Expenses (after Contractual waivers/ reimburse- ments)
LVIP Dimensional U.S. Equity Managed Volatility Fund - Service Class	0.25%	0.25%	0.06%	0.32%	0.88%	-0.01%	0.87%
LVIP Dimensional/Vanguard Total Bond Fund - Service Class	0.25%	0.25%	0.06%	0.13%	0.69%	-0.05%	0.64%
LVIP Franklin Templeton Global Equity Managed Volatility Fund - Service Class	0.64%	0.25%	0.10%	0.01%	1.00%	-0.01%	0.99%
LVIP Franklin Templeton Multi-Asset Opportunities Fund - Service Class	0.75%	0.25%	0.26%	0.40%	1.66%	-0.59%	1.07%
LVIP Global Aggressive Growth Allocation Managed Risk Fund - Service Class	0.25%	0.25%	0.26%	0.42%	1.18%	-0.18%	1.00%
LVIP Global Growth Allocation Managed Risk Fund - Service Class	0.25%	0.25%	0.05%	0.44%	0.99%	-0.01%	0.98%
LVIP Global Income Fund - Service Class	0.65%	0.25%	0.12%	0.01%	1.03%	-0.07%	0.96%
LVIP Global Moderate Allocation Managed Risk Fund - Service Class	0.25%	0.25%	0.05%	0.45%	1.00%	-0.02%	0.98%
LVIP Government Money Market Fund - Service Class	0.37%	0.25%	0.08%	0.00%	0.70%	0.00%	0.70%
LVIP JPMorgan High Yield Fund - Service Class	0.63%	0.25%	0.09%	0.00%	0.97%	-0.04%	0.93%
LVIP JPMorgan Retirement Income Fund - Service Class	0.75%	0.25%	0.13%	0.21%	1.34%	-0.37%	0.97%
LVIP JPMorgan Select Mid Cap Value Managed Volatility Fund - Service Class	0.70%	0.25%	0.08%	0.01%	1.04%	-0.01%	1.03%
LVIP Loomis Sayles Global Growth Fund - Service Class	0.68%	0.35%	0.18%	0.01%	1.22%	-0.09%	1.13%
LVIP MFS International Growth Fund - Service Class	0.82%	0.25%	0.07%	0.00%	1.14%	-0.10%	1.04%
LVIP MFS Value Fund - Service Class	0.60%	0.25%	0.07%	0.00%	0.92%	0.00%	0.92%
LVIP Mondrian International Value Fund - Service Class	0.69%	0.25%	0.07%	0.00%	1.01%	0.00%	1.01%
LVIP Multi-Manager Global Equity Managed Volatility Fund - Service Class	0.25%	0.35%	0.17%	0.59%	1.36%	-0.21%	1.15%
LVIP PIMCO Low Duration Bond Fund - Service Class	0.50%	0.25%	0.08%	0.00%	0.83%	-0.04%	0.79%
LVIP SSGA Bond Index Fund - Service Class	0.40%	0.25%	0.07%	0.00%	0.72%	-0.12%	0.60%
LVIP SSGA Conservative Index Allocation Fund - Service Class	0.15%	0.25%	0.11%	0.30%	0.81%	-0.06%	0.75%
LVIP SSGA Conservative Structured Allocation Fund - Service Class	0.15%	0.25%	0.09%	0.33%	0.82%	0.00%	0.82%
LVIP SSGA Developed International 150 Fund - Service Class	0.33%	0.25%	0.07%	0.00%	0.65%	-0.01%	0.64%
LVIP SSGA Emerging Markets 100 Fund - Service Class	0.34%	0.25%	0.16%	0.00%	0.75%	-0.01%	0.74%
LVIP SSGA Emerging Markets Equity Index Fund - Service Class	0.34%	0.25%	0.17%	0.00%	0.76%	-0.01%	0.75%
LVIP SSGA Global Tactical Allocation Managed Volatility Fund - Service Class	0.40%	0.25%	0.06%	0.24%	0.95%	-0.10%	0.85%
LVIP SSGA International Index Fund - Service Class	0.40%	0.25%	0.10%	0.00%	0.75%	-0.12%	0.63%
LVIP SSGA International Managed Volatility Fund - Service Class	0.23%	0.25%	0.08%	0.37%	0.93%	-0.06%	0.87%
LVIP SSGA Large Cap 100 Fund - Service Class	0.31%	0.25%	0.06%	0.00%	0.62%	-0.01%	0.61%
LVIP SSGA Mid-Cap Index Fund - Service Class	0.27%	0.25%	0.08%	0.00%	0.60%	0.00%	0.60%
LVIP SSGA Moderate Index Allocation Fund - Service Class	0.15%	0.25%	0.06%	0.29%	0.75%	0.00%	0.75%
LVIP SSGA Moderate Structured Allocation Fund - Service Class	0.15%	0.25%	0.06%	0.33%	0.79%	0.00%	0.79%
LVIP SSGA Moderately Aggressive Index Allocation Fund - Service Class	0.15%	0.25%	0.06%	0.30%	0.76%	0.00%	0.76%
LVIP SSGA Moderately Aggressive Structured Allocation Fund - Service Class	0.15%	0.25%	0.06%	0.35%	0.81%	0.00%	0.81%
LVIP SSGA S&P 500 Index Fund - Service Class	0.17%	0.25%	0.06%	0.00%	0.48%	0.00%	0.48%
LVIP SSGA Short-Term Bond Index Fund - Service Class	0.28%	0.25%	0.13%	0.00%	0.66%	-0.05%	0.61%
LVIP SSGA Small-Cap Index Fund - Service Class	0.32%	0.25%	0.08%	0.00%	0.65%	0.00%	0.65%
LVIP SSGA Small-Mid Cap 200 Fund - Service Class	0.33%	0.25%	0.09%	0.00%	0.67%	-0.01%	0.66%
LVIP T. Rowe Price Growth Stock Fund - Service Class	0.63%	0.25%	0.06%	0.00%	0.94%	-0.02%	0.92%
LVIP T. Rowe Price Structured Mid-Cap Growth Fund - Service Class	0.68%	0.25%	0.07%	0.00%	1.00%	-0.01%	0.99%
LVIP U.S. Aggressive Growth Allocation Managed Risk Fund - Service Class	0.25%	0.25%	0.27%	0.51%	1.28%	-0.20%	1.08%

	Management Fees (before any waivers/ reimburse- ments)	12b-1 Fees (before any waivers/ reimburse- + ments)	Other Expenses (before any waivers/ reimburse- + ments)	Acquired Fund Fees and + Expenses	Total Expenses (before any waivers/ reimburse- = ments)	Total Contractual waivers/ reimburse- ments (if any)	Total Expenses (after Contractual waivers/ reimburse- ments)
LVIP Vanguard Domestic Equity ETF Fund - Service Class	0.25%	0.25%	0.06%	0.06%	0.62%	-0.05%	0.57%
LVIP Vanguard International Equity ETF Fund - Service Class	0.25%	0.25%	0.07%	0.11%	0.68%	-0.05%	0.63%
LVIP Wellington Capital Growth Fund - Service Class	0.68%	0.25%	0.08%	0.00%	1.01%	-0.03%	0.98%
LVIP Wellington Mid-Cap Value Fund - Service Class	0.83%	0.25%	0.09%	0.00%	1.17%	-0.09%	1.08%
LVIP Western Asset Core Bond Fund - Service Class	0.45%	0.25%	0.06%	0.00%	0.76%	0.00%	0.76%
MFS® VIT Growth Series - Service Class	0.71%	0.25%	0.04%	0.00%	1.00%	0.00%	1.00%
MFS® VIT II International Intrinsic Value Portfolio - Service Class	0.88%	0.25%	0.04%	0.00%	1.17%	-0.02%	1.15%
MFS® VIT Total Return Series - Service Class	0.67%	0.25%	0.03%	0.00%	0.95%	-0.09%	0.86%
MFS® VIT Utilities Series - Service Class	0.74%	0.25%	0.05%	0.00%	1.04%	0.00%	1.04%
Morgan Stanley VIF Global Infrastructure Portfolio - Class II	0.85%	0.25%	0.48%	0.00%	1.58%	-0.46%	1.12%
PIMCO VIT All Asset All Authority Portfolio - Advisor Class	0.45%	0.25%	1.47%	1.55%	3.72%	-0.09%	3.63%
PIMCO VIT All Asset Portfolio - Advisor Class	0.43%	0.25%	0.00%	1.14%	1.82%	-0.15%	1.67%
Putnam VT Equity Income Fund - Class IB	0.47%	0.25%	0.10%	0.00%	0.82%	0.00%	0.82%
Putnam VT George Putnam Balanced Fund - Class IB	0.52%	0.25%	0.17%	0.00%	0.94%	0.00%	0.94%
Putnam VT Global Health Care Fund - Class IB	0.62%	0.25%	0.15%	0.00%	1.02%	0.00%	1.02%
Putnam VT Income Fund - Class IB	0.39%	0.25%	0.18%	0.00%	0.82%	0.00%	0.82%
Putnam VT Multi-Asset Absolute Return Fund - Class IB	0.72%	0.25%	0.63%	0.02%	1.62%	-0.45%	1.17%
QS Variable Conservative Growth - Class II	0.00%	0.25%	0.12%	0.57%	0.94%	0.00%	0.94%
SEI VP Market Growth Strategy Fund - Class III	0.10%	0.30%	0.79%	0.80%	1.99%	-0.29%	1.70%
SEI VP Market Plus Strategy Fund - Class III	0.10%	0.30%	0.75%	0.82%	1.97%	-0.22%	1.75%
Templeton Foreign VIP Fund - Class 4	0.80%	0.35%	0.05%	0.02%	1.22%	-0.02%	1.20%
Templeton Global Bond VIP Fund - Class 4	0.46%	0.35%	0.07%	0.09%	0.97%	-0.11%	0.86%
VanEck VIP Global Hard Assets Fund - Class S Shares	1.00%	0.25%	0.15%	0.00%	1.40%	0.00%	1.40%
Virtus Newfleet Multi-Sector Intermediate Bond Series - Class A Shares	0.50%	0.25%	0.19%	0.00%	0.94%	0.00%	0.94%

Certain underlying funds have reserved the right to impose fees when fund shares are redeemed within a specified period of time of purchase ("redemption fees") which are not reflected in the table above. As of the date of this prospectus, none have done so. See The Contracts - Market Timing for a discussion of redemption fees.

For information concerning compensation paid for the sale of the contracts, see Distribution of the Contracts.

#### **EXAMPLES**

The following Examples are intended to help you compare the cost of investing in the contract with the cost of investing in other variable annuity contracts. These costs include Contractowner transaction expenses, contract fees, separate account annual expenses, and fund fees and expenses. The Examples have been calculated using the fees and expenses of the funds prior to the application of any contractual waivers and/or reimbursements.

The Example assumes that you invest \$10,000 in the contract for the time periods indicated. The Example also assumes that your investment has a 5% return each year, the maximum fees and expenses of any of the funds, and that <code>i4LIFE®</code> Advantage with the Earnings Optimizer Death Benefit at the guaranteed maximum charge are in effect. Although your actual costs may be higher or lower, based on these assumptions your costs would be:

1) If you surrender your contract at the end of the applicable time period:

	1 year	3 years	5 years	10 years
B-Share	\$1,377	\$2,505	\$3,595	\$6,360
C-Share	\$ 706	\$2 085	\$3 419	\$6 558

2) If you annuitize or do not surrender your contract at the end of the applicable time period:

	1 year	3 years	5 years	10 years
B-Share	\$677	\$2,005	\$3,295	\$6,360
C-Share	\$706	\$2,085	\$3,419	\$6,558

For more information, see Charges and Other Deductions in this prospectus, and the prospectus for the funds. Premium taxes may also apply, although they do not appear in the examples. The examples do not reflect Large Account Credits. Different fees and expenses not reflected in the examples may be imposed during a period in which Annuity Payouts are made. See Annuity Payouts. These examples should not be considered a representation of past or future expenses. Actual expenses may be more or less than those shown.

# **Summary of Common Questions**

What kind of contract am I buying? It is an individual variable annuity contract between you and Lincoln Life. This prospectus primarily describes the variable side of the contract. You may purchase either of the contracts offered in this prospectus: Lincoln Investor Advantage® B-Share or Lincoln Investor Advantage® C-Share. The B-Share contract provides for lower mortality and expense risk charges, a lower Large Account Credit, and has a five-year surrender charge period. The C-Share contract provides for higher mortality and expense risk charges, a higher Large Account Credit, and has no surrender charges. See The Contracts – Contracts Offered in this Prospectus.

This contract and certain riders, benefits, service features and enhancements may not be available in all states, and the charges may vary in certain states. All material state variations are discussed in this prospectus, however, non-material variations may not be discussed. You should refer to your contract regarding state-specific features. Please check with your registered representative regarding availability.

What is the Variable Annuity Account (VAA)? It is a separate account we established under Indiana insurance law, and registered with the SEC as a unit investment trust. VAA assets are allocated to one or more Subaccounts, according to your investment choices. VAA assets are not chargeable with liabilities arising out of any other business which we may conduct. See Variable Annuity Account.

What are Investment Requirements? If you elect the Earnings Optimizer Death Benefit, you will be subject to certain requirements for your Subaccount investments, which means you may be limited in how much you can invest in certain Subaccounts.

What are my investment choices? You may allocate your Purchase Payments to the VAA or to the fixed account, if available. Based upon your instruction for Purchase Payments, the VAA applies your Purchase Payments to one or more of the Subaccounts, which, in turn, invests in a corresponding underlying fund. Each fund holds a portfolio of securities consistent with its investment policy. See Investments of the Variable Annuity Account – Description of the Funds. Currently the fixed account is available for dollar cost averaging purposes only.

**Who invests my money?** Several different investment advisers manage the investment options. See Investments of the Variable Annuity Account – Description of the Funds.

How does the contract work? If we approve your application, we will send you a contract. When you make Purchase Payments during the accumulation phase, you buy Accumulation Units on the variable side of the contract and accumulate additional Contract Value through any investments in the fixed account, if available. If you decide to receive an Annuity Payout, your Accumulation Units are converted to Annuity Units. Your Annuity Payouts will be based on the number of Annuity Units you receive and the value of each Annuity Unit on payout days. See The Contracts and the SAI.

What charges do I pay under the contract? We apply a charge to the daily net asset value of the VAA that consists of a mortality and expense risk charge. In addition, there is an administrative charge. See Charges and Other Deductions.

If you withdraw Purchase Payments, you may pay a surrender charge of a certain percentage of the surrendered or withdrawn Purchase Payment, depending upon which contract you have purchased, and how long those payments have been invested in the contract. For purposes of calculating surrender charges, we assume that all withdrawals prior to the fifth anniversary of the B-Share contract come first from Purchase Payments. We may waive surrender charges in certain situations. The C-Share contract does not have a surrender charge. See Charges and Other Deductions – Surrender Charge.

We will deduct any applicable premium tax from Purchase Payments or Contract Value, unless the governmental entity dictates otherwise, at the time the tax is incurred or at another time we choose.

See Expense Tables and Charges and Other Deductions for information regarding additional fees and expenses that may be incurred.

The funds' investment management fees, expenses and expense limitations, if applicable, are more fully described in the prospectuses for the funds.

Charges may also be imposed during the regular income or Annuity Payout period, including *i4LIFE*® Advantage, if elected. See The Contracts and Annuity Payouts.

For information about the compensation we pay for sales of contracts, see The Contracts – Distribution of the Contracts.

Am I limited in the amount of Purchase Payments I can make into the contract? You may make Purchase Payments to the contract at any time, prior to the Annuity Commencement Date, subject to certain restrictions. For Purchase Payments totaling \$5 million or more, your registered representative must submit a request to our Home Office for approval. This amount takes into consideration the total Purchase Payments for all existing *Lincoln Investor Advantage* contracts for the same Contractowner, joint owner, and/or Annuitant. Upon providing advance written notice, we reserve the right to further limit, restrict, or suspend Purchase Payments made to the contract.

If you elect the Earnings Optimizer Death Benefit, cumulative additional Purchase Payments after the first rider date anniversary and after the 70<sup>th</sup> birthday of the oldest Contractowner or Annuitant may not exceed \$100,000 each rider year. While the rider is in effect, we reserve the right to limit future Purchase Payments after the 76<sup>th</sup> birthday of the oldest Contractowner or Annuitant. If the oldest Contractowner or Annuitant is age 70 or older at the time a Purchase Payment is made, Purchase Payments totaling \$1 million or more are subject to Home Office approval (\$2 million prior to May 18, 2020). This amount takes into consideration the total Purchase Payments for all existing *Lincoln Investor Advantage* contracts with the Earnings Optimizer Death Benefit for the same Contractowner and/or Annuitant. If the Contract Value is zero, then no additional Purchase Payments will be accepted.

What is the Large Account Credit? The Large Account Credit is a credit you will receive on a quarterly basis when your Contract Value reaches a threshold of \$250,000 threshold (\$1 million for contracts purchased prior to April 22, 2019). The amount of the Large Account Credit is calculated as a percentage of the value of the Subaccounts on the quarterly Valuation Date and varies according to which share class is chosen. Large Account Credits are not considered Purchase Payments.

How will my Annuity Payouts be calculated? If you decide to annuitize, you may select an annuity option and start receiving Annuity Payouts from your contract as a fixed option or variable option or a combination of both. See Annuity Payouts - Annuity Options. The dollar amount of the first periodic variable Annuity Payout is determined by applying the total value of your Accumulation Units to the annuity tables contained in the contract. See the SAI – Annuity Payouts for more information on how Annuity Payouts are calculated. Participants in the VAA benefit from any gain, and take a risk of any loss, in the value of the securities in the funds' portfolios, which would decrease the amount applied to any payout option and the related payments.

What happens if I die before I annuitize? The Death Benefit may be paid upon the death of either the Contractowner or the Annuitant. Upon the death of the Contractowner, your Beneficiary will receive Death Benefit proceeds. Your Beneficiary has options as to how the Death Benefit is paid. Alternatively, upon the death of the Annuitant the Contractowner may choose to receive a Death Benefit. See The Contracts – Death Benefit.

What are the Death Benefit options available under my Contract? You may elect the Earnings Optimizer Death Benefit, for an additional charge, that provides a Death Benefit equal to the greater of 1) your current Contract Value, 2) the sum of all Purchase Payments (as adjusted for withdrawals) or 3) the current Contract Value on the date we approve the death claim, plus an amount equal to an Enhancement Rate times the lesser of contract earnings or the earnings limit, as of the date the death claim is approved for payment. The **Account Value Death Benefit** is also available, which provides a Death Benefit equal to the Contract Value on the date we approve the death claim. See The Contracts — Death Benefits for a complete description of these Death Benefit options. Refer to the *i4LIFE* Advantage Death Benefits for specific Death Benefit features when *i4LIFE* Advantage is elected.

What happens if I die on or after the Annuity Commencement Date? Once you reach the Annuity Commencement Date, any applicable Death Benefit will terminate.

May I transfer Contract Value between variable options and between the variable and fixed sides of the contract? Yes, subject to certain restrictions. Generally, transfers made before the Annuity Commencement Date are restricted to no more than 12 per Contract Year. The minimum amount that can be transferred to the fixed account is \$2,000 (unless the total amount in the Subaccounts is less than \$2,000). If transferring funds from the fixed account to a Subaccount, you may only transfer up to 25% of the total value invested in the fixed account in any 12-month period. The minimum amount that may be transferred is \$300. If permitted by your contract, we may discontinue accepting transfers into the fixed side of the contract at any time. See The Contracts — Transfers On or Before the Annuity Commencement Date and Transfers After the Annuity Commencement Date. For further information, see also the Fixed Side of the Contract.

What is i4LIFE Advantage? i4LIFE Advantage is an Annuity Payout option, available for purchase at an additional charge, that provides periodic variable lifetime income payments. During the Access Period, you have access to your Account Value, which means you have a Death Benefit and may surrender the contract or make withdrawals. The charge is imposed only during the i4LIFE Advantage payout phase.

May I surrender the contract or make a withdrawal? Yes, subject to contract requirements and to the restrictions of any qualified retirement plan for which the contract was purchased. If you surrender the contract or make a withdrawal, certain charges may apply. A portion of surrender or withdrawal proceeds may be taxable. In addition, if you decide to take a distribution before age 59½, a 10% Internal Revenue Service (IRS) additional tax may apply. A surrender or a withdrawal also may be subject to 20% withholding. See The Contracts – Surrenders and Withdrawals, Charges and Other Deductions and Federal Tax Matters.

**Can I cancel this contract?** Yes, you can cancel the contract within ten days (in some states longer) of the date you first receive the contract. You need to return the contract, postage prepaid, to our Home Office. In most states you assume the risk of any market drop on Purchase Payments you allocate to the variable side of the contract. See Return Privilege.

# **Condensed Financial Information**

Appendix A to this prospectus provides more information about Accumulation Unit values.

# **Investment Results**

At times, the VAA may compare its investment results to various unmanaged indices or other variable annuities in reports to share-holders, sales literature and advertisements. The results will be calculated on a total return basis for various periods, with or without surrender charges. Results calculated without surrender charges will be higher. Total returns include the reinvestment of all distributions, which are reflected in changes in unit value. The money market Subaccount's yield is based upon investment performance over a 7-day period, which is then annualized.

There can be no assurance that a money market fund will be able to maintain a stable net asset value of \$1.00 per share. During periods of low interest rates, the yield of a money market fund may become extremely low and possibly negative. In addition, if the yield of a Subaccount investing in a money market fund becomes negative, due in part to Contract fees and expenses, your Contract Value may decline. An investment in a money market fund is not insured or guaranteed by the Federal Deposit Insurance Corporation or any other government agency. The sponsor of a money market fund has no legal obligation to provide financial support to the fund, and you should not expect that the sponsor will provide financial support to the fund at any time. If, under SEC rules, a money market fund suspends payments of redemption proceeds, we will delay payment of any transfer, withdrawal, or benefit from a Subaccount investing in the money market fund until the fund resumes payment. If, under SEC rules, a money market fund institutes a liquidity fee, we may assess the fee against your Contract Value if a payment is made to you from a Subaccount investing in the money market fund.

The money market yield figure and annual performance of the Subaccounts are based on past performance and do not indicate or represent future performance.

# The Lincoln National Life Insurance Company

The Lincoln National Life Insurance Company (Lincoln Life or Company), organized in 1905, is an Indiana-domiciled insurance company, engaged primarily in the direct issuance of life insurance contracts and annuities. Lincoln Life is wholly owned by Lincoln National Corporation (LNC), a publicly held insurance and financial services holding company incorporated in Indiana. Lincoln Life is obligated to pay all amounts promised to Contractowners under the contracts.

Depending on when you purchased your contract, you may be permitted to make allocations to the fixed account, which is part of our general account. See The Fixed Side of the Contract. Therefore, any amounts that we may pay under the contract in excess of Contract Value are subject to our financial strength and claims-paying ability and our long-term ability to make such payments.

We issue other types of insurance policies and financial products as well. In addition to any amounts we are obligated to pay in excess of Contract Value under the contracts, we also pay our obligations under these products from our assets in the general account. Moreover, unlike assets held in the VAA, the assets of the general account are subject to the general liabilities of the Company and, therefore, to the Company's general creditors. In the event of an insolvency or receivership, payments we make from our general account to satisfy claims under the contract would generally receive the same priority as our other Contractowner obligations.

The general account is not segregated or insulated from the claims of the insurance company's creditors. Investors look to the financial strength of the insurance companies for these insurance guarantees. Therefore, guarantees provided by the insurance company as to benefits promised in the prospectus are subject to the claims paying ability of the insurance company and are subject to the risk that the insurance company may not be able to cover or may default on its obligations under those guarantees.

**Our Financial Condition.** Among the laws and regulations applicable to us as an insurance company are those which regulate the investments we can make with assets held in our general account. In general, those laws and regulations determine the amount and type of investments which we can make with general account assets.

In addition, state insurance regulations require that insurance companies calculate and establish on their financial statements, a specified amount of reserves in order to meet the contractual obligations to pay the claims of our Contractowners. In order to meet our claims-paying obligations, we regularly monitor our reserves to ensure we hold sufficient amounts to cover actual or expected contract and claims payments. However, it is important to note that there is no guarantee that we will always be able to meet our claims paying obligations, and that there are risks to purchasing any insurance product.

State insurance regulators also require insurance companies to maintain a minimum amount of capital in excess of liabilities, which acts as a cushion in the event that the insurer suffers a financial impairment, based on the inherent risks in the insurer's operations. These risks include those associated with losses that we may incur as the result of defaults on the payment of interest or principal on assets held in our general account, which include bonds, mortgages, general real estate investments, and stocks, as well as the loss in value of these investments resulting from a loss in their market value.

**COVID-19.** The worldwide coronavirus, or COVID-19, outbreak in the first quarter of 2020 has led to an extreme downturn in and volatility of the financial markets, record-low interest rates and wide-ranging changes in consumer behavior. As the economic and regulatory environment continues to react and evolve, we cannot reasonably estimate the length or severity of this event or the impact to our results of operations, financial condition and cash flows. However, in general, a deterioration in general economic and business conditions can have a negative impact on contract values, investment results and claims experience, while declines in or sustained low interest rates can cause a reduction in investment income, the interest margins of our businesses and demand for our products.

How to Obtain More Information. We encourage both existing and prospective Contractowners to read and understand our financial statements. We prepare our financial statements on both a statutory basis and according to Generally Accepted Accounting Principles (GAAP). Our audited GAAP financial statements, as well as the financial statements of the VAA, are located in the SAI. If you would like a free copy of the SAI, please write to us at: PO Box 2348, Fort Wayne, IN 46801-2348, or call 1-888-868-2583. In addition, the SAI is available on the SEC's website at http://www.sec.gov. You may obtain our audited statutory financial statements and any unaudited statutory financial statements that may be available by visiting our website at www.LincolnFinancial.com.

You also will find on our website information on ratings assigned to us by one or more independent rating organizations. These ratings are opinions of an operating insurance company's financial capacity to meet the obligations of its insurance and annuity contracts based on its financial strength and/or claims-paying ability. Additional information about rating agencies is included in the SAI.

Lincoln Financial Group is the marketing name for Lincoln National Corporation (NYSE:LNC) and its affiliates. Through its affiliates, Lincoln Financial Group offers annuities, life, group life and disability insurance, 401(k) and 403(b) plans, and comprehensive financial planning and advisory services.

# Variable Annuity Account (VAA)

On November 3, 1997, the VAA was established as an insurance company separate account under Indiana law. It is registered with the SEC as a unit investment trust under the provisions of the Investment Company Act of 1940 (1940 Act). The VAA is a segregated investment account, meaning that its assets may not be charged with liabilities resulting from any other business that we may conduct. Income, gains and losses, whether realized or not, from assets allocated to the VAA are, in accordance with the applicable annuity contracts, credited to or charged against the VAA. They are credited or charged without regard to any other income, gains or losses of Lincoln Life. We are the issuer of the contracts and the obligations set forth in the contract, other than those of the Contractowner, are ours. The VAA satisfies the definition of a separate account under the federal securities laws. We do not guarantee the investment performance of the VAA. Any investment gain or loss depends on the investment performance of the funds. You assume the full investment risk for all amounts allocated to the VAA.

The VAA is used to support other annuity contracts offered by us in addition to the contracts described in this prospectus. The other annuity contracts supported by the VAA generally invest in the same funds as the contracts described in this prospectus. These other annuity contracts may have different charges that could affect the performance of their Subaccounts, and they offer different benefits.

# **Financial Statements**

The December 31, 2019 financial statements of the VAA and the December 31, 2019 consolidated financial statements of Lincoln Life are located in the SAI. If you would like a free copy of the SAI, complete and mail the request on the last page of this prospectus, or call 1-888-868-2583.

# **Investments of the Variable Annuity Account**

You decide the Subaccount(s) to which you allocate Purchase Payments. There is a separate Subaccount which corresponds to each class of each fund. You may change your allocation without penalty or charges. Shares of the funds will be sold at net asset value with no initial sales charge to the VAA in order to fund the contracts. The funds are required to redeem fund shares at net asset value upon our request.

# **Investment Advisers**

As compensation for its services to the funds, each investment adviser for each fund receives a fee from the funds which is accrued daily and paid monthly. This fee is based on the net assets of each fund, as defined in the prospectuses for the funds.

# Certain Payments We Receive with Regard to the Funds

We (and/or our affiliates) incur expenses in promoting, marketing, and administering the contracts and the underlying funds. With respect to a fund, including affiliated funds, the adviser and/or distributor, or an affiliate thereof, may make payments to us (or an affiliate) for certain services we provide on behalf of the funds. Such services include, but are not limited to, recordkeeping; aggregating and processing purchase and redemption orders; providing Contractowners with statements showing their interests within the funds; processing dividend payments; providing subaccounting services; and forwarding shareholder communications, such as proxies, shareholder reports, tax notices, and printing and delivering prospectuses and updates to Contractowners. It is anticipated that such payments will be based on a percentage of assets of the particular fund attributable to the contracts along with certain other variable contracts issued or administered by us (or an affiliate). These percentages are negotiated and vary with each fund. Some advisers and/or distributors may pay us significantly more than other advisors and/or distributors and the amount we receive may be substantial. These percentages currently range up to 0.50%, and as of the date of this prospectus, we were receiving payments from most fund families. We (or our affiliates) may profit from these payments. These payments may be derived, in whole or in part, from the investment advisory fee deducted from fund assets. Contractowners, through their indirect investment in the funds, bear the costs of these investment advisory fees (see the funds' prospectuses for more information). Additionally, a fund's adviser and/or distributor or its affiliates may provide us with certain services that assist us in the distribution of the contracts and may pay us and/or certain affiliates amounts for marketing programs and sales support, as well as amounts to participate in training and sales meetings.

In addition to the payments described above, most of the funds offered as part of this contract make payments to us under their distribution plans (12b-1 plans) for the marketing and distribution of fund shares. The payment rates range up to 0.35% based on the amount of assets invested in those funds. Payments made out of the assets of the fund will reduce the amount of assets that otherwise would be available for investment, and will reduce the fund's investment return. The dollar amount of future asset-based fees is not predictable because these fees are a percentage of the fund's average net assets, which can fluctuate over time. If, however, the value of the fund goes up, then so would the payment to us (or our affiliates). Conversely, if the value of the funds goes down, payments to us or our affiliates would decrease.

# **Description of the Funds**

Each of the Subaccounts of the VAA is invested solely in shares of one of the funds available under the contract. Each fund may be subject to certain investment policies and restrictions which may not be changed without a majority vote of shareholders of that fund.

We select the funds offered through the contract based on several factors, including, without limitation, asset class coverage, the strength of the manager's reputation and tenure, brand recognition, performance, the capability and qualification of each sponsoring investment firm, and whether the fund is affiliated with us.

As noted above, a factor we may consider during the initial selection process is whether the fund (or an affiliate, investment adviser or distributor of the fund) being evaluated is an affiliate of ours and whether we are compensated for providing administrative, marketing, and/or support services that would otherwise be provided by the fund, its investment adviser or its distributor.

Some funds pay us significantly more than others and the amount we receive may be substantial. We often receive more revenue from an affiliated fund than one that is not affiliated with us. These factors give us an incentive to select a fund that yields more revenue, and this is often an affiliated fund.

We may also consider the ability of the fund to help manage volatility and our risks associated with the guarantees we provide under the contract and under optional riders.

We review each fund periodically after it is selected. We reserve the right to remove a fund or restrict allocation of additional Purchase Payments to a fund if we determine the fund no longer meets one or more of the factors and/or if the fund has not attracted significant Contractowner assets.

Finally, when we develop a variable annuity product in cooperation with a fund family or distributor (e.g., a "private label" product), we generally will include funds based on recommendations made by the fund family or distributor, whose selection criteria may differ from our selection criteria. Certain funds offered as part of this contract have similar investment objectives and policies to other portfolios managed by the adviser. The investment results of the funds, however, may be higher or lower than the other portfolios that are managed by the adviser or sub-adviser. There can be no assurance, and no representation is made, that the investment results of any of the funds will be comparable to the investment results of any other portfolio managed by the adviser or sub-adviser, if applicable.

Certain funds invest their assets in other funds. As a result, you will pay fees and expenses at both fund levels. This will reduce your investment return. These arrangements are referred to as funds of funds or master-feeder funds, which may have higher expenses than funds that invest directly in debt or equity securities. An adviser affiliated with us manages some of the available funds of funds. Our affiliates may promote the benefits of such funds to Contractowners and/or suggest that Contractowners consider whether allocating some or all of their Contract Value to such portfolios is consistent with their desired investment objectives. In doing so, we may be subject to conflicts of interest insofar as we may derive greater revenues from the affiliated fund of funds than certain other funds available to you under your contract.

Certain funds may employ risk management strategies to provide for downside protection during sharp downward movements in equity markets. These funds usually, but not always, have "Managed Risk" or "Managed Volatility" in the name of the fund. These strategies could limit the upside participation of the fund in rising equity markets relative to other funds. The Death Benefits offered under the contract also provide protection in the event of a market downturn. Likewise, there are additional costs associated with the Death Benefits, which can limit the contract's upside participation in the markets. Risk management strategies, in periods of high market volatility, could limit your participation in market gains; this may conflict with your investment objectives by limiting your ability to maximize potential growth of your Contract Value and, in turn, the value of any guaranteed benefit that is tied to investment performance. For more information on these funds and their risk management strategies, please see the Investment Requirements section of this prospectus. You should consult with your registered representative to determine which combination of investment choices and Death Benefit purchases (if any) are appropriate for you.

Following are brief summaries of the fund descriptions. More detailed information may be obtained from the current prospectus for each fund. You should read each fund prospectus carefully before investing. Prospectuses for each fund are available by contacting us. In addition, if you receive a summary prospectus for a fund, you may obtain a full statutory prospectus by referring to the contact information for the fund company on the cover page of the summary prospectus. Please be advised that there is no assurance that any of the funds will achieve their stated objectives.

# AIM Variable Insurance Funds (Invesco Variable Insurance Funds), advised by Invesco Advisers, Inc.

- Invesco Oppenheimer V.I. International Growth Fund (Series II Shares): Capital appreciation.
- Invesco Oppenheimer V.I. Main Street Small Cap Fund (Series II Shares): Capital appreciation.
- Invesco V.I. Balanced-Risk Allocation Fund (Series II Shares): To seek total return.
- Invesco V.I. Comstock Fund (Series II Shares): To seek capital growth and income through investments in equity securities, including common stocks, preferred stocks and securities convertible into common and preferred stocks.
- Invesco V.I. Diversified Dividend Fund (Series II Shares): To seek to provide reasonable current income and long-term growth of income and capital.
- Invesco V.I. Equally-Weighted S&P 500 Fund (Series II Shares): To seek to achieve a high level of total return on its assets through a combination of capital appreciation and current income.
- Invesco V.I. Equity and Income Fund (Series II Shares): Both capital appreciation and current income.
- Invesco V.I. International Growth Fund (Series II Shares): Long-term growth of capital.

#### AllianceBernstein Variable Products Series Fund, advised by AllianceBernstein, L.P.

• AB VPS Small/Mid Cap Value Portfolio (Class B): Long-term growth of capital.

#### ALPS Variable Investment Trust, advised by ALPS Advisors, Inc.

- ALPS/Alerian Energy Infrastructure Portfolio (Class III): Seeks investment results that correspond (before fees and expenses)
  generally to the price and yield performance of its underlying index, the Alerian Energy Infrastructure Index; a master-feeder
  fund.
- ALPS/Red Rocks Listed Global Opportunity Portfolio (Class III): Maximize total return. (formerly ALPS/Red Rocks Listed Private Equity Portfolio)

# American Century Variable Portfolios, Inc., advised by American Century Investment Management, Inc.

- American Century VP Balanced Fund (Class II): Long-term capital growth and current income by investing approximately 60%
  of its assets in equity securities and the remainder in bonds and other fixed-income securities.
- American Century VP Large Company Value Fund (Class II): Long-term capital growth. Income is a secondary objective.

# **American Funds Insurance Series**®, advised by Capital Research and Management Company

- American Funds Asset Allocation Fund (Class 4): High total return (including income and capital gains) consistent with preservation of capital over the long term.
- American Funds Blue Chip Income and Growth Fund (Class 4): To produce income exceeding the average yield on U.S. stocks generally and to provide an opportunity for growth of principal consistent with sound common stock investing.
- American Funds Capital Income Builder<sup>®</sup> (Class 4): Seeks to provide a level of current income that exceeds the average yield on U.S. stocks generally and to provide a growing stream of income over the years.
- American Funds Global Growth Fund (Class 4): Long-term growth of capital.
- American Funds Global Small Capitalization Fund (Class 4): Long-term capital growth.
- American Funds Growth Fund (Class 4): Growth of capital.

- American Funds Growth-Income Fund (Class 4): Long-term growth of capital and income.
- American Funds International Fund (Class 4): Long-term growth of capital.
- American Funds Mortgage Fund (Class 4): To provide current income and preservation of capital.
- American Funds New World Fund (Class 4): Long-term capital appreciation.

# BlackRock Variable Series Funds, Inc., advised by BlackRock Advisors, LLC

• BlackRock Global Allocation V.I. Fund (Class III): High total investment return.

## Columbia Funds Variable Insurance Trust, advised by Columbia Management Investment Advisers, LLC

Columbia VP Strategic Income Fund (Class 2): Total return, consisting of current income and capital appreciation.

# Columbia Funds Variable Insurance Trust II, advised by Columbia Management Investment Advisers, LLC

- Columbia VP Commodity Strategy Fund (Class 2): Total return.
- Columbia VP Emerging Markets Bond Fund (Class 2): High total return through current income and, secondarily, through capital appreciation.

# Delaware VIP® Trust, advised by Delaware Management Company1

- Delaware VIP® Diversified Income Series (Service Class): Maximum long-term total return consistent with reasonable risk.
- Delaware VIP® Emerging Markets Series (Service Class): Long-term capital appreciation.
- Delaware VIP® REIT Series (Service Class): Maximum long-term total return, with capital appreciation as a secondary objective.
- Delaware VIP Small Cap Value Series (Service Class): Capital appreciation.
- Delaware VIP® Smid Cap Core Series (Service Class): Long-term capital appreciation.
- Delaware VIP® U.S. Growth Series (Service Class): Long-term capital appreciation.
- Delaware VIP® Value Series (Service Class): Long-term capital appreciation.

## Deutsche DWS Variable Series II, advised by Deutsche Investment Management Americas, Inc.

• DWS Alternative Asset Allocation VIP Portfolio (Class B): Capital appreciation; a fund of funds.

## Eaton Vance Variable Trust, advised by Eaton Vance Management.

Eaton Vance VT Floating-Rate Income Fund (Initial Class): To provide a high level of current income.

# Fidelity Variable Insurance Products, advised by Fidelity Management and Research Company

- Fidelity VIP Balanced Portfolio (Service Class 2): Income and capital growth consistent with reasonable risk; a fund of funds.
- Fidelity VIP Contrafund Portfolio (Service Class 2): Long-term capital appreciation.
- Fidelity VIP FundsManager 50% Portfolio (Service Class 2): High total return; a fund of funds.
- Fidelity VIP Growth Portfolio (Service Class 2): To achieve capital appreciation.
- Fidelity VIP Mid Cap Portfolio (Service Class 2): Long-term growth of capital.
- Fidelity® VIP Strategic Income Portfolio (Service Class 2): High level of current income, and may also seek capital appreciation.

## First Trust Variable Insurance Trust, advised by First Trust Advisors L.P.

- First Trust Capital Strength Portfolio (Class I): To provide capital appreciation.

  This fund will be available on or about May 18, 2020. Consult your registered representative.
- First Trust Dorsey Wright Tactical Core Portfolio (Class I): To provide total return.
- First Trust International Developed Capital Strength Portfolio (Class I): To provide capital appreciation. This fund will be available on or about May 18, 2020. Consult your registered representative.
- First Trust Multi Income Allocation Portfolio (Class I): To maximize current income, with a secondary objective of capital appreciation.
- First Trust/Dow Jones Dividend & Income Allocation Portfolio (Class I): To provide total return by allocating among dividend-paying stocks and investment grade bonds.

Franklin Templeton Variable Insurance Products Trust, advised by Franklin Advisers, Inc. for the Franklin Allocation VIP Fund, the Franklin Income VIP Fund, the Franklin Rising Dividends VIP Fund, the Franklin Small Cap Value VIP Fund, the Franklin Small-Mid Cap Growth VIP Fund, the Templeton Foreign VIP Fund, the Templeton Global Bond VIP Fund and by Franklin Mutual Advisers, LLC for the Franklin Mutual Shares VIP Fund.

- Franklin Allocation VIP Fund (Class 4): Capital appreciation, with income as a secondary goal, by allocating its assets among equity and fixed income investments through a variety of investment strategies.
- Franklin Income VIP Fund (Class 4): To maximize income while maintaining prospects for capital appreciation.
- Franklin Mutual Shares VIP Fund (Class 4): Capital appreciation; income is a secondary consideration.
- Franklin Rising Dividends VIP Fund (Class 4): Long-term capital appreciation; preservation of capital is also an important consideration.
- Franklin Small Cap Value VIP Fund (Class 4): Long-term total return.
- Franklin Small-Mid Cap Growth VIP Fund (Class 4): Long-term capital growth.
- Templeton Foreign VIP Fund (Class 4): Long-term capital growth.
- Templeton Global Bond VIP Fund (Class 4): High current income consistent with preservation of capital; capital appreciation is a secondary objective.

## Goldman Sachs Variable Insurance Trust, advised by Goldman Sachs Asset Management, L.P.

Goldman Sachs VIT Multi-Strategy Alternatives Portfolio (Advisor Shares): Long-term growth of capital; a fund of funds.

# Hartford Series Fund, Inc., advised by Hartford Funds Management Company, LLC.

Hartford Capital Appreciation HLS Fund (Class IC): Growth of capital.

# Ivy Variable Insurance Portfolios, advised by Waddell & Reed Investment Management Company.

- Ivy VIP Asset Strategy Portfolio (Class II): Total return.
- Ivy VIP Energy Portfolio (Class II): Capital growth and appreciation.
- Ivy VIP High Income Portfolio (Class II): To seek to provide total return through a combination of high current income and capital appreciation.
- Ivy VIP Mid Cap Growth Portfolio (Class II): Growth of capital.
- Ivy VIP Science and Technology Portfolio (Class II): Growth of capital.
- Ivy VIP Small Cap Growth Portfolio (Class II): Growth of capital.

# **JPMorgan Insurance Trust**, advised by J.P. Morgan Investment Management Inc.

- JPMorgan Insurance Trust Core Bond Portfolio (Class 2): To maximize total return by investing primarily in a diversified portfolio of intermediate- and long-term debt securities.
- JPMorgan Insurance Trust Income Builder Portfolio (Class 2): Maximize income while maintaining prospects for capital appreciation.

## Legg Mason Partners Variable Equity Trust, advised by Legg Mason Partners Fund Advisor, LLC

- ClearBridge Variable Aggressive Growth Portfolio (Class II): Capital appreciation.
- ClearBridge Variable Large Cap Growth Portfolio (Class II): Long-term growth of capital.
- ClearBridge Variable Mid Cap Portfolio (Class II): Long-term growth of capital.
- QS Variable Conservative Growth (Class II): Balance of growth of capital and income.

#### Lincoln Variable Insurance Products Trust, advised by Lincoln Investment Advisors Corporation.

- LVIP American Balanced Allocation Fund (Service Class): A balance between a high level of current income and growth of capital, with an emphasis on growth of capital; a fund of funds.
- LVIP American Growth Allocation Fund (Service Class): A balance between a high level of current income and growth of capital, with a greater emphasis on growth of capital; a fund of funds.
- LVIP American Preservation Fund (Service Class): Current income, consistent with the preservation of capital; a fund of funds.
- LVIP Baron Growth Opportunities Fund (Service Class): Capital appreciation.
- LVIP BlackRock Advantage Allocation Fund (Service Class): Total return.

- LVIP BlackRock Dividend Value Managed Volatility Fund (Service Class): Reasonable income by investing primarily in incomeproducing equity securities.
- LVIP BlackRock Global Real Estate Fund (Service Class): Total return through a combination of current income and long-term capital appreciation.
- LVIP BlackRock Inflation Protected Bond Fund (Service Class): To maximize real return, consistent with preservation of real capital and prudent investment management.
- LVIP Delaware Bond Fund (Service Class)<sup>1</sup>: Maximum current income (yield) consistent with a prudent investment strategy.
- LVIP Delaware Diversified Floating Rate Fund (Service Class)<sup>1</sup>: Total return.
- LVIP Delaware Social Awareness Fund (Service Class)<sup>1</sup>: To maximize long-term capital appreciation.
- LVIP Delaware Wealth Builder Fund (Service Class)<sup>1</sup>: To provide a responsible level of income and the potential for capital appreciation.
- LVIP Dimensional International Core Equity Fund (Service Class): Long-term capital appreciation.
- LVIP Dimensional International Equity Managed Volatility Fund (Service Class): Long-term capital appreciation; a fund of funds.
- LVIP Dimensional U.S. Core Equity 1 Fund (Service Class): Long-term capital appreciation.
- LVIP Dimensional U.S. Core Equity 2 Fund (Service Class): Long-term capital appreciation.
- LVIP Dimensional U.S. Equity Managed Volatility Fund (Service Class): Long-term capital appreciation; a fund of funds.
- LVIP Dimensional/Vanguard Total Bond Fund (Service Class): Total return consistent with the preservation of capital; a fund of funds.
- LVIP Franklin Templeton Global Equity Managed Volatility Fund (Service Class): Long-term capital growth.
- LVIP Franklin Templeton Multi-Asset Opportunities Fund (Service Class): Long-term growth of capital.
- LVIP Global Aggressive Growth Allocation Managed Risk Fund (Service Class): A balance between current income and growth of capital, with a greater emphasis on growth of capital; a fund of funds.
- LVIP Global Growth Allocation Managed Risk Fund (Service Class): A balance between a high level of current income and growth of capital, with a greater emphasis on growth of capital; a fund of funds.
- LVIP Global Income Fund (Service Class): Current income consistent with preservation of capital.
- LVIP Global Moderate Allocation Managed Risk Fund (Service Class): A balance between a high level of current income and growth of capital, with an emphasis on growth of capital; a fund of funds.
- LVIP Government Money Market Fund (Service Class): Current income while (i)maintaining a stable value of your shares (providing stability of net asset value) and (ii) preserving the value of your initial investment (preservation of capital).
- LVIP JPMorgan High Yield Fund (Service Class): A high level of current income; capital appreciation is the secondary objective.
- LVIP JPMorgan Retirement Income Fund (Service Class): Current income and some capital appreciation.
- LVIP JPMorgan Select Mid Cap Value Managed Volatility Fund (Service Class): Long-term capital appreciation.
- LVIP Loomis Sayles Global Growth Fund (Service Class): To provide investment results over a full market cycle that, before fees and expenses, are superior to an index that tracks global equities.
- LVIP MFS International Growth Fund (Service Class): Long-term capital appreciation.
- LVIP MFS Value Fund (Service Class): Capital appreciation.
- LVIP Mondrian International Value Fund (Service Class): Long-term capital appreciation as measured by the change in the value of fund shares over a period of three years or longer.
- LVIP Multi-Manager Global Equity Managed Volatility Fund (Service Class): Long-term growth of capital; a fund of funds.
- LVIP PIMCO Low Duration Bond Fund (Service Class): To seek a high level of current income consistent with preservation of capital.
- LVIP SSGA Bond Index Fund (Service Class): To match as closely as practicable, before fees and expenses, the performance
  of the Barclays Capital U.S. Aggregate Index.
- LVIP SSGA Conservative Index Allocation Fund (Service Class): A high level of current income, with some consideration given to growth of capital; a fund of funds.
- LVIP SSGA Conservative Structured Allocation Fund (Service Class): A high level of current income, with some consideration given to growth of capital; a fund of funds.

- LVIP SSGA Developed International 150 Fund (Service Class): To maximize long-term capital appreciation.
- LVIP SSGA Emerging Markets 100 Fund (Service Class): To maximize long-term capital appreciation.
- LVIP SSGA Emerging Markets Equity Index Funds (Service Class): A balance between current income and growth of capital, with a greater emphasis on growth of capital.
- LVIP SSGA Global Tactical Allocation Managed Volatility Fund (Service Class): Long-term growth of capital; a fund of funds.
- LVIP SSGA International Index Fund (Service Class): To approximate as closely as practicable, before fees and expenses, the performance of a broad market index of non-U.S. foreign securities.
- LVIP SSGA International Managed Volatility Fund (Service Class): Capital appreciation; a fund of funds.
- LVIP SSGA Large Cap 100 Fund (Service Class): To maximize long-term capital appreciation.
- LVIP SSGA Mid-Cap Index Fund (Service Class): Seek to approximate as closely as practicable, before fees and expenses, the performance of a broad market index that emphasizes stocks of mid-sized U.S. companies.
- LVIP SSGA Moderate Index Allocation Fund (Service Class): A balance between a high level of current income and growth of capital, with a greater emphasis on growth of capital; a fund of funds.
- LVIP SSGA Moderate Structured Allocation Fund (Service Class): A balance between a high level of current income and growth of capital, with an emphasis on growth of capital; a fund of funds.
- LVIP SSGA Moderately Aggressive Index Allocation Fund (Service Class): A balance between a high level of current income and growth of capital, with an emphasis on growth of capital; a fund of funds.
- LVIP SSGA Moderately Aggressive Structured Allocation Fund (Service Class): A balance between high level of current income and growth of capital, with a greater emphasis on growth of capital; a fund of funds.
- LVIP SSGA S&P 500 Index Fund (Service Class): To approximate as closely as practicable, before fees and expenses, the total rate of return of common stocks publicly traded in the United States, as represented by the S&P 500 Index.
- LVIP SSGA Short-Term Bond Index Fund (Service Class): To provide investment results that, before fees and expenses, correspond generally to the price and yield performance of an index that tracks the short-term U.S. corporate bond market.
- LVIP SSGA Small-Cap Index Fund (Service Class): To approximate as closely as practicable, before fees and expenses, the performance of the Russell 2000 Index, which emphasizes stocks of small U.S. companies.
- LVIP SSGA Small-Mid Cap 200 Fund (Service Class): To maximize long-term capital appreciation.
- LVIP T. Rowe Price Growth Stock Fund (Service Class): Long-term capital growth.
- LVIP T. Rowe Price Structured Mid-Cap Growth Fund (Service Class): To maximize capital appreciation.
- LVIP U.S. Aggressive Growth Allocation Managed Risk Fund (Service Class): A balance between current income and growth of capital, with a greater emphasis on growth of capital; a fund of funds.
- LVIP Vanguard Domestic Equity ETF Fund (Service Class): Long-term capital appreciation; a fund of funds.
- LVIP Vanguard International Equity ETF Fund (Service Class): Long-term capital appreciation; a fund of funds.
- LVIP Wellington Capital Growth Fund (Service Class): Capital growth.
- LVIP Wellington Mid-Cap Value Fund (Service Class): Long-term capital appreciation.
- LVIP Western Asset Core Bond Fund (Service Class): Maximize total return.

# Lord Abbett Series Fund, Inc., advised by Lord, Abbett & Co. LLC

- Lord Abbett Series Fund Bond Debenture Portfolio (Class VC): To seek high current income and the opportunity for capital appreciation to produce a high total return.
- Lord Abbett Series Fund Developing Growth Portfolio (Class VC): Long-term growth of capital.
- Lord Abbett Series Fund Short Duration Income Portfolio (Class VC): To seek high level of income consistent with preservation of capital.

# MFS® Variable Insurance Trust, advised by Massachusetts Financial Services Company

- MFS® VIT Growth Series (Service Class): Capital appreciation.
- MFS® VIT Total Return Series (Service Class): Total return.
- MFS® VIT Utilities Series (Service Class): Total return.

## MFS Variable Insurance Trust II. advised by Massachusetts Financial Services Company

• MFS VIT II International Intrinsic Value Portfolio (Service Class): Capital appreciation.

# Morgan Stanley Variable Insurance Fund, Inc. (VIF), advised by Morgan Stanley Investment Management, Inc.

• Morgan Stanley VIF Global Infrastructure Portfolio (Class II): To seek both capital appreciation and current income.

## PIMCO Variable Insurance Trust, advised by PIMCO

- PIMCO VIT All Asset All Authority Portfolio (Advisor Class): Maximum real return, consistent with preservation of real capital and prudent investment management; a fund of funds.
  - This fund will be reorganized into the PIMCO VIT All Asset Portfolio on or about June 1, 2020. Consult your registered representative.
- PIMCO VIT All Asset Portfolio (Advisor Class): Maximum real return, consistent with preservation of real capital and prudent investment management.
  - This fund will be available on or about June 1, 2020. Consult your registered representative.

# Putnam Variable Trust, advised by Putnam Investment Management, LLC

- Putnam VT Equity Income Fund (Class IB): Capital growth and current income.
- Putnam VT George Putnam Balanced Fund (Class IB): Balanced investment composed of a well-diversified portfolio of stocks and bonds which produce both capital growth and current income.
- Putnam VT Global Health Care Fund (Class IB): Capital appreciation.
- Putnam VT Income Fund (Class IB): High current income consistent with what the manager believes to be prudent risk.
- Putnam VT Multi-Asset Absolute Return Fund (Class IB): To seek positive total return.

# Rydex Variable Trust, advised by Security Investors, LLC.

- Guggenheim VT Long Short Equity: Long-term capital appreciation.
- Guggenheim VT Multi-Hedge Strategies: To seek long-term capital appreciation with less risk than traditional equity funds.

# SEI Insurance Products Trust, advised by SEI Investments Management Corporation.

- SEI VP Market Growth Strategy Fund (Class III): To seek capital appreciation; a fund of funds.
- SEI VP Market Plus Strategy Fund (Class III): Long-term capital appreciation; a fund of funds.

## VanEck VIP Trust, advised by Van Eck Associates Corporation.

• VanEck VIP Global Hard Assets Fund (Class S Shares): Long-term capital appreciation by investing primarily in hard asset securities; a fund of funds.

## Virtus Variable Insurance Trust, advised by Virtus Investment Advisers, Inc.

- Virtus Newfleet Multi-Sector Intermediate Bond Series (Class A Shares): Long-term total return.
- Investments in Delaware VIP Series, Delaware Funds, LVIP Delaware Funds or Lincoln Life accounts managed by Macquarie Investment Management Advisers, a series of Macquarie Investments Management Business Trust, are not and will not be deposits with or liabilities of Macquarie Bank Limited ABN 46008 583 542 and its holding companies, including their subsidiaries or related companies, and are subject to investment risk, including possible delays in prepayment and loss of income and capital invested. No Macquarie Group company guarantees or will guarantee the performance of the series or funds or accounts, the repayment of capital from the series or funds or account, or any particular rate of return.

# **Fund Shares**

We will purchase shares of the funds at net asset value and direct them to the appropriate Subaccounts of the VAA. We will redeem sufficient shares of the appropriate funds to pay Annuity Payouts, Death Benefits, surrender/withdrawal proceeds or for other purposes described in the contract. If you want to transfer all or part of your investment from one Subaccount to another, we may redeem shares held in the first Subaccount and purchase shares of the other. Redeemed shares are retired, but they may be reissued later.

Shares of the funds are not sold directly to the general public. They are sold to us, and may be sold to other insurance companies, for investment of the assets of the Subaccounts established by those insurance companies to fund variable annuity and variable life insurance contracts.

When a fund sells any of its shares both to variable annuity and to variable life insurance separate accounts, it is said to engage in mixed funding. When a fund sells any of its shares to separate accounts of unaffiliated life insurance companies, it is said to engage in shared funding.

The funds currently engage in mixed and shared funding. Therefore, due to differences in redemption rates or tax treatment, or other considerations, the interest of various Contractowners participating in a fund could conflict. Each of the fund's Board of Directors will monitor for the existence of any material conflicts, and determine what action, if any, should be taken. The funds do not foresee any

disadvantage to Contractowners arising out of mixed or shared funding. If such a conflict were to occur, one of the separate accounts might withdraw its investment in a fund. This might force a fund to sell portfolio securities at disadvantageous prices. See the prospectuses for the funds.

# **Reinvestment of Dividends and Capital Gain Distributions**

All dividends and capital gain distributions of the funds are automatically reinvested in shares of the distributing funds at their net asset value on the date of distribution. Dividends are not paid out to Contractowners as additional units, but are reflected as changes in unit values.

# Addition, Deletion or Substitution of Investments

We reserve the right, within the law, to make certain changes to the structure and operation of the VAA at our discretion and without your consent. We may add, delete, or substitute funds for all Contractowners or only for certain classes of Contractowners. New or substitute funds may have different fees and expenses, and may only be offered to certain classes of Contractowners.

Substitutions may be made with respect to existing investments or the investment of future Purchase Payments, or both. In the event of a substitution, the Contract Value allocated to the existing fund will be allocated to the substitute fund. Any future allocations to the substitute fund will automatically be allocated according to the instructions we have on file for you unless otherwise instructed by you. If we don't have instructions from you on file, your Purchase Payments will be allocated to the substitute fund.

We may close Subaccounts to allocations of Purchase Payments or Contract Value, or both, at any time in our sole discretion. The funds, which sell their shares to the Subaccounts pursuant to participation agreements, also may terminate these agreements and discontinue offering their shares to the Subaccounts. In the event of a fund closure, any Contract Value you have invested in the closed fund will remain in that fund until you transfer it elsewhere. Any future allocation to the closed fund will be allocated in accordance with the instructions we have on file for you unless you instruct us otherwise.

In addition, a Subaccount may become unavailable due to the liquidation of its underlying fund portfolio. To the extent permitted by applicable law, upon notice to you and unless you otherwise instruct us, we will re-allocate any Contract Value in the liquidated fund to the money market subaccount or a subaccount investing in another underlying fund portfolio designated by us. Any future allocations to the liquidated fund will automatically be allocated according to the instructions we have on file for you unless you instruct us otherwise.

From time to time, certain of the underlying funds may merge with other funds. If a merger of an underlying fund occurs, the Contract Value allocated to the existing fund will be merged into the surviving underlying fund. Any future allocations to the merged fund will automatically be allocated according to the instructions we have on file for you unless you instruct us otherwise. If we don't have instructions from you on file, your Purchase Payment will be allocated to the surviving underlying fund.

We may also:

- remove, combine, or add Subaccounts and make the new Subaccounts available to you at our discretion;
- transfer assets supporting the contracts from one Subaccount to another or from the VAA to another separate account;
- combine the VAA with other separate accounts and/or create new separate accounts;
- · deregister the VAA under the 1940 Act; and
- operate the VAA as a management investment company under the 1940 Act or as any other form permitted by law.

We may modify the provisions of the contracts to reflect changes to the Subaccounts and the VAA and to comply with applicable law. We will not make any changes without any necessary approval by the SEC. We will also provide you written notice.

# **Charges and Other Deductions**

We will deduct the charges described below to cover our costs and expenses, services provided and risks assumed under the contracts. We incur certain costs and expenses for the distribution and administration of the contracts and for providing the benefits payable thereunder.

#### Our administrative services include:

- processing applications for and issuing the contracts;
- processing purchases and redemptions of fund shares as required (including dollar cost averaging, portfolio rebalancing, and automatic withdrawal services – See Additional Services and the SAI for more information on these programs);
- · maintaining records;
- · administering Annuity Payouts;
- furnishing accounting and valuation services (including the calculation and monitoring of daily Subaccount values);
- reconciling and depositing cash receipts;

- · providing contract confirmations;
- · providing toll-free inquiry services; and
- furnishing telephone and other electronic surrenders, withdrawals and fund transfer services.

#### The risks we assume include:

- the risk that Annuitants upon which Annuity Payouts are based live longer than we assumed when we calculated our guaranteed rates (these rates are incorporated in the contract and cannot be changed):
- the risk that more Contractowners than expected will qualify for waivers of the surrender charge;
- the risk that our costs in providing the services will exceed our revenues from contract charges (which we cannot change);
- the risk that Death Benefits paid will exceed the actual Contract Value.

The amount of a charge may not necessarily correspond to the costs associated with providing the services or benefits indicated by the description of the charge. For example, the surrender charge collected (if applicable) may not fully cover all of the sales and distribution expenses actually incurred by us. Any remaining expenses will be paid from our general account which may consist, among other things, of proceeds derived from mortality and expense risk charges deducted from the account. We may profit from one or more of the fees and charges deducted under the contract. We may use these profits for any corporate purpose, including financing the distribution of the contracts.

## **Deductions from the VAA**

For the base contract, we apply a charge to the average daily net asset value of the Subaccounts based on which contract you choose. Those charges are equal to an annual rate of:

	Account Value Death Benefit
B-Share:	
Mortality and expense risk charge	0.85%
Administrative charge	<u>0.10</u> %
Total annual charge for each Subaccount	0.95%
C-Share:	
Mortality and expense risk charge	1.15%
Administrative charge	0.10%
Total annual charge for each Subaccount	1.25%

# **Surrender Charge**

For B-Share contracts only, a surrender charge applies (except as described below) to surrenders and withdrawals of Purchase Payments that have been invested for the periods indicated below. The surrender charge is calculated separately for each Purchase Payment. The contract anniversary is the annually occurring date beginning with the effective date of the contract. For example, if the effective date of your contract is January 1<sup>st</sup>, your contract anniversary would be on January 1<sup>st</sup> of each subsequent year.

	Number of contract anniversaries since Purchase Payment was invested					
	_0_	1	2	3_	4	_5_
Surrender charge as a percentage of the surrendered or						
withdrawn Purchase Payments	7%	6%	5%	4%	3%	0%

# A surrender charge does not apply to:

- A surrender or withdrawal of a Purchase Payment beyond the fifth anniversary since the Purchase Payment was invested;
- Withdrawals of Contract Value during a Contract Year to the extent that the total Contract Value withdrawn during the current Contract Year does not exceed the free amount. The free amount is equal to the greater of 10% of the current Contract Value or 10% of the total Purchase Payments (this does not apply upon surrender of the contract);
- Purchase Payments used in the calculation of the initial benefit payment to be made under an Annuity Payout option, other than the *i4LIFE*® Advantage option;
- A surrender or withdrawal of any Purchase Payments, as a result of permanent and total disability of the Contractowner as
  defined in Section 22(e)(3) of the tax code, if the disability occurred after the effective date of the contract and before the 65<sup>th</sup>
  birthday of the Contractowner. For contracts issued in the state of New Jersey, a different definition of permanent and total disability applies
- A surviving spouse, at the time he or she assumes ownership of the contract as a result of the death of the original owner (however, the surrender charge schedule of the original contract will continue to apply to the spouse's contract);

- A surrender or withdrawal of any Purchase Payments, as a result of the admittance of the Contractowner to an accredited nursing home or equivalent health care facility, where the admittance into the facility occurs after the effective date of the contract and the owner has been confined for at least 90 consecutive days;
- A surrender or withdrawal of any Purchase Payments as a result of the diagnosis of a terminal illness of the Contractowner. Diagnosis of a terminal illness must be after the effective date of the contract and results in a life expectancy of less than one year as determined by a qualified professional medical practitioner;
- A surrender of the contract as a result of the death of the Contractowner or Annuitant;
- Purchase Payments when used in the calculation of the initial Account Value under the i4LIFE® Advantage option;
- Regular Income Payments made under i4LIFE® Advantage or periodic payments made under any Annuity Payout option made available by us;
- A surrender of the contract or a withdrawal of a Contract Value from contracts issued to Selling Group Individuals.

# For purposes of calculating the surrender charge on withdrawals, we assume that:

- 1. The free amount will be withdrawn from Purchase Payments on a first in-first out ("FIFO") basis.
- 2. Prior to the fifth anniversary of the contract, any amount withdrawn above the free amount during a Contract Year will be withdrawn in the following order:
  - from Purchase Payments (on a FIFO basis) until exhausted; then
  - from earnings until exhausted.
- 3. On or after the fifth anniversary of the contract, any amount withdrawn above the free amount during a Contract Year will be withdrawn in the following order:
  - from Purchase Payments (on a FIFO basis) to which a surrender charge no longer applies until exhausted; then
  - from earnings and Large Account Credits, if any, until exhausted; then
  - from Purchase Payments (on a FIFO basis) to which a surrender charge still applies until exhausted.

We apply the surrender charge as a percentage of Purchase Payments, which means that you would pay the same surrender charge at the time of surrender regardless of whether your Contract Value has increased or decreased. The surrender charge is calculated separately for each Purchase Payment. The surrender charges associated with surrender or withdrawal are paid to us to compensate us for the loss we experience on contract distribution costs when Contractowners surrender or withdraw before distribution costs have been recovered.

There are charges associated with surrender of a contract or withdrawal of Contract Value. You may specify whether these charges are deducted from the amount you request to be withdrawn or from the remaining Contract Value. If the charges are deducted from the remaining Contract Value, the amount of the total withdrawal will increase according to the impact of the applicable surrender charge percentage; consequently, the dollar amount of the surrender charge associated with the withdrawal will also increase. In other words, the dollar amount deducted to cover the surrender charge is also subject to a surrender charge.

If the Contractowner is a corporation or other non-individual (non-natural person), the Annuitant or joint Annuitant will be considered the Contractowner or joint owner for purposes of determining when a surrender charge does not apply.

## **Account Fee**

During the accumulation period, we will deduct an account fee of \$35 from the Contract Value on each contract anniversary to compensate us for the administrative services provided to you; this account fee will also be deducted from the Contract Value upon surrender. The account fee will be waived after the fifteenth Contract Year. The account fee will be waived for any contract with a Contract Value that is equal to or greater than \$100,000 on the contract anniversary (or date of surrender). There is no account fee on contracts issued to Selling Group Individuals (applicable to B-Share contracts only).

# **Rider Charges**

**Earnings Optimizer Death Benefit Charge.** The current charge rate for the Earnings Optimizer Death Benefit is based on the oldest Contractowner's or Annuitant's age at the time the rider is elected, according to the following table:

Age at Issue	<b>Current Annual Rate</b>
1 – 69	0.40%
70 – 75	0.70%

The guaranteed maximum annual charge rate for the Earnings Optimizer Death Benefit is based on the oldest Contractowner's or Annuitant's age at the time the rider is elected, according to the following table:

Age at Issue	Guaranteed Maximum Annual Rate
1 – 69	1.40%
70 – 75	1.70%

We will deduct this charge from the Contract Value on a quarterly basis, with the first deduction occurring on the Valuation Date on or next following the three-month anniversary of the rider effective date. The quarterly charge equals the quarterly charge rate multiplied by the greater of the Contract Value on the Valuation Date the charge is deducted, or the sum of all Purchase Payments as adjusted for withdrawals (such result will never be less than zero). Withdrawals reduce the sum of all Purchase Payments in the same proportion that withdrawals reduce the Contract Value. Regular Income Payments under *i4LIFE* Advantage do not reduce the sum of all Purchase Payments for determining the charge. The deduction of the charge will be made in proportion to the value in each Subaccount and any fixed account of the contract on the Valuation Date the charge is assessed. The Separate Account Annual Expenses also apply also applies for the Account Value Death Benefit.

The charge rate may not change prior to the 20<sup>th</sup> rider date anniversary; thereafter, the charge may change every year. Any increase or decrease will be effective on the rider anniversary date, subject to the Guaranteed Maximum Annual Rate above. We will notify you in writing of such an increase or decrease. A portion of the charge, based on the number of days the death benefit was in effect that quarter, will be deducted upon surrender of the contract or the election of any Annuity Payout option (except *i4LIFE* Advantage). The charge will not be deducted upon death.

*i4LIFE* Advantage Charge. While this rider is in effect, there is a daily charge for *i4LIFE* Advantage that is based on your Account Value. The initial Account Value is your Contract Value on the Valuation Date *i4LIFE* Advantage becomes effective (or your initial Purchase Payment if *i4LIFE* Advantage is purchased at contract issue), less any applicable premium taxes. During the Access Period, your Account Value equals the total value of all of the Contractowner's Accumulation Units plus the Contractowner's value in the fixed account, and will be reduced by Regular Income Payments and any withdrawals.

The annual *i4LIFE*® Advantage charge rate is:

	B-Share	C-Share
Account Value Death Benefit	1.35%	1.65%

During the Lifetime Income Period, the rate for B-Share contracts is 1.35% and the rate for C-Share contracts is 1.50%. This rate consists of a mortality and expense risk and administrative charge. These charge rates replace the Separate Account Annual Expenses for the base contract. If your Contract Value had reached the \$250,000 threshold (\$1 million for contracts purchased prior to April 22, 2019) threshold immediately prior to the beginning of the Lifetime Income Period under *i4LIFE* Advantage, this charge will be reduced by 0.10% (B-Share contracts) or 0.15% (C-Share contracts) during the Lifetime Income Period. If *i4LIFE* Advantage is elected at issue of the contract, *i4LIFE* Advantage and the charge will begin on the contract's effective date. Otherwise, *i4LIFE* Advantage and the charge will begin on the Periodic Income Commencement Date which is the Valuation Date on which the Regular Income Payment is determined and the beginning of the Access Period. Refer to the *i4LIFE* Advantage section for explanations of the Account Value, the Access Period, the Lifetime Income Period, and the Periodic Income Commencement Date.

For purchasers of the Earnings Optimizer Death Benefit who have elected *i4LIFE* Advantage, the charge for the Earnings Optimizer Death Benefit will be in addition to the charge for the *i4LIFE* Advantage.

# **Deductions for Premium Taxes**

Any premium tax or other tax levied by any governmental entity as a result of the existence of the contracts or the VAA will be deducted from the Contract Value, unless the governmental entity dictates otherwise, when incurred, or at another time of our choosing

The applicable premium tax rates that states and other governmental entities impose on the purchase of an annuity are subject to change by legislation, by administrative interpretation or by judicial action. These premium tax rates generally depend upon the law of your state of residence. The tax rates range from zero to 5%.

# **Other Charges and Deductions**

The mortality and expense risk and administrative charge of 0.95% for B-Share contracts or 1.10% for C-Share contracts of the value in the VAA will be assessed on all variable Annuity Payouts (except for *i4LIFE* Advantage, which has a different charge), including options that may be offered that do not have a life contingency and therefore no mortality risk. This charge covers the expense risk and administrative services listed previously in this prospectus. The expense risk is the risk that our costs in providing the services will exceed our revenues from contract charges. If your Contract Value had reached the \$250,000 threshold (\$1 million for contracts purchased prior to April 22, 2019) immediately prior to the Annuity Commencement Date, or prior to the Lifetime Income Period under *i4LIFE* Advantage, this charge will be reduced by 0.10% for B-Share contracts; 0.15% for C-Share contracts.

There are additional deductions from and expenses paid out of the assets of the underlying funds that are more fully described in the prospectuses for the funds. Among these deductions and expenses are 12b-1 fees which reimburse us or an affiliate for certain expenses incurred in connection with certain administrative and distribution support services provided to the funds.

## Additional Information

The charges described previously may be reduced or eliminated for any particular contract. However, these reductions may be available only to the extent that we anticipate lower distribution and/or administrative expenses, or that we perform fewer sales or administrative services than those originally contemplated in establishing the level of those charges, or when required by law. Lower distribution and administrative expenses may be the result of economies associated with:

- the use of mass enrollment procedures,
- the performance of administrative or sales functions by the employer,
- the use by an employer of automated techniques in submitting deposits or information related to deposits on behalf of its employees,
- for B-Share contracts only, the issue of a new *Lincoln Investor Advantage* contract with the proceeds from the surrender of an existing Lincoln variable annuity contract, if available with your broker-dealer and in your state, or
- any other circumstances which reduce distribution or administrative expenses.

The exact amount of charges and fees applicable to a particular contract will be stated in that contract.

# **The Contracts**

# **Contracts Offered in this Prospectus**

This prospectus describes two separate annuity contracts:

- Lincoln Investor Advantage® B-Share
- Lincoln Investor Advantage® C-Share

Each contract offers you the Account Value Death Benefit, the Earnings Optimizer Death Benefit, *i4LIFE* Advantage and any of the payout options described in this prospectus. Each contract has its own mortality and expense risk charge and if applicable, surrender charge schedule. In deciding what contract to purchase, you should consider the amount of mortality and expense risk and surrender charges you are willing to accept relative to your needs. In deciding whether to purchase an optional benefit, you should consider the desirability of the benefit relative to its additional cost and to your needs.

Optional benefits are described later in this prospectus. You should check with your registered representative regarding availability.

# Lincoln Investor Advantage® B-Share

The B-Share annuity contract has a total mortality and expense risk and administrative charge of 0.95% and a Large Account Credit of 0.10%. It has a declining five-year surrender charge on each Purchase Payment. The Earnings Optimizer Death Benefit and *i4LIFE* Advantage are available for an additional charge.

# Lincoln Investor Advantage® C-Share

The C-Share annuity contract has a total mortality and expense risk and administrative charge of 1.25% and a Large Account Credit of 0.15%. The surrender charge does not apply to the C-Share contract. The DCA fixed account is not available on the C-Share contract. The Earnings Optimizer Death Benefit and *i4LIFE*® Advantage are available for an additional charge.

Since the B-Share contract has a surrender charge period, it offers less liquidity than the C-Share contract. The C-Share contract has no surrender charge, and offers greater liquidity than the B-Share contract, but has a higher mortality and expense risk and administrative charge. The B-Share contract may be more appropriate for someone with a longer investment time horizon, who does not intend to withdraw Contract Value in excess of the free withdrawal amount during the surrender charge period, and who seeks a lower cost contract. The C-Share contract may be more appropriate for someone who may want to withdraw Contract Value in excess of the free withdrawal amount soon after purchasing the contract, and is willing to pay a higher mortality and expense risk charge.

Determination of the appropriate balance between accessing your Contract Value and the impact of the separate account charge on your Contract Value are important factors to consider. You should consider discussing the benefits and costs of the different share classes with your registered representative.

# **Purchase of Contracts**

If you wish to purchase a contract, you must apply for it through a registered representative authorized by us. The completed application is sent to us and we decide whether to accept or reject it. If the application is accepted, a contract is prepared and executed by

our legally authorized officers. The contract is then sent to you either directly or through your registered representative. See Distribution of the Contracts. The purchase of multiple contracts with identical Contractowners, Annuitants and Beneficiaries will be allowed only upon Home Office approval.

When a completed application and all other information necessary for processing a purchase order is received in Good Order at our Home Office, an initial Purchase Payment will be priced no later than two business days after we receive the order. If you submit your application and/or initial Purchase Payment to your registered representative, we will not begin processing your purchase order until we receive the application and initial Purchase Payment from your registered representative's broker-dealer. While attempting to finish an incomplete application, we may hold the initial Purchase Payment for no more than five business days unless we receive your consent to our retaining the payment until the application is completed. If the incomplete application cannot be completed within those five days and we have not received your consent, you will be informed of the reasons, and the Purchase Payment will be returned immediately. Once the application is complete, we will allocate your initial Purchase Payment within two business days.

# **Who Can Invest**

To apply for a contract, you must be of legal age in a state where the contracts may be lawfully sold and also be eligible to participate in any of the qualified or nonqualified plans for which the contracts are designed. At the time of issue, the Contractowner, joint owner and Annuitant must be under age 86 (or for C-Share nonqualified contracts only, under age 91, if <code>i4LIFE®</code> Advantage is elected, subject to additional terms and limitations and Home Office approval). If the Earnings Optimizer Death Benefit is elected, the oldest Contractowner, joint owner (if applicable), or Annuitant must be under age 76. Federal law requires all financial institutions to obtain, verify, and record information that identifies each person who opens an account in an effort to help the government fight the funding of terrorism and money laundering activities. When you open an account, we will ask for your name, address, date of birth, and other information that will allow us to identify you. We may also ask to see your driver's license, photo i.d. or other identifying documents.

In accordance with anti-money laundering laws and federal economic sanction policy, the Company may be required in a given instance to reject a Purchase Payment and/or freeze a Contractowner's account. This means we could refuse to honor requests for transfers, withdrawals, surrenders or Death Benefits. Once frozen, monies would be moved from the VAA and fixed account, if any, to an interest-bearing account maintained solely for the Contractowner, and held in that account until instructions are received from the appropriate regulator.

Do not purchase this contract if you plan to use it, or any of its riders, for speculation, arbitrage, viatical arrangement, or other similar investment scheme. The contract may not be resold, traded on any stock exchange, or sold on any secondary market.

If you are purchasing the contract through a tax-favored arrangement, including traditional IRAs and Roth IRAs, you should consider carefully the costs and benefits of the contract (including annuity income benefits) before purchasing the contract, since the tax-favored arrangement itself provides tax-deferred growth.

# Replacement of Existing Insurance

Careful consideration should be given prior to surrendering or withdrawing money from an existing insurance contract to purchase a contract described in this prospectus. Surrender charges may be imposed on your existing contract and/or a new surrender charge period may be imposed with the purchase of, or transfer into, this contract. The benefits offered under this contract may be less favorable or more favorable than the benefits offered under your current contract. It also may have different charges. You should also consult with your registered representative and/or your tax advisor prior to making an exchange. Cash surrenders from an existing contract may be subject to tax and tax penalties.

# **Purchase Payments**

You may make Purchase Payments to the contract at any time, prior to the Annuity Commencement Date, subject to certain conditions. You are not required to make any additional Purchase Payments after the initial Purchase Payment. The minimum initial Purchase Payment is \$10,000. The minimum for Selling Group Individuals is \$1,500 (applicable to B-Share contracts only). The minimum initial Purchase Payment for nonqualified C-Share contracts where *i4LIFE*® Advantage is elected, and where the Contractowner, joint owner and/or Annuitant are ages 86 to 90 (subject to additional terms and limitations and Home Office approval) is \$50,000. The minimum annual amount for additional Purchase Payments is \$300. Please check with your registered representative about making additional Purchase Payments since the requirements of your state may vary. The minimum payment to the contract at any one time must be at least \$100 (\$25 if transmitted electronically). If a Purchase Payment is submitted that does not meet the minimum amount, we will contact you to ask whether additional money will be sent, or whether we should return the Purchase Payment to you.

Purchase Payments totaling \$5 million or more are subject to Home Office approval. This amount takes into consideration the total Purchase Payments for all existing *Lincoln Investor Advantage* contracts for the same Contractowner, joint owner, and/or Annuitant. If you stop making Purchase Payments, the contract will remain in force, however, we may terminate the contract as allowed by your state's non-forfeiture law for individual deferred annuities. Purchase Payments may be made or, if stopped, resumed at any time until the Annuity Commencement Date, the surrender of the contract, or the death of the Contractowner, whichever comes first.

If you elect the Earnings Optimizer Death Benefit, cumulative additional Purchase Payments after the first rider date anniversary and after the 70<sup>th</sup> birthday of the oldest Contractowner or Annuitant may not exceed \$100,000 each rider year. While the rider is in effect, we reserve the right to limit future Purchase Payments after the 76<sup>th</sup> birthday of the oldest Contractowner or Annuitant. If the oldest Contractowner or Annuitant is age 70 or older at the time a Purchase Payment is made, Purchase Payments totaling \$1 million or more are subject to Home Office approval (\$2 million prior to May 18, 2020). This amount takes into consideration the total Purchase Payments for all existing *Lincoln Investor Advantage* contracts with the Earnings Optimizer Death Benefit for the same Contractowner and/or Annuitant. If the Contract Value is zero, then no additional Purchase Payments will be accepted.

In addition to the specific Purchase Payment restrictions and limitations immediately above, upon advance written notice, we reserve the right to further limit, restrict, or suspend Purchase Payments made to the contract.

These restrictions and limitations will limit your ability to increase your Contract Value (or Account Value under *i4LIFE* Advantage) by making additional Purchase Payments to the contract. You should carefully consider these limitations and restrictions, and any other limitations and restrictions of the contract, and how they may impact your long-term investment plans, especially if you intend to increase Contract Value (or Account Value under *i4LIFE* Advantage) by making additional Purchase Payments over a long period of time.

# **Large Account Credit**

Contractowners will receive a Large Account Credit when your Contract Value reaches a threshold of \$250,000 threshold (\$1 million for contracts purchased prior to April 22, 2019). During the first Contract Year, the Large Account Credit will apply if either the cumulative Purchase Payments (decreased by withdrawals taken since the contract effective date or Regular Income Payments under *i4LIFE* Advantage) or the Contract Value (or Account Value under *i4LIFE* Advantage) is equal to or greater than \$250,000 threshold (\$1 million for contracts purchased prior to April 22, 2019) on the quarterly Valuation Date. The amount of the Large Account Credit during the first Contract Year will be calculated by multiplying the greater of: 1) the amount of cumulative Purchase Payments (less any withdrawals since the contract effective date or Regular Income Payments under *i4LIFE* Advantage); or 2) the value of the Subaccounts at the time of the credit, by 0.10% (0.0250% quarterly) for B-Share contracts; 0.15% (0.0375% quarterly) for C-Share contracts.

After the first Contract Year anniversary, the Large Account Credit will apply if the Contract Value (or Account Value under *i4LIFE* Advantage) equals or exceeds \$250,000 threshold (\$1 million for contracts purchased prior to April 22, 2019) on the quarterly Valuation Date. The amount of the Large Account Credit will be calculated by multiplying the value of the Subaccounts at the time of the credit by 0.10% (0.0250% guarterly) for B-Share contracts; 0.15% (0.0375% guarterly) for C-Share contracts.

The Large Account Credit will be allocated to the Subaccounts in proportion to the Contract Value (or Account Value under *i4LIFE* Advantage) in each variable Subaccount on the quarterly Valuation Date. There is no additional charge to receive this Large Account Credit, and in no case will the Large Account Credit be less than zero. The amount of any Large Account Credit received will be noted on your quarterly statement. Confirmation statements for each individual transaction will not be issued. Large Account Credits are not considered Purchase Payments.

The Large Account Credit will end on the Annuity Commencement Date or when the Lifetime Income Period begins under *i4LIFE* Advantage.

# **Valuation Date**

Accumulation and Annuity Units will be valued once daily at the close of trading (normally, 4:00 p.m., New York time) on each day the New York Stock Exchange is open (Valuation Date). On any date other than a Valuation Date, the Accumulation Unit value and the Annuity Unit value will not change.

# **Allocation of Purchase Payments**

Purchase Payments allocated to the variable side of the contract are placed into the VAA's Subaccounts, according to your instructions. You may also allocate Purchase Payments to the fixed account, if available.

The minimum amount of any Purchase Payment which can be put into any one Subaccount is \$20.

Purchase Payments received from you or your broker-dealer in Good Order at our Home Office prior to the close of the New York Stock Exchange (normally 4:00 p.m., New York time), will be processed using the Accumulation Unit value computed on that Valuation Date. Purchase Payments received in Good Order after market close will be processed using the Accumulation Unit value computed on the next Valuation Date. Purchase Payments submitted to your registered representative will generally not be processed by us until they are received from your registered representative's broker-dealer. If your broker-dealer submits your Purchase Payment to us through the Depository Trust and Clearing Corporation (DTCC) or, pursuant to terms agreeable to us, uses a proprietary order placement system to submit your Purchase Payment to us, and your Purchase Payment was placed with your broker-dealer prior to market close, then we will use the Accumulation Unit value computed on that Valuation Date when processing your Purchase Payment. Purchase Payments placed with your broker-dealer after market close will be processed using the Accumulation Unit value

computed on the next Valuation Date. There may be circumstances under which the New York Stock Exchange may close early (prior to 4:00 p.m., New York time). In such instances, Purchase Payments received after such early market close will be processed using the Accumulation Unit value computed on the next Valuation Date.

The number of Accumulation Units determined in this way is not impacted by any subsequent change in the value of an Accumulation Unit. However, the dollar value of an Accumulation Unit will vary depending not only upon how well the underlying fund's investments perform, but also upon the expenses of the VAA and the underlying funds.

# **Valuation of Accumulation Units**

Purchase Payments allocated to the VAA are converted into Accumulation Units. This is done by dividing the amount allocated by the value of an Accumulation Unit for the Valuation Period during which the Purchase Payments are allocated to the VAA. The Accumulation Unit value for each Subaccount was or will be established at the inception of the Subaccount. It may increase or decrease from Valuation Period to Valuation Period. Accumulation Unit values are affected by investment performance of the funds, fund expenses, and the contract charges. The Accumulation Unit value for a Subaccount for a later Valuation Period is determined as follows:

- 1. The total value of the fund shares held in the Subaccount is calculated by multiplying the number of fund shares owned by the Subaccount at the beginning of the Valuation Period by the net asset value per share of the fund at the end of the Valuation Period, and adding any dividend or other distribution of the fund if an ex-dividend date occurs during the Valuation Period; minus
- 2. The liabilities of the Subaccount at the end of the Valuation Period; these liabilities include daily charges imposed on the Subaccount, and may include a charge or credit with respect to any taxes paid or reserved for by us that we determine result from the operations of the VAA; and
- 3. The result is divided by the number of Subaccount units outstanding at the beginning of the Valuation Period.

The daily charges imposed on a Subaccount for any Valuation Period are equal to the daily mortality and expense risk charge and the daily administrative charge multiplied by the number of calendar days in the Valuation Period. Contracts with different features have different daily charges, and therefore, will have different corresponding Accumulation Unit values on any given day. In certain circumstances (for example, when separate account assets are less than \$1,000), and when permitted by law, it may be prudent for us to use a different standard industry method for this calculation, called the Net Investment Factor method. We will achieve substantially the same result using either method.

# Transfers On or Before the Annuity Commencement Date

After the first 30 days from the effective date of your contract, you may transfer all or a portion of your investment from one Subaccount to another. A transfer among Subaccounts involves the surrender of Accumulation Units in one Subaccount and the purchase of Accumulation Units in the other Subaccount. A transfer will be done using the respective Accumulation Unit values determined at the end of the Valuation Date on which the transfer request is received.

Transfers (among the Subaccounts and as permitted between the variable and fixed accounts) are limited to 12 per Contract Year unless otherwise authorized by us. This limit does not apply to transfers made under the automatic transfer programs of dollar cost averaging or portfolio rebalancing. See Additional Services and the SAI for more information on these programs. These transfer rights and restrictions also apply during the *i4LIFE* Advantage Access Period (the time period during which you may make withdrawals from the *i4LIFE* Advantage Account Value). See *i4LIFE* Advantage.

The minimum amount which may be transferred between Subaccounts is \$300 (or the entire amount in the Subaccount, if less than \$300). If the transfer from a Subaccount would leave you with less than \$300 in the Subaccount, we may transfer the total balance of the Subaccount.

A transfer request may be made to our Home Office in writing or by fax. A transfer request may also be made by telephone or other electronic means, provided the appropriate authorization is on file with us. Our address, telephone number, and Internet address are on the first page of this prospectus. Requests for transfers will be processed on the Valuation Date that they are received when they are received in Good Order at our Home Office before the close of the New York Stock Exchange (normally 4:00 p.m., New York time). If we receive a transfer request in Good Order after market close, we will process the request using the Accumulation Unit value computed on the next Valuation Date.

There may be circumstances under which the New York Stock Exchange may close early (prior to 4:00 p.m., New York time). In such instances transfers received after such early market close will be processed using the Accumulation Unit value computed on the next Valuation Date.

We may defer or reject a transfer request that is subject to a restriction imposed by an underlying fund.

After the first 30 days from the effective date of your contract, if your contract offers a fixed account, you may also transfer all or any part of the Contract Value from the Subaccount(s) to the fixed side of the contract, except during periods when (if permitted by your contract) we have discontinued accepting transfers into the fixed side of the contract. The minimum amount which can be transferred

to a fixed account is \$2,000 or the total amount in the Subaccount if less than \$2,000. However, if a transfer from a Subaccount would leave you with less than \$300 in the Subaccount, we may transfer the total amount to the fixed side of the contract.

You may also transfer part of the Contract Value from a fixed account to the Subaccount(s) subject to the following restrictions:

- total fixed account transfers are limited to 25% of the value of that fixed account in any 12-month period; and
- the minimum amount that can be transferred is \$300 or, if less, the amount in the fixed account.

Because of these restrictions, it may take several years to transfer all of the Contract Value in the fixed accounts to the Subaccounts. You should carefully consider whether the fixed account meets your investment criteria.

Transfers may be delayed as permitted by the 1940 Act. See Delay of Payments.

# **Telephone and Electronic Transactions**

A surrender, withdrawal, or transfer request may be made to our Home Office in writing or by fax. These transactions may also be made by telephone or other electronic means, provided the appropriate authorization is on file with us. In order to prevent unauthorized or fraudulent transfers, we may require certain identifying information before we will act upon instructions. We may also assign the Contractowner a Personal Identification Number (PIN) to serve as identification. We will not be liable for following instructions we reasonably believe are genuine. Telephone and other electronic requests will be recorded and written confirmation of all transactions will be mailed or sent electronically to the Contractowner on the next Valuation Date.

Please note that the telephone and/or electronic devices may not always be available. Any telephone, fax machine or other electronic device, whether it is yours, your service provider's, or your registered representative's, can experience outages or slowdowns for a variety of reasons. These outages or slowdowns may delay or prevent our processing of your request. Although we have taken precautions to limit these problems, we cannot promise complete reliability under all circumstances. If you are experiencing problems, you should make your request by writing to our Home Office.

# **Market Timing**

Frequent, large, or short-term transfers among Subaccounts and the fixed account, such as those associated with "market timing" transactions, can affect the funds and their investment returns. Such transfers may dilute the value of the fund shares, interfere with the efficient management of the fund's portfolio, and increase brokerage and administrative costs of the funds. As an effort to protect our Contractowners and the funds from potentially harmful trading activity, we utilize certain market timing policies and procedures (the "Market Timing Procedures"). Our Market Timing Procedures are designed to detect and prevent such transfer activity among the Subaccounts and the fixed account that may affect other Contractowners or fund shareholders.

In addition, the funds may have adopted their own policies and procedures with respect to frequent purchases and redemptions of their respective shares. The prospectuses for the funds describe any such policies and procedures, which may be more or less restrictive than the frequent trading policies and procedures of other funds and the Market Timing Procedures we have adopted to discourage frequent transfers among Subaccounts. While we reserve the right to enforce these policies and procedures, Contractowners and other persons with interests under the contracts should be aware that we may not have the contractual authority or the operational capacity to apply the frequent trading policies and procedures of the funds. However, under SEC rules, we are required to: (1) enter into a written agreement with each fund or its principal underwriter that obligates us to provide to the fund promptly upon request certain information about the trading activity of individual Contractowners, and (2) execute instructions from the fund to restrict or prohibit further purchases or transfers by specific Contractowners who violate the excessive trading policies established by the fund.

You should be aware that the purchase and redemption orders received by the funds generally are "omnibus" orders from intermediaries such as retirement plans or separate accounts funding variable insurance contracts. The omnibus orders reflect the aggregation and netting of multiple orders from individual retirement plan participants and/or individual owners of variable insurance contracts. The omnibus nature of these orders may limit the funds' ability to apply their respective disruptive trading policies and procedures. We cannot guarantee that the funds (and thus our Contractowners) will not be harmed by transfer activity relating to the retirement plans and/or other insurance companies that may invest in the funds. In addition, if a fund believes that an omnibus order we submit may reflect one or more transfer requests from Contractowners engaged in disruptive trading activity, the fund may reject the entire omnibus order.

Our Market Timing Procedures detect potential "market timers" by examining the number of transfers made by Contractowners within given periods of time. In addition, managers of the funds might contact us if they believe or suspect that there is market timing. If requested by a fund company, we may vary our Market Timing Procedures from Subaccount to Subaccount to comply with specific fund policies and procedures.

We may increase our monitoring of Contractowners who we have previously identified as market timers. When applying the parameters used to detect market timers, we will consider multiple contracts owned by the same Contractowner if that Contractowner has been identified as a market timer. For each Contractowner, we will investigate the transfer patterns that meet the parameters being

used to detect potential market timers. We will also investigate any patterns of trading behavior identified by the funds that may not have been captured by our Market Timing Procedures.

Once a Contractowner has been identified as a market timer under our Market Timing Procedures, we will notify the Contractowner in writing that future transfers (among the Subaccounts and/or the fixed account) will be temporarily permitted to be made only by original signature sent to us by U.S. mail, first-class delivery for the remainder of the Contract Year (or calendar year if the contract is an individual contract that was sold in connection with an employer sponsored plan). Overnight delivery or electronic instructions (which may include telephone, facsimile, or Internet instructions) submitted during this period will not be accepted. If overnight delivery or electronic instructions are inadvertently accepted from a Contractowner that has been identified as a market timer, upon discovery, we will reverse the transaction within 1 or 2 business days. We will impose this "original signature" restriction on that Contractowner even if we cannot identify, in the particular circumstances, any harmful effect from that Contractowner's particular transfers.

Contractowners seeking to engage in frequent, large, or short-term transfer activity may deploy a variety of strategies to avoid detection. Our ability to detect such transfer activity may be limited by operational systems and technological limitations. The identification of Contractowners determined to be engaged in such transfer activity that may adversely affect other Contractowners or fund shareholders involves judgments that are inherently subjective. We cannot guarantee that our Market Timing Procedures will detect every potential market timer. If we are unable to detect market timers, you may experience dilution in the value of your fund shares and increased brokerage and administrative costs in the funds. This may result in lower long-term returns for your investments.

Our Market Timing Procedures are applied consistently to all Contractowners. An exception for any Contractowner will be made only in the event we are required to do so by a court of law. In addition, certain funds available as investment options in your contract may also be available as investment options for owners of other, older life insurance policies issued by us. Some of these older life insurance policies do not provide a contractual basis for us to restrict or refuse transfers which are suspected to be market timing activity. In addition, because other insurance companies and/or retirement plans may invest in the funds, we cannot guarantee that the funds will not suffer harm from frequent, large, or short-term transfer activity among Subaccounts and the fixed accounts of variable contracts issued by other insurance companies or among investment options available to retirement plan participants.

In our sole discretion, we may revise our Market Timing Procedures at any time without prior notice as necessary to better detect and deter frequent, large, or short-term transfer activity to comply with state or federal regulatory requirements, and/or to impose additional or alternate restrictions on market timers (such as dollar or percentage limits on transfers). If we modify our Market Timing Procedures, they will be applied uniformly to all Contractowners or as applicable to all Contractowners investing in underlying funds.

Some of the funds have reserved the right to temporarily or permanently refuse payments or transfer requests from us if, in the judgment of the fund's investment adviser, the fund would be unable to invest effectively in accordance with its investment objective or policies, or would otherwise potentially be adversely affected. To the extent permitted by applicable law, we reserve the right to defer or reject a transfer request at any time that we are unable to purchase or redeem shares of any of the funds available through the VAA, including any refusal or restriction on purchases or redemptions of the fund shares as a result of the funds' own policies and procedures on market timing activities. If a fund refuses to accept a transfer request we have already processed, we will reverse the transaction within 1 or 2 business days. We will notify you in writing if we have reversed, restricted or refused any of your transfer requests. Some funds also may impose redemption fees on short-term trading (i.e., redemptions of mutual fund shares within a certain number of business days after purchase). We reserve the right to administer and collect any such redemption fees on behalf of the funds. You should read the prospectuses of the funds for more details on their redemption fees and their ability to refuse or restrict purchases or redemptions of their shares.

#### **Transfers After the Annuity Commencement Date**

You may transfer all or a portion of your investment in one Subaccount to another Subaccount or to the fixed side of the contract, as permitted under your contract. Those transfers will be limited to three times per Contract Year. You may also transfer from a variable Annuity Payout to a fixed Annuity Payout. You may not transfer from a fixed Annuity Payout to a variable Annuity Payout. Once elected, the fixed Annuity Payout is irrevocable.

These provisions also apply during the *i4LIFE*® Advantage Lifetime Income Period. See *i4LIFE*® Advantage.

## Ownership

The Contractowner on the date of issue will be the person or entity designated in the contract specifications. The Contractowner of a nonqualified contract may name a joint owner.

As Contractowner, you have all rights under the contract. According to Indiana law, the assets of the VAA are held for the exclusive benefit of all Contractowners and their designated Beneficiaries; and the assets of the VAA are not chargeable with liabilities arising from any other business that we may conduct. We reserve the right to approve all ownership and Annuitant changes. Nonqualified contracts may not be sold, discounted, or pledged as collateral for a loan or for any other purpose. Qualified contracts are not transferable unless allowed under applicable law. Nonqualified contracts may not be collaterally assigned. Assignments may have an adverse impact on your Death Benefits and may be prohibited under the terms of a particular feature. We assume no responsibility for the validity or effect of any assignment. Consult your tax advisor about the tax consequences of an assignment.

#### **Joint Ownership**

If a contract has joint owners, the joint owners shall be treated as having equal undivided interests in the contract. Either owner, independently of the other, may exercise any ownership rights in this contract. Not more than two owners (an owner and joint owner) may be named and contingent owners are not permitted.

#### Annuitant

The following rules apply prior to the Annuity Commencement Date. You may name only one Annuitant (unless you are a tax-exempt entity, then you can name two joint Annuitants). You (if the Contractowner is a natural person) have the right to change the Annuitant at any time by notifying us in writing of the change. However, we reserve the right to approve all Annuitant changes. This may not be allowed if certain riders are in effect. The new Annuitant must be under age 86 (or for C-Share nonqualified contracts only, under age 91) as of the effective date of the change. A contingent Annuitant may be named or changed by notifying us in writing. Contingent Annuitants are not allowed on contracts owned by non-natural owners. On or after the Annuity Commencement Date, the Annuitant or joint Annuitants may not be changed and contingent Annuitant designations are no longer applicable.

#### **Surrenders and Withdrawals**

Before the Annuity Commencement Date, we will allow the surrender of the contract or a withdrawal of the Contract Value upon your written request on an approved Lincoln distribution request form (available from the Home Office), fax, or other electronic means. Withdrawal requests may be made by telephone or our website, subject to certain restrictions. All surrenders and withdrawals may be made in accordance with the rules discussed below. Surrender or withdrawal rights after the Annuity Commencement Date depend on the Annuity Payout option selected.

The amount available upon surrender/withdrawal is the Contract Value less any applicable charges, fees, and taxes at the end of the Valuation Period during which the written request for surrender/withdrawal is received in Good Order at the Home Office. If we receive a surrender or withdrawal request in Good Order at our Home Office before the close of the NYSE (normally 4:00 p.m., New York time), we will process the request using the Accumulation Unit value computed on that Valuation Date. If we receive a surrender or withdrawal request in Good Order at our Home Office after market close, we will process the request using the Accumulation Unit value computed on the next Valuation Date. There may be circumstances under which the NYSE may close early (prior to 4:00 p.m., New York time). In such instances, surrender or withdrawal requests received after such early market close will be processed using the Accumulation Unit value computed on the next Valuation Date. The minimum amount which can be withdrawn is \$300. Unless a request for withdrawal specifies otherwise, withdrawals will be made from all Subaccounts within the VAA and from the fixed account in the same proportion that the amount of withdrawal bears to the total Contract Value. Unless prohibited, surrender/withdrawal payments will be mailed within seven days after we receive a valid written request at the Home Office. The payment may be postponed as permitted by the 1940 Act.

There may be charges associated with surrender of a contract or withdrawal of Contract Value. You may specify whether these charges are deducted from the amount you request to be withdrawn or from the remaining Contract Value. If the charges are deducted from the remaining Contract Value, the amount of the total withdrawal will increase according to the impact of the applicable surrender charge percentage; consequently, the dollar amount of the surrender charge associated with the withdrawal will also increase. In other words, the dollar amount deducted to cover the surrender charge is also subject to a surrender charge.

The tax consequences of a surrender/withdrawal are discussed later in this prospectus. See Federal Tax Matters – Taxation of Withdrawals and Surrenders.

#### **Additional Services**

These additional services are available to you under your contract: dollar-cost averaging (DCA), automatic withdrawal service (AWS) and portfolio rebalancing. Currently, there is no charge for these services. However, we reserve the right to impose one after appropriate notice to Contractowners. In order to take advantage of one of these services, you will need to complete the appropriate election form that is available from our Home Office or call 1-888-868-2583. These services will stop once we are notified of a pending death claim. For further detailed information on these services, please see Additional Services in the SAI.

**Dollar-Cost Averaging.** Dollar-cost averaging allows you to transfer amounts from the DCA fixed account, if available, or certain Subaccounts into the Subaccounts on a monthly basis or in accordance with other terms we make available.

You may elect to participate in the DCA program at the time of application or at any time before the Annuity Commencement Date by completing our election form by calling our Home Office, or by other electronic means. The minimum amount to be dollar cost averaged (DCA'd) is \$1,500 over time any period between three and 60 months. We may offer different time periods for new Purchase Payments and for transfers of Contract Value. State variations may exist. Once elected, the program will remain in effect until the earlier of:

- the Annuity Commencement Date;
- the value of the amount being DCA'd is depleted; or

you cancel the program by written request or by telephone if we have your telephone authorization on file.

We reserve the right to limit certain time periods or to restrict access to this program at any time.

A transfer made as part of this program is not considered a transfer for purposes of limiting the number of transfers that may be made, or assessing any charges which may apply to transfers. Upon receipt of an additional Purchase Payment allocated to the DCA fixed account, the existing program duration will be extended to reflect the end date of the new DCA program. However, the existing interest crediting rate will not be extended. The existing interest crediting rate will expire at its originally scheduled expiration date and the value remaining in the DCA account from the original amount as well as any additional Purchase Payments will be credited with interest at the standard DCA rate at the time. If you cancel the DCA program, your remaining Contract Value in the DCA program will be allocated to the Subaccounts according to your allocation instructions. We reserve the right to discontinue or modify this program at any time. If you have chosen DCA from one of the Subaccounts, only the amount allocated to be DCA'd will be transferred. Investment gain, if any, will remain in that Subaccount unless you reallocate it to one of the other Subaccounts. DCA does not assure a profit or protect against loss.

**Automatic Withdrawal Service.** The automatic withdrawal service (AWS) provides for an automatic periodic withdrawal of your Contract Value. Withdrawals under AWS are subject to applicable surrender charges. See Charges and Other Deductions – Surrender Charge. Withdrawals under AWS will be noted on your quarterly statement. Confirmation statements for each individual withdrawal will not be issued. AWS is available for amounts allocated to the fixed account.

**Portfolio Rebalancing.** Portfolio rebalancing is an option that restores to a pre-determined level the percentage of Contract Value allocated to each Subaccount. The rebalancing may take place monthly, quarterly, semi-annually or annually. Rebalancing events will be noted on your quarterly statement. Confirmation statements for each individual rebalancing event will not be issued. The fixed account is not available for portfolio rebalancing.

Only one of these additional services (DCA and portfolio rebalancing) may be used at one time. For example, you cannot have DCA and portfolio rebalancing running simultaneously. We reserve the right to discontinue any or all of these administrative services at any time.

#### **Asset Allocation Models**

You may allocate your Purchase Payments amount a group of Subaccounts within an asset allocation model. Each model invests different percentages of Contract Value in some or all of the Subaccounts currently available within your annuity contract. If you select an asset allocation model, 100% of your Contract Value (and any additional Purchase Payments you make) will be allocated among certain Subaccounts in accordance with the model's asset allocation strategy. You may not make transfers among the Subaccounts. We will proportionately deduct any withdrawals you make from the Subaccounts in the asset allocation model. You may only choose one asset allocation model at a time, though you many change to a different asset allocation model available in the contract at any time.

Your registered representative may discuss asset allocation models with you to assist in deciding to allocate your Purchase Payments among the various Subaccounts and/or the fixed account. You should consult with your registered representative whether a model is appropriate for you. Each of the asset allocation models seeks to meet its investment objective while avoiding excessive risk. The models also strive to achieve diversification among asset classes in order to help provide returns commensurate with a given level of risk over the long-term. There can be no assurance, however, that any of the asset allocation models will achieve its investment objective. If you are seeking a more aggressive strategy, these models are probably no appropriate for you.

The asset allocation models are intended to provide a diversified investment portfolio by combining different asset claims to help it reach its stated investment goal. While diversification may help reduce overall risk, it does not eliminate the risk of losses and it does not protect against losses in a declining market.

In order to maintain the model's specified Subaccount allocation percentages, you agree to be automatically enrolled in the portfolio rebalancing option and you thereby authorize us to automatically rebalance your Contract Value on a quarterly basis based upon your allocation instructions in effect at the time of the rebalancing. Confirmation of the rebalancing will appear on your quarterly statement. We reserve the right to change the rebalancing frequency at any time, in our sole discretion, but will not make changes more than once per calendar year. You will be notified at least 30 days prior to the date of any change in frequency.

The models are static asset allocation models. This means that they have fixed allocations made up of underlying funds that are offered within your contract and the percentage allocations will not change over time. Once you have selected an asset allocation model, we will not make any changes to the fund allocations within the model except for the rebalancing described above. If you wish to change your fund allocations either to new funds or to a different model, you must submit new allocation instructions to us. You may terminate at any time. There is no charge form Lincoln for participating in a model.

The election of the Earnings Optimizer Death Benefit may require that you allocate Purchase Payments in accordance with Investment Requirements that may be satisfied by choosing an asset allocation model. Different requirements and/or restrictions may apply

under the individual rider. See The Contracts – Investment Requirements. To the extent you are using a model to satisfy your Investment Requirements, the model is intended, in part, to reduce the risk of investment losses that may require us to use our own assets to make guaranteed payments under the Earnings Optimizer Death Benefit.

The models were designed and prepared by Lincoln Investment Advisors Corp. (LIAC), which is an affiliate of ours, for use by Lincoln Financial Distributors, Inc. (LFD), the principal underwriter of the contracts. LFD provides models to broker-dealers who may offer the models to their own clients. In making these models and Subaccounts available as investment options under your contract, LIAC, LFD and the Company are not providing you with the investment advice, nor are they recommending to you any particular model or Subaccount. You should consult with your registered representative to determine whether you should utilize or invest in any model or Subaccount, or whether it is suitable for you based upon your goals, risk tolerance and time horizon.

If a fund within a model closes to new investors, investors that have been invested before the fund closed may remain in the model. However, the model would no longer be offered to new investors. If a fund within a model liquidates, we may transfer assets form that Subaccount to another Subaccount after providing notice to you. If this transfer occurs, and you own the Earnings Optimizer Death Benefit and are subject to Investment Requirements, you may no longer comply with the Investment Requirements. See the Investment Requirements section for more information. If a fund within a model merges with another fund, we will add the surviving fund to the model.

#### **Death Benefit**

The chart below provides a brief overview of how the Death Benefit proceeds will be distributed if death occurs prior to *i4LIFE®* Advantage elections or prior to the Annuity Commencement Date. Refer to your contract for the specific provisions applicable upon death.

UPON DEATH OF:	AND	AND	DEATH BENEFIT PROCEEDS PASS TO:
Contractowner	There is a surviving joint owner	The Annuitant is living or deceased	Joint owner
Contractowner	There is no surviving joint owner	The Annuitant is living or deceased	Designated Beneficiary
Contractowner	There is no surviving joint owner and the Beneficiary predeceases the Contractowner	The Annuitant is living or deceased	Contractowner's estate
Annuitant	The Contractowner is living	There is no contingent Annuitant	The youngest Contractowner becomes the contingent Annuitant and the contract continues. The Contractowner may waive* this continuation and receive the Death Benefit proceeds.
Annuitant	The Contractowner is living	The contingent Annuitant is living	Contingent Annuitant becomes the Annuitant and the contract continues
Annuitant**	The Contractowner is a trust or other non-natural person	No contingent Annuitant allowed with non-natural Contractowner	Designated Beneficiary

<sup>\*</sup>Notification from the Contractowner to receive the Death Benefit proceeds must be received within 75 days of the death of the Annuitant.

A Death Benefit may be payable if the Contractowner (or a joint owner) or Annuitant dies prior to the Annuity Commencement Date. This Death Benefit terminates if you elect *i4LIFE* Advantage or elect any other annuitization option.

You should consider the following provisions carefully when designating the Beneficiary, Annuitant, any contingent Annuitant and any joint owner, as well as before changing any of these parties. The identity of these parties under the contract may significantly affect the amount and timing of the Death Benefit or other amount paid upon a Contractowner's or Annuitant's death.

You may designate a Beneficiary during your lifetime and change the Beneficiary by filing a written request with our Home Office. Each change of Beneficiary revokes any previous designation. We reserve the right to request that you send us the contract for endorsement of a change of Beneficiary.

Upon the death of the Contractowner, a Death Benefit will be paid to the Beneficiary. Upon the death of a joint owner, the Death Benefit will be paid to the surviving joint owner. If the Contractowner is a corporation or other non-individual (non-natural person), the death of the Annuitant will be treated as death of the Contractowner.

If an Annuitant who is not the Contractowner or joint owner dies, then the contingent Annuitant, if named, becomes the Annuitant and no Death Benefit is payable on the death of the Annuitant. If no contingent Annuitant is named, the Contractowner (or younger of joint

<sup>\*\*</sup>Death of Annuitant is treated like death of the Contractowner.

owners) becomes the Annuitant. Alternatively, a Death Benefit may be paid to the Contractowner (and joint owner, if applicable, in equal shares). Notification of the election of this Death Benefit must be received by us within 75 days of the death of the Annuitant. The contract terminates when any Death Benefit is paid due to the death of the Annuitant.

Only the Contract Value as of the Valuation Date we approve the payment of the death claim is available as a Death Benefit if a Contractowner, joint owner or Annuitant was added or changed subsequent to the effective date of this contract unless the change occurred because of the death of a prior Contractowner, joint owner or Annuitant. If your Contract Value equals zero, no Death Benefit will be paid.

All references below to "Contract Value" include Account Value if *i4LIFE* Advantage is in effect.

**Account Value Death Benefit.** The Account Value Death Benefit provides a Death Benefit equal to the Contract Value on the Valuation Date the Death Benefit is approved by us for payment. **No additional Death Benefit is provided.** (Your contract may refer to this benefit as the Contract Value Death Benefit.)

**Earnings Optimizer Death Benefit.** The amount of the Death Benefit payable under this rider is the greatest of the following amounts:

- the current Contract Value as of the Valuation Date we approve the payment of the claim; or
- the sum of all Purchase Payments decreased by all withdrawals (including additional withdrawals under *i4LIFE* Advantage) in the same proportion that withdrawals reduce the Contract Value. Regular Income Payments under *i4LIFE* Advantage reduce the sum of all Purchase Payments on a dollar for dollar basis; or
- the current Contract Value as of the Valuation Date we approve the payment of the claim plus an amount equal to the Enhancement Rate multiplied by the lesser of:
  - the contract earnings; or
  - · the earnings limit.

Note: If there are no contract earnings, the Enhancement Rate will not apply to Death Benefit amounts. However, there will always be at least a Contract Value death benefit.

In a declining market, withdrawals deducted in the same proportion that withdrawals reduce the Contract Value may have a magnified effect on the reduction of the Death Benefit payable. This is because the reduction in the benefit may be more that the dollar amount of the withdrawal from the Contract Value. All references to withdrawals include deductions for any applicable charges associated with those withdrawals and premium taxes, if any.

The Enhancement Rate is 40% for all Contractowners.

Contract earnings equal:

- the current Contract Value as of the date of death of the individual for whom a death claim is approved by us for payment; minus
- the sum of all Purchase Payments, decreased by withdrawals as of the date of death (including additional withdrawals under i4LIFE® Advantage) in the same proportion that withdrawals reduce the Contract Value (such result will never be less than zero). Regular Income Payments under i4LIFE® Advantage reduce the sum of all Purchase Payments on a dollar for dollar basis (such result will never be less than zero).

The earnings limit equals 200% (as of the date of death) of:

• the sum of all Purchase Payments, decreased by withdrawals (including additional withdrawals under *i4LIFE* Advantage) in the same proportion that withdrawals reduce the Contract Value (such result will never be less than zero). Regular Income Payments under *i4LIFE* Advantage do not reduce the sum of all Purchase Payments.

Availability. The Earnings Optimizer Death Benefit may not be available in all states. Please check with your registered representative regarding availability. The Earnings Optimizer Death Benefit is available for both qualified and nonqualified contracts, and can only be elected at the time the contract is purchased. If elected, the rider will be effective on the contract's effective date. The oldest Contractowner, joint owner (if applicable), or Annuitant must be under age 76 at the time of election.

If you elect the Earnings Optimizer Death Benefit, you will be required to adhere to Investment Requirements, which will limit your ability to invest in certain Subaccounts offered in your contract. See The Contracts – Investment Requirements.

The Earnings Optimizer Death Benefit may not be terminated unless you surrender the contract. In addition, the rider will terminate:

- 1. on the Annuity Commencement Date;
- 2. on the date the Lifetime Income Period begins under *i4LIFE*® Advantage;
- 3. upon payment of a Death Benefit under the Earnings Optimizer Death Benefit; or
- 4. at any time all Contractowners or Annuitants are changed, except when a surviving spouse elects to continue the contract as the new Contractowner without taking the increase in Contract Value, as described below.

If the Beneficiary is the spouse of the Contractowner, the surviving spouse may elect to continue the contract as the new Contractowner. In this situation, a portion of the Death Benefit may be credited to the contract. Any portion of the Death Benefit that would have been payable (if the contract had not been continued) that exceeds the current Contract Value on the Valuation Date we approve the claim will be added to the Contract Value. If the contract is continued in this way, the Earnings Optimizer Death Benefit rider and charge will terminate, and the spouse will have the Account Value Death Benefit.

Alternatively, if the surviving spouse elected to continue the contract as the new Contractowner without taking the increase in Contract Value described above, the spouse may continue the Earnings Optimizer Death Benefit with no change in the way it is calculated. The rider charge rate that was in effect immediately prior to the death will continue to apply.

#### **General Death Benefit Information**

Your Death Benefit terminates on and after the Annuity Commencement Date.  $i4LIFE^{\circ}$  Advantage only provides Death Benefit options during the Access Period. There are no Death Benefits during the Lifetime Income Period. Please see the  $i4LIFE^{\circ}$  Advantage  $-i4LIFE^{\circ}$  Advantage Death Benefit section of this prospectus for more information.

If there are joint owners, upon the death of the first Contractowner, we will pay a Death Benefit to the surviving joint owner. The surviving joint owner will be treated as the primary, designated Beneficiary. Any other Beneficiary designation on record at the time of death will be treated as a contingent Beneficiary. If the surviving joint owner is the spouse of the deceased joint owner, he/she may continue the contract as sole Contractowner. Upon the death of the spouse who continued the contract, we will pay a Death Benefit to the designated Beneficiary(s) unless Earnings Optimizer Death Benefit is in effect as described above.

If the Beneficiary is the spouse of the Contractowner, then the spouse may elect to continue the contract as the new Contractowner. Same-sex spouses should carefully consider whether to purchase annuity products that provide benefits based upon status as a spouse, and whether to exercise any spousal rights under the contract. You are strongly encouraged to consult a tax advisor before electing spousal rights under the contract.

The value of the Death Benefit will be determined as of the Valuation Date we approve the payment of the claim. Approval of payment will occur upon our receipt of a claim submitted in Good Order. To be in Good Order, we require all the following:

- 1. an original certified death certificate or any other proof of death satisfactory to us; and
- 2. written authorization for payment; and
- 3. all required claim forms, fully completed (including selection of a settlement option).

Notwithstanding any provision of this contract to the contrary, the payment of Death Benefits provided under this contract must be made in compliance with Code Section 72(s) or 401(a)(9) as applicable, as amended from time to time. Death Benefits may be taxable. See Federal Tax Matters.

Unless otherwise provided in the Beneficiary designation, one of the following procedures will take place on the death of a Beneficiary:

- if any Beneficiary dies before the Contractowner, that Beneficiary's interest will go to any other Beneficiaries named, according to their respective interests; and/or
- if no Beneficiary survives the Contractowner, the proceeds will be paid to the Contractowner's estate.

If the Beneficiary is a minor, court documents appointing the guardian/custodian may be required.

The Beneficiary may choose the method of payment of the Death Benefit unless the Contractowner has already selected a settlement option. If the contract is a nonqualified contract, the Death Benefit payable to the Beneficiary or joint owner must be distributed within five years of the Contractowner's date of death unless the Beneficiary begins receiving, within one year of the Contractowner's death, the distribution in the form of a life annuity or an annuity for a designated period not extending beyond the Beneficiary's life expectancy. If the contract is a qualified contract or IRA, then the Death Benefit payable to the Beneficiary or joint owner must be distributed within ten years of the Contractowner's date of death unless the Beneficiary is an "eligible designated beneficiary". An eligible designated beneficiary may take the Death Benefit distribution in the form of a life annuity or an annuity for a designated period not extending beyond the Beneficiary's life expectancy, subject to certain additional exceptions.

Upon the death of the Annuitant, Federal tax law requires that an annuity election be made no later than 60 days after we have approved the death claim for payment.

The recipient of a Death Benefit may elect to receive payment either in the form of a lump sum settlement or an Annuity Payout. If a lump sum settlement is elected, the proceeds will be mailed within seven days of approval by us of the claim subject to the laws, regulations and tax code governing payment of Death Benefits. This payment may be postponed as permitted by the Investment Company Act of 1940.

**Abandoned Property.** Every state has unclaimed property laws which generally declare annuity contracts to be abandoned after a period of inactivity of three to five years from the date a benefit is due and payable. For example, if the payment of a Death Benefit has been triggered, but, if after a thorough search, we are still unable to locate the Beneficiary of the Death Benefit, or the Beneficiary does

not come forward to claim the Death Benefit in a timely manner, the Death Benefit will be "escheated". This means that the Death Benefit will be paid to the abandoned property division or unclaimed property office of the state in which the Beneficiary or the Contractowner last resided, as shown on our books and records, or to our state of domicile. This escheatment is revocable and the state is obligated to pay the Death Benefit (without interest) if your Beneficiary steps forward to claim it with the proper documentation.

To prevent such escheatment, it is important that you update your Beneficiary designations, including addresses, if and as they change. You may update your Beneficiary designations by submitting a Beneficiary change form to our Home Office.

## **Investment Requirements**

If you elect the Earnings Optimizer Death Benefit, you will be subject to Investment Requirements. These Investment Requirements will apply for the entire time your contract is in force. This means you will be limited in your choice of Subaccount investments and in how much you can invest in certain Subaccounts. This also means you will not be able to allocate Contract Value to all of the Subaccounts that are available to Contractowners who have not elected this Death Benefit. We impose Investment Requirements to reduce the risk of investment losses that may require us to use our own assets to make guaranteed payments under a Living Benefit Rider.

We have divided the Subaccounts of your contract into groups and have specified the maximum percentages of Contract Value that must be in each group at the time you purchase the rider. Some investment options are not available to you if you purchase this rider. The Investment Requirements may not be consistent with an aggressive investment strategy. You should consult with your registered representative to determine if the Investment Requirements are consistent with your investment objectives.

You can select the percentages of Contract Value (or Account Value if *i4LIFE*® Advantage is in effect) to allocate to individual Subaccounts within each group, but the total investment for all Subaccounts within the group must comply with the specified maximum percentages for that group.

In accordance with these Investment Requirements, you agree to be automatically enrolled in the portfolio rebalancing option under your contract and thereby authorize us to automatically rebalance your Contract Value on a periodic basis. On each quarterly anniversary of the effective date of the rider, we will rebalance your Contract Value in accordance with your allocation instructions in effect at the time of the rebalancing. Any reallocation of Contract Value among the Subaccounts made by you prior to a rebalancing date will become your allocation instructions for rebalancing purposes. Confirmation of the rebalancing will appear on your quarterly statement. If we rebalance Contract Value from the Subaccounts and your allocation instructions do not comply with the Investment Requirements, then the portion of the rebalanced Contract Value that does not meet the Investment Requirements will be allocated to the LVIP PIMCO Low Duration Bond Fund as the default investment option, or any other Subaccount that we may designate for that purpose. These investments will become your allocation instructions until you tell us otherwise.

We may change the list of Subaccounts in a group, change the number of groups, change the minimum or maximum percentages of Contract Value allowed in a group, change the investment options that are or are not available to you, or change the rebalancing frequency at any time in our sole discretion. You will be notified at least 30 days prior to the date of any change. We may make such modifications at any time when we believe these modifications are necessary to protect our ability to provide the guarantees under these riders. Our decision to make modifications will be based on several factors, including the general market conditions and the style and investment objectives of the Subaccount investments.

At the time you receive notice of a change to the Investment Requirements, you may:

- 1. submit your own reallocation instructions for the Contract Value, before the effective date specified in the notice, so that the Investment Requirements are satisfied; or
- 2. take no action and be subject to the quarterly rebalancing as described above. If this results in a change to your allocation instructions, then these will be your new allocation instructions until you tell us otherwise.

#### Group 1 - Unlimited Subaccounts

You may allocate 100% of your Contract Value or Account Value among any Subaccount not listed in Group 2 – Limited Subaccounts and Group 3 – Unavailable Subaccounts

#### Group 2 – Limited Subaccounts Investments cannot exceed 20% of Contract Value or Account Value

ALPS/Red Rocks Listed Global Opportunity Portfolio American Funds New World Fund Delaware VIP® Emerging Markets Series DWS Alternative Asset Allocation VIP Portfolio Eaton Vance VT Floating-Rate Income Fund First Trust Multi-Income Allocation Portfolio Guggenheim VT Multi-Hedge Strategies Invesco V.I. Balanced-Risk Allocation Fund Ivy VIP Asset Strategy Portfolio Ivy VIP Energy Portfolio Ivy VIP Science and Technology Portfolio LVIP BlackRock Global Real Estate Fund LVIP Franklin Templeton Multi-Asset Opportunities Fund LVIP Global Income Fund LVIP SSGA Emerging Markets 100 Fund LVIP SSGA Emerging Markets Equity Index Fund LVIP Loomis Savles Global Growth Fund MFS® VIT Utilities Series Morgan Stanley VIF Global Infrastructure

Portfolio

#### Group 3 – Unavailable Subaccounts These funds are not available if you have elected the Earnings Optimizer Death Benefit

ALPS/Alerian Energy Infrastructure Portfolio Columbia VP Commodity Strategy Fund Columbia VP Emerging Markets Bond Fund Columbia VP Strategic Income Fund Delaware VIP® REIT Series First Trust Dorsey Wright Tactical Core Portfolio Goldman Sachs VIT Multi-Strategy Alternatives Portfolio Guggenheim VT Long Short Equity VanEck VIP Global Hard Assets Fund

As an alternative, to satisfy these Investment Requirements, 100% of the Contract Value may be allocated to one of the following asset allocation models: Dimensional/Vanguard Global Growth Allocation Model or Dimensional/Vanguard Moderate Allocation Model. These models are made available to you by your broker-dealer. You may only choose one asset allocation model at a time, though you may change to a different asset allocation model available in your contract that meets the Investment Requirements or reallocate Contract Value according to the Investment Requirements listed above. If you terminate an asset allocation model, you must follow the Investment Requirements applicable to your rider. We may exclude an asset allocation model from being available for investment at any time, in our sole discretion. You will be notified prior to the date of such a change.

PIMCO VIT All Asset All Authority Portfolio Putnam VT Multi-Asset Absolute Return Fund Putnam VT Global Health Care Fund Templeton Global Bond VIP Fund

# *i4LIFE*® Advantage

*i4LIFE* Advantage (the Variable Annuity Payout Option Rider in your contract) is an optional Annuity Payout rider you may purchase at an additional cost and is separate and distinct from other Annuity Payout options offered under your contract and described later in this prospectus. See Charges and Other Deductions – *i4LIFE* Advantage Charge.

iALIFE® Advantage provides variable, periodic Regular Income Payments for life subject to certain conditions. These payments are made during two time periods: an Access Period and a Lifetime Income Period, which are discussed in further detail below. If your Account Value is reduced to zero (except by additional withdrawals as described below), these payments will continue for your life (or the lives of you and your Secondary Life under the joint life option) during the Lifetime Income Period. iALIFE® Advantage is different from other Annuity Payout options provided by Lincoln because with iALIFE® Advantage, you have the ability to make additional withdrawals or surrender the contract during the Access Period. If your Account Value is reduced to zero due to any additional withdrawals, iALIFE® Advantage will end and your contract will terminate.

When you elect *i4LIFE* Advantage, you must choose the Annuitant and Secondary Life (if applicable). The Annuitant and Secondary Life may not be changed after *i4LIFE* Advantage is elected. For qualified contracts, the Secondary Life must be the spouse. See *i4LIFE* Advantage Death Benefit regarding the impact of a change to the Annuitant prior to the *i4LIFE* Advantage election.

If *i4LIFE* Advantage is selected, the applicable transfer provisions among Subaccounts and the fixed account will continue to be those specified in your annuity contract for transfers on or before the Annuity Commencement Date. However, once *i4LIFE* Advantage begins, any automatic withdrawal service will terminate. See The Contracts – Transfers on or Before the Annuity Commencement Date.

Additional Purchase Payments may be made during the Access Period for an IRA annuity contract, Additional Purchase Payments will not be accepted after the Periodic Income Commencement Date for a nonqualified annuity contract.

**Availability.** *i4LIFE* Advantage is available for contracts with a Contract Value of at least \$50,000 and may be elected at the time of application or at any time before any other Annuity Payout option is elected by sending a written request to our Home Office.

*i4LIFE* Advantage is available on nonqualified annuities, IRAs and Roth IRAs (check with your registered representative regarding availability with SEP market). *i4LIFE* Advantage for IRA contracts is only available if the Annuitant and Secondary Life are age 59½ or older at the time the option is elected. *i4LIFE* Advantage must be elected by age 80 on IRA contracts or age 95 on nonqualified contracts. *i4LIFE* Advantage is not available to beneficiaries of IRA contracts. Additional limitations on issue ages and features may be necessary to comply with the IRC provisions for required minimum distributions.

When you elect *i4LIFE* Advantage, you will receive a Death Benefit. The Earnings Optimizer Death Benefit is available in conjunction with *i4LIFE* Advantage, however, the Earnings Optimizer Death Benefit must be elected at the time the contract is purchased, regardless of when *i4LIFE* Advantage is elected. An additional charge for *i4LIFE* Advantage will apply. The amount paid under the new Death Benefit may be less than the amount that would have been paid under the Death Benefit provided before *i4LIFE* Advantage began (if premium taxes have been deducted from the Contract Value). See The Contracts – *i4LIFE* Advantage Death Benefit.

**Access Period.** The Access Period begins on the Periodic Income Commencement Date and is a defined period of time during which we pay variable, periodic Regular Income Payments and provide a Death Benefit. During this period, you may surrender the contract and make withdrawals from your Account Value (defined below). The Lifetime Income Period begins immediately at the end of the Access Period, the remaining Account Value is used to make Regular Income Payments for the rest of your life (or the Secondary Life if applicable). During the Lifetime Income Period, you will no longer be able to make withdrawals or surrenders or receive a Death Benefit. If your Account Value is reduced to zero because of Regular Income Payments or market loss, your Access Period ends.

The minimum and maximum Access Periods are established at the time you elect *i4LIFE* Advantage. The current Access Period requirements are outlined in the following chart:

	Minimum Access Period	Maximum Access Period
<i>i4LIFE</i> ® Advantage	5 years	The length of time between your age and age 115 for nonqualified contracts; age 100 for qualified contracts
<i>i4LIFE</i> ® Advantage with the Earnings Optimizer Death Benefit	Longer of 20 years or the difference between your current age and age 90	To age 115 for nonqualified contracts; to age 100 for qualified contracts

Generally, shorter Access Periods will produce a higher initial Regular Income Payment than longer Access Periods. At any time during the Access Period, you may extend or shorten the length of the Access Period subject to Home Office approval. Additional restrictions may apply if you are under age 59½ when you request a change to the Access Period. Currently, if you extend the Access Period, it must be extended at least 5 years. If you change the Access Period, subsequent Regular Income Payments will be adjusted accordingly, and the Account Value remaining at the end of the new Access Period will be applied to continue Regular Income Payments for your life. Currently, changes to the Access Period can only be made on Periodic Income Commencement Date anniversaries.

Additional limitations on issue ages and features may be necessary to comply with the IRC provisions for required minimum distributions. We may reduce or terminate the Access Period for IRA *i4LIFE* Advantage contracts in order to keep the Regular Income Payments in compliance with IRC provisions for required minimum distributions.

**Account Value.** The initial Account Value is the Contract Value on the Valuation Date *i4LIFE* Advantage is effective (or your initial Purchase Payment if *i4LIFE* Advantage is purchased at contract issue), less any applicable premium taxes. During the Access Period, the Account Value on a Valuation Date will equal the total value of all of the Contractowner's Accumulation Units plus the Contractowner's value in the fixed account, and will be reduced by Regular Income Payments made as well as any withdrawals taken. You will have access to your Account Value during the Access Period. After the Access Period ends, the remaining Account Value will be applied to continue Regular Income Payments for your life and the Account Value will be reduced to zero.

**Regular Income Payments during the Access Period.** *i4LIFE*® Advantage provides for variable, periodic Regular Income Payments for as long as an Annuitant (or Secondary Life, if applicable) is living.

When you elect *i4LIFE* Advantage, you will make several choices that will impact the amount of your Regular Income Payments:

- the date you will receive the initial Regular Income Payment;
- the frequency of the payments (monthly, quarterly, semi-annually or annually);
- the frequency the payment is recalculated;
- the assumed investment return (AIR); and
- the date the Access Period ends and the Lifetime Income Period begins.

If you do not choose a payment frequency, the default is a monthly payment frequency. In most states, you may also elect to have Regular Income Payments from nonqualified contracts recalculated only once each year rather than recalculated at the time of each payment. This results in level Regular Income Payments between recalculation dates. Qualified contracts are only recalculated once per year, on December 31<sup>st</sup> (if not a Valuation Date, then on the first Valuation Date of the calendar year).

Once Regular Income Payments begin, they will continue until the death of the Annuitant or Secondary Life, if applicable.

AIR rates of 3%, 4%, 5%, or 6% may be available for Regular Income Payments under *i4LIFE* Advantage. Certain states limit the availability of 5% or 6% AIR. See your registered representative for availability. The higher the AIR you choose, the higher your initial Regular Income Payment will be and the higher the return must be to increase subsequent Regular Income Payments.

Regular Income Payments must begin within one year of the date you elect *i4LIFE* Advantage and will continue until the death of the Annuitant or Secondary Life, if applicable.

Regular Income Payments are not subject to any applicable surrender charges. See Charges and Other Deductions. For information regarding income tax consequences of Regular Income Payments, see Federal Tax Matters.

The initial Regular Income Payment is calculated from the Account Value on a date no more than 14 days prior to the date you select to begin receiving Regular Income Payments. This calculation date is called the Periodic Income Commencement Date, and is the same date the Access Period begins. The amount of the initial Regular Income Payment is determined by dividing the Contract Value (or Purchase Payment if elected at contract issue), less applicable premium taxes by 1,000 and multiplying the result by an annuity factor. The annuity factor is based upon:

- the age and sex of the Annuitant and Secondary Life, if applicable;
- the length of the Access Period selected;
- the frequency of the Regular Income Payments;
- · the AIR selected; and
- the Individual Annuity Mortality table specified in your contract.

The annuity factor used to determine the Regular Income Payments reflects the fact that, during the Access Period, you have the ability to withdraw the entire Account Value and that a Death Benefit will be paid to your Beneficiary upon your death. These benefits during the Access Period result in a slightly lower Regular Income Payment, during both the Access Period and the Lifetime Income Period, than would be payable if this access was not permitted and no lump-sum Death Benefit was payable. (The Contractowner must elect an Access Period of no less than the minimum Access Period which is currently set at 5 years.) The annuity factor also reflects the requirement that there be sufficient Account Value at the end of the Access Period to continue your Regular Income Payments for the remainder of your life (and/or the Secondary Life if applicable), during the Lifetime Income Period, with no further access or Death Benefit.

The amount of your Regular Income Payment will be impacted by the length of the Access Period you have chosen. For example, if a 70-year old male makes a \$100,000 initial Purchase Payment, elects monthly payments, a 4% AIR, and a 20-year Access Period, the initial Regular Income Payment will be \$513.71 per month (\$6,164.52 annually). Using the same assumptions, but with a 30-year Access Period, the initial Regular Income Payment will be \$450.93 per month (\$5,411.16 annually).

The Account Value will vary with the actual net investment return of the Subaccounts selected and the interest credited on the fixed account, which then determines the subsequent Regular Income Payments during the Access Period. Each subsequent Regular Income Payment (unless the levelized option is selected) is determined by dividing the Account Value on the applicable Valuation Date by 1,000 and multiplying this result by an annuity factor revised to reflect the declining length of the Access Period. As a result of this calculation, the actual net returns in the Account Value are measured against the AIR to determine subsequent Regular Income Payments. If the actual net investment return (annualized) for the contract exceeds the AIR, the Regular Income Payment will increase at a rate approximately equal to the amount of such excess. Conversely, if the actual net investment return for the contract is less than the AIR, the Regular Income Payment will decrease. For example, if net investment return is 3% higher (annualized) than the AIR, the Regular Income Payment for the next year will increase by approximately 3%. Conversely, if actual net investment return is 3% lower than the AIR, the Regular Income Payment will decrease by approximately 3%.

Withdrawals made during the Access Period will also reduce the Account Value that is available for Regular Income Payments, and subsequent Regular Income Payments will be recalculated and could be increased or reduced, based on the Account Value following the withdrawal.

For a joint life option, if either the Annuitant or Secondary Life dies during the Access Period, Regular Income Payments will be recalculated using a revised annuity factor based on the single surviving life, if doing so provides a higher Regular Income Payment. On a joint life option, the Secondary Life spouse must be either the primary Beneficiary or joint owner in order to receive the remaining payments after the first spouse's death.

For nonqualified contracts, if the Annuitant and Secondary Life, if applicable, both die during the Access Period, the annuity factor will be revised for a non-life contingent Regular Income Payment and Regular Income Payments will continue until the Account Value is

fully paid out and the Access Period ends. For qualified contracts, if the Annuitant and Secondary Life, if applicable, both die during the Access Period. *i4LIFE*® Advantage will terminate.

Regular Income Payments during the Lifetime Income Period. The Lifetime Income Period begins at the end of the Access Period if either the Annuitant or Secondary Life is living. Your earlier elections regarding the frequency of Regular Income Payments, AIR and the frequency of the recalculation do not change. The initial Regular Income Payment during the Lifetime Income Period is determined by dividing the Account Value on the last Valuation Date of the Access Period by 1,000 and multiplying the result by an annuity factor revised to reflect that the Access Period has ended. The annuity factor is based upon:

- the age and sex of the Annuitant and Secondary Life (if living);
- the frequency of the Regular Income Payments:
- · the AIR selected; and
- the Individual Annuity Mortality table specified in your contract.

The impact of the length of the Access Period and any withdrawals made during the Access Period will continue to be reflected in the Regular Income Payments during the Lifetime Income Period. To determine subsequent Regular Income Payments, the contract is credited with a fixed number of Annuity Units equal to the initial Regular Income Payment (during the Lifetime Income Period) divided by the Annuity Unit value (by Subaccount). Subsequent Regular Income Payments are determined by multiplying the number of Annuity Units per Subaccount by the Annuity Unit value. Your Regular Income Payments will vary based on the value of your Annuity Units. If your Regular Income Payments are adjusted on an annual basis, the total of the annual payment is transferred to Lincoln Life's general account to be paid out based on the payment mode you selected. Your payment(s) will not be affected by market performance during that year. Your Regular Income Payment(s) for the following year will be recalculated at the beginning of the following year based on the current value of the Annuity Units.

Regular Income Payments will continue for as long as the Annuitant or Secondary Life, if applicable, is living, and will continue to be adjusted for investment performance of the Subaccounts your Annuity Units are invested in (and the fixed account if applicable). Regular Income Payments vary with investment performance.

During the Lifetime Income Period, there is no longer an Account Value; therefore, no withdrawals are available and no Death Benefit is payable. In addition, transfers are not allowed from a fixed annuity payment to a variable annuity payment.

# *i4LIFE*® Advantage Death Benefit

When you elect *i4LIFE* Advantage, the Death Benefit option that you previously elected will become the Death Benefit election under *i4LIFE* Advantage. The amount paid under the new Death Benefit may be less than the amount that would have been paid under the Death Benefit provided before *i4LIFE* Advantage began (if premium taxes had been deducted from the Contract Value).

*i4LIFE* Advantage Account Value Death Benefit. The *i4LIFE* Advantage Account Value Death Benefit is only available during the Access Period and is equal to the Account Value as of the Valuation Date on which we approve the payment of the death claim.

**Earnings Optimizer Death Benefit.** The Earnings Optimizer Death Benefit is available in conjunction with *i4LIFE* Advantage, however, the Earnings Optimizer Death Benefit must be elected at the time the contract is purchased, regardless of when *i4LIFE* Advantage is elected. Refer to the description of Earnings Optimizer Death Benefit in the Death Benefit section of this prospectus. All other provisions of this section will apply to Earnings Optimizer Death Benefit with *i4LIFE* Advantage.

**General Death Benefit Provisions.** These Death Benefit options are only available during the Access Period and will terminate when the Account Value equals zero, because the Access Period terminates.

On a joint life option, the Secondary Life spouse must be either the primary Beneficiary or joint owner in order to receive the remaining payments after the first spouse's death.

For nonqualified contracts, upon the death of the Contractowner, joint owner or Annuitant, the Contractowner (or Beneficiary) may elect to terminate the contract and receive full payment of the Death Benefit or may elect to continue the contract and receive Regular Income Payments. Upon the death of the Secondary Life, who is not also an owner, only the surrender value is paid.

If you are the owner of an IRA annuity contract, and there is no Secondary Life, and you die during the Access Period, the *i4LIFE*® Advantage will terminate. A spouse Beneficiary may start a new *i4LIFE*® Advantage program.

If a death occurs during the Access Period, the value of the Death Benefit will be determined as of the Valuation Date we approve the payment of the claim. Approval of payment will occur upon our receipt of all the following:

- 1. an original certified death certificate or any other proof of death satisfactory to us; and
- 2. written authorization for payment; and
- 3. all required claim forms, fully completed (including selection of a settlement option).

Notwithstanding any provision of this contract to the contrary, the payment of Death Benefits provided under this contract must be made in compliance with Code Section 72(s) or 401(a)(9) as applicable, as amended from time to time. Death Benefits may be taxable. See Federal Tax Matters.

Upon notification to us of the death, Regular Income Payments may be suspended until the death claim is approved. Upon approval, a lump sum payment for the value of any suspended payments will be made as of the date the death claim is approved, and Regular Income Payments will continue, if applicable.

If a lump sum settlement is elected, the proceeds will be mailed within seven days of approval by us of the claim subject to the laws, regulations and tax code governing payment of Death Benefits. This payment may be postponed as permitted by the Investment Company Act of 1940.

**Withdrawals.** You may request a withdrawal at any time prior to or during the Access Period. We reduce the Account Value by the amount of the withdrawal, and all subsequent Regular Income Payments will be recalculated. Withdrawals may have tax consequences. See Federal Tax Matters. Withdrawals are subject to any applicable surrender charges except when amounts may be withdrawn free of surrender charges. See Charges and Other Deductions.

**Surrender.** At any time prior to or during the Access Period, you may surrender the contract by withdrawing the surrender value. If the contract is surrendered, the contract terminates and no further Regular Income Payments will be made. Withdrawals are subject to any applicable surrender charges except when amounts may be withdrawn free of surrender charges. See Charges and Other Deductions.

**Termination.** For IRA contracts, you may terminate *i4LIFE* Advantage prior to the end of the Access Period by notifying us in writing. The termination will be effective on the next Valuation Date after we receive the notice. Upon termination, the *i4LIFE* Advantage charge will end and the Separate Account Annual Expenses for the Account Value Death Benefit will resume. If you have elected Earnings Optimizer Death Benefit, that charge will also resume. Your Contract Value upon termination will be equal to the Account Value on the Valuation Date we terminate *i4LIFE* Advantage.

For nonqualified contracts, you may not terminate i4LIFE Advantage once you have elected it.

# **Annuity Payouts**

When you apply for a contract, you may select any Annuity Commencement Date permitted by law, which is usually on or before the Annuitant's 99<sup>th</sup> birthday. Your broker-dealer may recommend that you annuitize at an earlier age.

The contract provides optional forms of payouts of annuities (annuity options), each of which is payable on a variable basis, a fixed basis or a combination of both as you specify. The contract provides that all or part of the Contract Value may be used to purchase an Annuity Payout option. The rates used to purchase any of the annuity options discussed below are shown in the contract.

You may elect Annuity Payouts in monthly, quarterly, semiannual or annual installments. If the payouts from any Subaccount would be or become less than \$50, we have the right to reduce their frequency until the payouts are at least \$50 each. Following are explanations of the annuity options available.

## **Annuity Options**

Life Annuity. This option offers a periodic payout during the lifetime of the Annuitant and ends with the last payout before the death of the Annuitant. This option offers the highest periodic payout since there is no guarantee of a minimum number of payouts or provision for a Death Benefit for Beneficiaries. However, there is the risk under this option that the recipient would receive no payouts if the Annuitant dies before the date set for the first payout; only one payout if death occurs before the second scheduled payout, and so on. The Annuitant must be under age 81 to elect this option.

**Life Annuity with Payouts Guaranteed for Designated Period.** This option guarantees periodic payouts during a designated period, usually 10 or 20 years, and then continues throughout the lifetime of the Annuitant. The designated period is selected by the Contractowner.

Joint Life Annuity. This option offers a periodic payout during the joint lifetime of the Annuitant and a designated joint Annuitant. The payouts continue during the lifetime of the survivor. However, under a joint life annuity, if both Annuitants die before the date set for the first payout, no payouts will be made. Only one payment would be made if both deaths occur before the second scheduled payout, and so on.

**Joint Life Annuity with Guaranteed Period.** This option guarantees periodic payouts during a designated period, usually 10 or 20 years, and continues during the joint lifetime of the Annuitant and a designated joint Annuitant. The payouts continue during the lifetime of the survivor. The designated period is selected by the Contractowner.

**Joint Life and Two Thirds to Survivor Annuity.** This option provides a periodic payout during the joint lifetime of the Annuitant and a designated joint Annuitant. When one of the joint Annuitants dies, the survivor receives two thirds of the periodic payout made when both were alive.

**Joint Life and Two-Thirds Survivor Annuity with Guaranteed Period.** This option provides a periodic payout during the joint lifetime of the Annuitant and a joint Annuitant. When one of the joint Annuitants dies, the survivor receives two-thirds of the periodic payout made when both were alive. This option further provides that should one or both of the Annuitants die during the elected guaranteed period, usually 10 or 20 years, full benefit payment will continue for the rest of the guaranteed period.

**Unit Refund Life Annuity.** This option offers a periodic payout during the lifetime of the Annuitant with the guarantee that upon death a payout will be made of the value of the number of Annuity Units (see Variable Annuity Payouts) equal to the excess, if any, of:

- the total amount applied under this option divided by the Annuity Unit value for the date payouts begin, minus
- the Annuity Units represented by each payout to the Annuitant multiplied by the number of payouts paid before death.

The value of the number of Annuity Units is computed on the date the death claim is approved for payment by the Home Office.

Life Annuity with Cash Refund. Fixed annuity benefit payments that will be made for the lifetime of the Annuitant with the guarantee that upon death, should (a) the total dollar amount applied to purchase this option be greater than (b) the fixed annuity benefit payment multiplied by the number of annuity benefit payments paid prior to death, then a refund payment equal to the dollar amount of (a) minus (b) will be made.

Under the annuity options listed above, you may not make withdrawals. Other options, with or without withdrawal features, may be made available by us. You may pre-select an Annuity Payout option as a method of paying the Death Benefit to a Beneficiary. If you do, the Beneficiary cannot change this payout option. You may change or revoke in writing to our Home Office, any such selection, unless such selection was made irrevocable. If you have not already chosen an Annuity Payout option, the Beneficiary may choose any Annuity Payout option. At death, options are only available to the extent they are consistent with the requirements of the contract as well as Sections 72(s) and 401(a)(9) of the tax code, if applicable.

*i4LIFE* Advantage (the Variable Annuity Payout Option rider in your contract) is an optional Annuity Payout rider you may purchase at an additional cost and is separate and distinct from the Annuity Payout options listed above. See the *i4LIFE* Advantage section of this prospectus for more information. None of the annuity options listed above may be combined with *i4LIFE* Advantage.

#### **General Information**

Any previously selected Death Benefit in effect before the Annuity Commencement Date will no longer be available on and after the Annuity Commencement Date. You may change the Annuity Commencement Date, change the annuity option or change the allocation of the investment among Subaccounts up to 30 days before the scheduled Annuity Commencement Date, upon written notice to the Home Office. You must give us at least 30 days' notice before the date on which you want payouts to begin. We may require proof of age, sex, or survival of any payee upon whose age, sex, or survival payments depend.

Unless you select another option, the contract automatically provides for a life annuity with Annuity Payouts guaranteed for 10 years (on a fixed, variable or combination fixed and variable basis, in proportion to the account allocations at the time of annuitization) except when a joint life payout is required by law. Under any option providing for guaranteed period payouts, the number of payouts which remain unpaid at the date of the Annuitant's death (or surviving Annuitant's death in case of joint life Annuity) will be paid to you or your Beneficiary as payouts become due after we are in receipt of:

- proof, satisfactory to us, of the death;
- written authorization for payment; and
- · all claim forms, fully completed.

# **Variable Annuity Payouts**

Variable Annuity Payouts will be determined using:

- the Contract Value on the Annuity Commencement Date, less any applicable premium taxes;
- the annuity tables contained in the contract;
- the annuity option selected; and
- the investment performance of the fund(s) selected.

To determine the amount of payouts, we make this calculation:

- 1. Determine the dollar amount of the first periodic payout; then
- 2. Credit the contract with a fixed number of Annuity Units equal to the first periodic payout divided by the Annuity Unit value; and
- 3. Calculate the value of the Annuity Units each period thereafter.

Annuity Payouts assume an investment return of 3%, 4%, 5% or 6% per year, as applied to the applicable mortality table. Some of these assumed interest rates may not be available in your state; therefore, please check with your registered representative. You may choose your assumed interest rate at the time you elect a variable Annuity Payout on the administrative form provided by us. The higher the assumed interest rate you choose, the higher your initial annuity payment will be. The amount of each payout after the initial payout will depend upon how the underlying fund(s) perform, relative to the assumed rate. If the actual net investment rate (annualized) exceeds the assumed rate, the payment will increase at a rate proportional to the amount of such excess. Conversely, if the actual rate is less than the assumed rate, annuity payments will decrease. The higher the assumed interest rate, the less likely future annuity payments are to increase, or the payments will increase more slowly than if a lower assumed rate was used. There is a more complete explanation of this calculation in the SAI.

#### **Fixed Side of the Contract**

Currently the fixed account is available for dollar cost averaging purposes only.

You may allocate Purchase Payments to the fixed side of the contract, if available. Allocations made to the fixed side of the contract are added to your Contract Value. Certain charges related to the contract and the charges for the Death Benefit Rider and *i4LIFE* Advantage are deducted from your Contract Value. Therefore, a portion of those charges may be deducted from the fixed account. See the Charges and Other Deductions section of this prospectus for more information. Since amounts in the fixed account make up part of your Contract Value, those amounts may be used to calculate benefits under the Living Benefit Riders. See the Living Benefit Riders section in this prospectus for more information.

Purchase Payments and Contract Value allocated to the fixed side of the contract become part of our general account, and **do not** participate in the investment experience of the VAA. The general account is subject to regulation and supervision by the Indiana Department of Insurance as well as the insurance laws and regulations of the jurisdictions in which the contracts are distributed.

In reliance on certain exemptions, exclusions and rules, we have not registered interests in the general account as a security under the Securities Act of 1933 and have not registered the general account as an investment company under the 1940 Act. Accordingly, neither the general account nor any interests in it are regulated under the 1933 Act or the 1940 Act. These disclosures, however, may be subject to certain provisions of the federal securities laws relating to the accuracy and completeness of statements made in prospectuses. This prospectus is generally intended to serve as a disclosure document only for aspects of the contract involving the VAA, and therefore contains only selected information regarding the fixed side of the contract. Complete details regarding the fixed side of the contract are in the contract.

We guarantee an annual effective interest rate of not less than 1.50% per year on amounts held in a fixed account.

ANY INTEREST IN EXCESS OF 1.50% (OR THE GUARANTEED MINIMUM INTEREST RATE STATED IN YOUR CONTRACT) WILL BE DECLARED IN ADVANCE AT OUR SOLE DISCRETION. CONTRACTOWNERS BEAR THE RISK THAT NO INTEREST IN EXCESS OF THE MINIMUM INTEREST RATE WILL BE DECLARED.

Your contract may not offer a fixed account or if permitted by your contract, we may discontinue accepting Purchase Payments or transfers into the fixed side of the contract at any time. At this time, the fixed account is available for dollar cost averaging only. Please contact your registered representative for further information.

### **Small Contract Surrenders**

We may surrender your contract, in accordance with the laws of your state if:

- your Contract Value drops below certain state specified minimum amounts (\$1,000 or less) for any reason, including if your Contract Value decreases due to the performance of the Subaccounts you selected;
- no Purchase Payments have been received for two (2) full, consecutive Contract Years; and
- the annuity benefit at the Annuity Commencement Date would be less than \$20.00 per month (these requirements may differ in some states).

At least 60 days before we surrender your contract, we will send you a letter at your last address we have on file, to inform you that your contract will be surrendered. You will have the opportunity to make additional Purchase Payments to bring your Contract Value above the minimum level to avoid surrender. If we surrender your contract, we will not assess any surrender charge.

#### **Delay of Payments**

Contract proceeds from the VAA will be paid within seven days, except:

- when the NYSE is closed (other than weekends and holidays);
- times when market trading is restricted or the SEC declares an emergency, and we cannot value units or the funds cannot redeem shares; or
- when the SEC so orders to protect Contractowners.

If, pursuant to SEC rules, an underlying money market fund suspends payment of redemption proceeds in connection with a liquidation of the fund, we will delay payment of any transfer, partial withdrawal, surrender, loan, or Death Benefit from the money market subaccount until the fund is liquidated. Payment of contract proceeds from the fixed account may be delayed for up to six months.

Due to federal laws designed to counter terrorism and prevent money laundering by criminals, we may be required to reject a Purchase Payment and/or deny payment of a request for transfers, withdrawals, surrenders, or Death Benefits, until instructions are received from the appropriate regulator. We also may be required to provide additional information about a Contractowner's account to government regulators.

# Reinvestment Privilege

You may elect to make a reinvestment purchase with any part of the proceeds of a surrender/withdrawal, and we will recredit that portion of the surrender/withdrawal charges attributable to the amount returned.

This election must be made by your written authorization to us on an approved Lincoln reinvestment form and received in our Home Office within 30 days of the date of the surrender/withdrawal, and the repurchase must be of a contract covered by this prospectus. Lincoln reserves the right to **not** reinstate certain riders that were in effect prior to the surrender/withdrawal. In the case of a qualified retirement plan, a representation must be made that the proceeds being used to make the purchase have retained their tax-favored status under an arrangement for which the contracts offered by this prospectus are designed. The number of Accumulation Units which will be credited when the proceeds are reinvested will be based on the value of the Accumulation Unit(s) on the next Valuation Date. This computation will occur following receipt of the proceeds and request for reinvestment at the Home Office. You may utilize the reinvestment privilege only once. For tax reporting purposes, we will treat a surrender/withdrawal and a subsequent reinvestment purchase as separate transactions (and a Form 1099 may be issued, if applicable). Any taxable distribution that is reinvestment purchase.

#### Amendment of Contract

We reserve the right to amend the contract to meet the requirements of the 1940 Act or other applicable federal or state laws or regulations. You will be notified in writing of any changes, modifications or waivers. Any changes are subject to prior approval of your state's insurance department (if required).

# **Distribution of the Contracts**

Lincoln Financial Distributors, Inc. ("LFD") serves as Principal Underwriter of this contract. LFD is affiliated with Lincoln Life and is registered as a broker-dealer with the SEC under the Securities Exchange Act of 1934 and is a member of FINRA. The Principal Underwriter has entered into selling agreements with Lincoln Financial Advisors Corporation and/or Lincoln Financial Securities Corporation (collectively "LFN"), also affiliates of ours. The Principal Underwriter has also entered into selling agreements with broker-dealers that are unaffiliated with us ("Selling Firms"). While the Principal Underwriter has the legal authority to make payments to broker-dealers which have entered into selling agreements, we will make such payments on behalf of the Principal Underwriter in compliance with appropriate regulations. We also pay on behalf of LFD certain of its operating expenses related to the distribution of this and other of our contracts. The Principal Underwriter may also offer "non-cash compensation", as defined under FINRA's rules, which includes among other things, merchandise, gifts, marketing support, sponsorships, seminars, entertainment and travel expenses. You may ask your registered representative how he/she will personally be compensated, in whole or in part, for the sale of the contract to you or for any alternative proposal that may have been presented to you. You may wish to take such compensation payments into account when considering and evaluating any recommendation made to you in connection with the purchase of a contract. The following paragraphs describe how payments are made by us and the Principal Underwriter to various parties.

**Compensation Paid to LFN.** The maximum commission the Principal Underwriter pays to LFN is 6.25% of Purchase Payments. LFN may elect to receive a lower commission when a Purchase Payment is made along with an earlier quarterly payment based on Contract Value for so long as the contract remains in effect. Upon annuitization, the maximum commission the Principal Underwriter pays to LFN is 6.25% of annuitized value and/or ongoing annual compensation of up to 1.00% of annuity value or statutory reserves.

Lincoln Life also pays for the operating and other expenses of LFN, including the following sales expenses: registered representative training allowances; compensation and bonuses for LFN's management team; advertising expenses; and all other expenses of distributing the contracts. LFN pays its registered representatives a portion of the commissions received for their sales of contracts. LFN registered representatives and their managers are also eligible for various cash benefits, such as bonuses, insurance benefits and financing arrangements. In addition, LFN registered representatives who meet certain productivity, persistency and length of service standards and/or their managers may be eligible for additional compensation. Sales of the contracts may help LFN registered representatives and/or their managers qualify for such benefits. LFN registered representatives and their managers may receive other payments from us for services that do not directly involve the sale of the contracts, including payments made for the recruitment and training of personnel, production of promotional literature and similar services.

Compensation Paid to Unaffiliated Selling Firms. The Principal Underwriter pays commissions to all Selling Firms. The maximum commission the Principal Underwriter pays to Selling Firms, other than LFN, is 6.25% of Purchase Payments. Some Selling Firms may elect to receive a lower commission when a Purchase Payment is made along with an earlier quarterly payment based on Contract Value for so long as the contract's Selling Firm remains in effect. Upon annuitization, the maximum commission the Principal Underwriter pays to Selling Firms is 6.25% of annuitized value and/or ongoing annual compensation of up to 1.15% of annuity value or statutory reserves. LFD also acts as wholesaler of the contracts and performs certain marketing and other functions in support of the distribution and servicing of the contracts.

LFD may pay certain Selling Firms or their affiliates additional amounts for, among other things: (1) "preferred product" treatment of the contracts in their marketing programs, which may include marketing services and increased access to registered representatives; (2) sales promotions relating to the contracts; (3) costs associated with sales conferences and educational seminars for their registered representatives; (4) other sales expenses incurred by them; and (5) inclusion in the financial products the Selling Firm offers.

Lincoln Life may provide loans to broker-dealers or their affiliates to help finance marketing and distribution of the contracts, and those loans may be forgiven if aggregate sales goals are met. In addition, we may provide staffing or other administrative support and services to broker-dealers who distribute the contracts. LFD, as wholesaler, may make bonus payments to certain Selling Firms based on aggregate sales of our variable insurance contracts (including the contracts) or persistency standards.

These additional types of compensation are not offered to all Selling Firms. The terms of any particular agreement governing compensation may vary among Selling Firms and the amounts may be significant. The prospect of receiving, or the receipt of, additional compensation may provide Selling Firms and/or their registered representatives with an incentive to favor sales of the contracts over other variable annuity contracts (or other investments) with respect to which a Selling Firm receives lower levels of or no additional compensation. You may wish to take such payment arrangements into account when considering and evaluating any recommendation relating to the contracts. Additional information relating to compensation paid in 2019 is contained in the SAI.

Compensation Paid to Other Parties. Depending on the particular selling arrangements, there may be others whom LFD compensates for the distribution activities. For example, LFD may compensate certain "wholesalers", who control access to certain selling offices, for access to those offices or for referrals, and that compensation may be separate from the compensation paid for sales of the contracts. LFD may compensate marketing organizations, associations, brokers or consultants which provide marketing assistance and other services to broker-dealers who distribute the contracts, and which may be affiliated with those broker-dealers. Commissions and other incentives or payments described above are not charged directly to Contractowners or the VAA. All compensation is paid from our resources, which include fees and charges imposed on your contract.

#### **Contractowner Questions**

The obligations to purchasers under the contracts are those of Lincoln Life. This prospectus provides a general description of the material features of the contract. Contracts, endorsements and riders may vary as required by state law. Questions about your contract should be directed to us at 1-888-868-2583.

# **Federal Tax Matters**

#### Introduction

The Federal income tax treatment of the contract is complex and sometimes uncertain. The Federal income tax rules may vary with your particular circumstances. This discussion does not include all the Federal income tax rules that may affect you and your contract. This discussion also does not address other Federal tax consequences (including consequences of sales to foreign individuals or entities), or state or local tax consequences, associated with the contract. As a result, you should always consult a tax advisor about the application of tax rules found in the Internal Revenue Code ("Code"), Treasury Regulations and applicable IRS guidance to your individual situation.

#### **Nonqualified Annuities**

This part of the discussion describes some of the Federal income tax rules applicable to nonqualified annuities. A nonqualified annuity is a contract not issued in connection with a qualified retirement plan, such as an IRA or a section 403(b) plan, receiving special tax treatment under the Code. We may not offer nonqualified annuities for all of our annuity products.

#### **Tax Deferral On Earnings**

Under the Code, you are generally not subject to tax on any increase in your Contract Value until you receive a contract distribution. However, for this general rule to apply, certain requirements must be satisfied:

- An individual must own the contract (or the Code must treat the contract as owned by an individual).
- The investments of the VAA must be "adequately diversified" in accordance with Treasury regulations.
- Your right to choose particular investments for a contract must be limited.

The Annuity Commencement Date must not occur near the end of the Annuitant's life expectancy.

#### **Contracts Not Owned By An Individual**

If a contract is owned by an entity (rather than an individual) the Code generally does not treat it as an annuity contract for Federal income tax purposes. This means that the entity owning the contract pays tax currently on the excess of the Contract Value over the investment in the contract. Examples of contracts where the owner pays current tax on the contract's earnings, Large Account Credits if applicable, are contracts issued to a corporation or a trust. Some exceptions to the rule are:

- Contracts in which the named owner is a trust or other entity that holds the contract as an agent for an individual; however, this exception does not apply in the case of any employer that owns a contract to provide deferred compensation for its employees;
- Immediate annuity contracts, purchased with a single premium, when the annuity starting date is no later than a year from purchase and substantially equal periodic payments are made, not less frequently than annually, during the Annuity Payout period;
- Contracts acquired by an estate of a decedent;
- · Certain qualified contracts:
- Contracts purchased by employers upon the termination of certain qualified plans; and
- · Certain contracts used in connection with structured settlement agreements.

#### Investments In The VAA Must Be Diversified

For a contract to be treated as an annuity for Federal income tax purposes, the investments of the VAA must be "adequately diversified." Treasury regulations define standards for determining whether the investments of the VAA are adequately diversified. If the VAA fails to comply with these diversification standards, you could be required to pay tax currently on the excess of the Contract Value over the investment in the contract. Although we do not control the investments of the underlying investment options, we expect that the underlying investment options will comply with the Treasury regulations so that the VAA will be considered "adequately diversified."

#### Restrictions

The Code limits your right to choose particular investments for the contract. Because the IRS has issued little guidance specifying those limits, the limits are uncertain and your right to allocate Contract Values among the Subaccounts may exceed those limits. If so, you would be treated as the owner of the assets of the VAA and thus subject to current taxation on the income, Large Account Credits and gains, if applicable, from those assets. We do not know what limits may be set by the IRS in any guidance that it may issue and whether any such limits will apply to existing contracts. We reserve the right to modify the contract without your consent in an attempt to prevent you from being considered as the owner of the assets of the VAA for purposes of the Code.

#### **Loss Of Interest Deduction**

After June 8, 1997, if a contract is issued to a taxpayer that is not an individual, or if a contract is held for the benefit of an entity, the entity may lose a portion of its deduction for otherwise deductible interest expenses. However, this rule does not apply to a contract owned by an entity engaged in a trade or business that covers the life of one individual who is either (i) a 20% Owner of the entity, or (ii) an officer, director, or employee of the trade or business, at the time first covered by the contract. This rule also does not apply to a contract owned by an entity engaged in a trade or business that covers the joint lives of the 20% Owner or the entity and the Owner's spouse at the time first covered by the contract.

#### Age At Which Annuity Payouts Begin

The Code does not expressly identify a particular age by which Annuity Payouts must begin. However, those rules do require that an annuity contract provide for amortization, through Annuity Payouts, of the contract's Purchase Payments, Large Account Credits and earnings. As long as annuity payments begin or are scheduled to begin on a date on which the Annuitant's remaining life expectancy is enough to allow for a sufficient Annuity Payout period, the contract should be treated as an annuity. If the annuity contract is not treated as an annuity, you would be currently taxed on the excess of the Contract Value over the investment in the contract.

#### **Tax Treatment Of Payments**

We make no guarantees regarding the tax treatment of any contract or of any transaction involving a contract. However, the rest of this discussion assumes that your contract will be treated as an annuity under the Code and that any increase in your Contract Value will not be taxed until there is a distribution from your contract.

#### **Taxation Of Withdrawals And Surrenders**

You will pay tax on withdrawals to the extent your Contract Value exceeds your investment in the contract. This income (and all other income from your contract) is considered ordinary income (and does not receive capital gains treatment and is not qualified dividend income). You will pay tax on a surrender to the extent the amount you receive exceeds your investment in the contract. In certain circumstances, your Purchase Payments and investment in the contract are reduced by amounts received from your contract that were not included in income. Surrender and reinstatement of your contract will generally be taxed as a withdrawal.

#### Taxation Of Annuity Payouts, including Regular Income Payments

The Code imposes tax on a portion of each Annuity Payout (at ordinary income tax rates) and treats a portion as a nontaxable return of your investment in the contract. We will notify you annually of the taxable amount of your Annuity Payout. Once you have recovered the total amount of the investment in the contract, you will pay tax on the full amount of your Annuity Payouts. If Annuity Payouts end because of the Annuitant's death and before the total amount in the contract has been distributed, the amount not received will generally be deductible. If withdrawals, other than Regular Income Payments, are taken from <code>i4LIFE®</code> Advantage during the Access Period, they are taxed subject to an exclusion ratio that is determined based on the amount of the payment.

#### **Taxation Of Death Benefits**

We may distribute amounts from your contract because of the death of a Contractowner or an Annuitant. The tax treatment of these amounts depends on whether the Contractowner or the Annuitant dies before or after the Annuity Commencement Date.

Death prior to the Annuity Commencement Date:

- If the Beneficiary receives Death Benefits under an Annuity Payout option, they are taxed in the same manner as Annuity Payouts.
- If the Beneficiary does not receive Death Benefits under an Annuity Payout option, they are taxed in the same manner as a with-drawal.

Death after the Annuity Commencement Date:

- If Death Benefits are received in accordance with the existing Annuity Payout option following the death of a Contractowner who
  is not the Annuitant, they are excludible from income in the same manner as the Annuity Payout prior to the death of the
  Contractowner.
- If Death Benefits are received in accordance with the existing Annuity Payout option following the death of the Annuitant (whether
  or not the Annuitant is also the Contractowner), the Death Benefits are excludible from income if they do not exceed the investment in the contract not yet distributed from the contract. All Annuity Payouts in excess of the investment in the contract not previously received are includible in income.
- If Death Benefits are received in a lump sum, the Code imposes tax on the amount of Death Benefits which exceeds the amount of Purchase Payments not previously received.

#### Additional Taxes Payable On Withdrawals, Surrenders, Or Annuity Payouts

The Code may impose a 10% additional tax on any distribution from your contract which you must include in your gross income. The 10% additional tax does not apply if one of several exceptions exists. These exceptions include withdrawals, surrenders, or Annuity Payouts that:

- you receive on or after you reach 59½,
- you receive because you became disabled (as defined in the Code),
- · you receive from an immediate annuity,
- a Beneficiary receives on or after your death, or
- you receive as a series of substantially equal periodic payments based on your life or life expectancy (non-natural owners holding
  as agent for an individual do not qualify).

#### **Unearned Income Medicare Contribution**

Congress enacted the "Unearned Income Medicare Contribution" as a part of the Health Care and Education Reconciliation Act of 2010. This tax, which affects individuals whose modified adjusted gross income exceeds certain thresholds, is a 3.8% tax on the lesser of (i) the individual's "unearned income," or (ii) the dollar amount by which the individual's modified adjusted gross income exceeds the applicable threshold. Unearned income includes the taxable portion of distributions that you take from your annuity contract. If you take a distribution from your contract that may be subject to the tax, we will include a Distribution Code "D" in Box 7 of the Form 1099-R issued to report the distribution. Please consult your tax advisor to determine whether your annuity distributions are subject to this tax.

#### Special Rules If You Own More Than One Annuity Contract

In certain circumstances, you must combine some or all of the nonqualified annuity contracts you own in order to determine the amount of an Annuity Payout, a surrender, or a withdrawal that you must include in income. For example, if you purchase two or more deferred annuity contracts from the same life insurance company (or its affiliates) during any calendar year, the Code treats all such contracts as one contract. Treating two or more contracts as one contract could affect the amount of a surrender, a withdrawal or an Annuity Payout that you must include in income and the amount that might be subject to the additional tax described previously.

#### **Loans and Assignments**

Except for certain qualified contracts, the Code treats any amount received as a loan under your contract, and any assignment or pledge (or agreement to assign or pledge) of any portion of your Contract Value, as a withdrawal of such amount or portion.

#### **Gifting A Contract**

If you transfer ownership of your contract to a person other than to your spouse (or to your former spouse incident to divorce), and receive a payment less than your contract's value, you will pay tax on your Contract Value to the extent it exceeds your investment in the contract not previously received. The new owner's investment in the contract would then be increased to reflect the amount included in income.

#### **Charges for Additional Benefits**

Your contract automatically includes a basic Death Benefit and may include other optional riders. Certain enhancements to the basic Death Benefit may also be available to you. The cost of the basic Death Benefit and any additional benefit are deducted from your contract. It is possible that the tax law may treat all or a portion of the Death Benefit and other optional rider charges, if any, as a contract withdrawal.

#### **Special Considerations for Same-Sex Spouses**

In 2013, the U.S. Supreme Court held that same-sex spouses who are married under state law are treated as spouses for purposes of federal law. You are strongly encouraged to consult a tax advisor before electing spousal rights under the contract.

#### **Qualified Retirement Plans**

We have designed the contracts for use in connection with certain types of retirement plans that receive favorable treatment under the Code. Contracts issued to or in connection with a qualified retirement plan are called "qualified contracts." We issue contracts for use with various types of qualified retirement plans. The Federal income tax rules applicable to those plans are complex and varied. As a result, this prospectus does not attempt to provide more than general information about the use of the contract with the various types of qualified retirement plans. Persons planning to use the contract in connection with a qualified retirement plan should obtain advice from a competent tax advisor.

#### Types of Qualified Contracts and Terms of Contracts

Qualified retirement plans may include the following:

- Individual Retirement Accounts and Annuities ("Traditional IRAs")
- Roth IRAs
- Traditional IRA that is part of a Simplified Employee Pension Plan ("SEP")
- SIMPLE 401(k) plans (Savings Incentive Matched Plan for Employees)
- 401(a) / (k) plans (qualified corporate employee pension and profit-sharing plans)
- 403(a) plans (qualified annuity plans)
- 403(b) plans (public school system and tax-exempt organization annuity plans)
- H.R. 10 or Keogh Plans (self-employed individual plans)
- 457(b) plans (deferred compensation plans for state and local governments and tax-exempt organizations)

Our individual variable annuity products are not available for use with any of the foregoing qualified retirement plan accounts, with the exception of Traditional IRA, SEP IRA, and Roth IRA arrangements. We will amend contracts to be used with a qualified retirement plan as generally necessary to conform to the Code's requirements for the type of plan. However, the rights of a person to any qualified retirement plan benefits may be subject to the plan's terms and conditions, regardless of the contract's terms and conditions. In addition, we are not bound by the terms and conditions of qualified retirement plans to the extent such terms and conditions contradict the contract, unless we consent.

#### The Setting Every Community Up for Retirement Enhancement (SECURE) Act of 2019

The Setting Every Community Up for Retirement Enhancement (SECURE) Act (the "SECURE Act") was enacted on December 20, 2019. The SECURE Act made a number of significant changes to the rules that apply to qualified retirement plans and IRA's, including the following:

- Increased the required beginning date measuring age from 70½ to 72 for any participant or IRA owner who did not attain age 70½ prior to January 1, 2020. As a result, required minimum distributions are generally required to begin by April 1 of the year following the year in which a participant or IRA owner reached age 72.
- Eliminated the age 70½ limit for making contributions to an IRA. Beginning in 2020, an IRA owner can make contributions to his or her IRA at any age.
- Changed the required minimum distribution rules that apply after the death of a participant or IRA owner.
- Created the "Qualified Birth or Adoption" exception to the 10% additional tax on early distributions.

#### The Coronavirus Aid, Relief, and Economic Security (CARES) Act of 2020

The Coronavirus Aid, Relief, and Economic Security (CARES) Act (the "CARES Act") was enacted on March 27, 2020. The CARES Act includes a number of provisions that affect distributions from qualified retirement plans and IRAs, including the following:

- Tax-favored Coronavirus Related Distributions
- · Retirement plan loan relief
- Temporary waiver of required minimum distributions

#### Tax-favored Coronavirus Related Distributions

The CARES Act provides for tax-favored withdrawals, called Coronavirus Related Distributions ("CRDs"), from retirement plans and IRAs for any plan participant or IRA owner who meets certain requirements. For this purpose, an individual can receive a CRD if the participant or IRA owner can demonstrate that he or she:

- has been diagnosed with COVID-19.
- has a spouse or dependent who has been diagnosed with COVID-19,
- experiences adverse financial consequences as a result of being quarantined, furloughed, laid off, or having reduced work hours.

Retirement plans that can provide CRDs are generally 401(a), 403(a) and (b), and 457(b) plans, as well as IRAs.

CRDs are limited to \$100,000 in the aggregate from all retirement plan accounts and IRAs per individual. CRDs are referred to as "tax-favored" because they are not subject to the 10% early withdrawal penalty or the 20% mandatory withholding for eligible rollover distributions, and are included in taxable income of the recipient ratably over a three-year period is so elected by the recipient. A plan participant or IRA owner may repay the CRD, up to the full amount distributed, within 3 years of the distribution. The repayment is treated as a direct trustee to trustee transfer made within 60 days to the plan or account that receives the repayment.

Any distribution taken between January 1, 2020 and December 31, 2020, will be treated as a CRD if it otherwise meets the requirements and the plan permits the distribution.

#### Retirement Plan Loan Relief

The CARES Act includes several provisions that affect retirement plan loans. First the maximum plan loan amounts are increased to \$100,000 or 100% of the participant's vested balance for any loan taken by an individual who meets the requirements for taking a CRD (described above) and who takes the loan within 180 days of the enactment of the CARES Act.

Second, any individual who meets the requirements for taking a CRD and who either (i) has a loan outstanding on the date the CARES Act was enacted or (ii) takes a loan after the CARES Act was enacted, can delay any loan repayment due in 2020 for 1 year.

Third, the time period in 2020 for which loan payments are suspended is not counted in the determination of the maximum 5 year period for the term of a non-residential retirement plan loan.

#### Temporary Waiver of Required Minimum Distributions

The CARES Act waives required minimum distributions from 401(a), 403(a) and (b), and 457(b) plans, as well as IRAs, for 2020. In addition, if a plan participant or IRA owner attained his or her required beginning date in 2019 but did not take his or her required minimum distribution prior to December 31, 2019, his or her required minimum distribution for 2019 is also waived.

As a part of this waiver, the year 2020 is not included in the calculation of any 5 or 10 year required distribution period under section 401(a)(9)(B)(ii).

#### **Tax Treatment of Qualified Contracts**

The Federal income tax rules applicable to qualified retirement plans and qualified contracts vary with the type of plan and contract. For example:

- Federal tax rules limit the amount of Purchase Payments or contributions that can be made, and the tax deduction or exclusion that may be allowed for the contributions. These limits vary depending on the type of qualified retirement plan and the participant's specific circumstances (e.g., the participant's compensation).
- Minimum annual distributions are required under some qualified retirement plans once you reach age 72 or retire, if later as
  described below.
- Loans are allowed under certain types of qualified retirement plans, but Federal income tax rules prohibit loans under other types of qualified retirement plans. For example, Federal income tax rules permit loans under some section 403(b) plans, but prohibit loans under Traditional and Roth IRAs. If allowed, loans are subject to a variety of limitations, including restrictions as to the loan amount, the loan's duration, the rate of interest, and the manner of repayment. Your contract or plan may not permit loans.

Please note that qualified retirement plans such as 403(b) plans, 401(k) plans and IRAs generally defer taxation of contributions and earnings until distribution. As such, an annuity does not provide any additional tax deferral benefit beyond the qualified retirement plan itself.

#### **Tax Treatment of Payments**

The Federal income tax rules generally include distributions from a qualified contract in the participant's income as ordinary income. These taxable distributions will include contributions that were deductible or excludible from income. Thus, under many qualified contracts, the total amount received is included in income since a deduction or exclusion from income was taken for contributions to the contract. There are exceptions. For example, you do not include amounts received from a Roth IRA in income if certain conditions are satisfied.

#### **Required Minimum Distributions**

Under most qualified plans, you must begin receiving payments from the contract in certain minimum amounts by your "required beginning date". Prior to the SECURE Act, the required beginning date was April 1 of the year following the year you attain age 70½ or retired. If you did not attain 70½ prior to January 1, 2020, then your required beginning date will be April 1 of the year following the year in which you attain age 72 or retire. If you own a traditional IRA, your required beginning date under prior law was April 1 of the year following the year in which you attained age 70½. If you did not attain age 70½ prior to January 1, 2020, then your required beginning date will be April 1 of the year following the year in which you attain age 72. If you own a Roth IRA, you are not required to receive minimum distributions from your Roth IRA during your life.

Failure to comply with the minimum distribution rules applicable to certain qualified plans, such as Traditional IRAs, will result in the imposition of an excise tax. This excise tax equals 50% of the amount by which a required minimum distribution exceeds the actual distribution from the qualified plan.

Treasury regulations applicable to required minimum distributions include a rule that may impact the distribution method you have chosen and the amount of your distributions. Under these regulations, the presence of an enhanced Death Benefit, or other benefit which could provide additional value to your contract, may require you to take additional distributions. An enhanced Death Benefit is any Death Benefit that has the potential to pay more than the Contract Value or a return of investment in the contract. Annuity contracts inside Custodial or Trusteed IRAs will also be subject to these regulations. Please contact your tax advisor regarding any tax ramifications.

#### Additional Tax on Early Distributions from Qualified Retirement Plans

The Code may impose a 10% additional tax on an early distribution from a qualified contract that must be included in income. The Code does not impose the additional tax if one of several exceptions applies. The exceptions vary depending on the type of qualified contract you purchase. For example, in the case of an IRA, the 10% additional tax will not apply to any of the following withdrawals, surrenders, or Annuity Payouts:

- Distribution received on or after the Annuitant reaches 59½,
- Distribution received on or after the Annuitant's death or because of the Annuitant's disability (as defined in the Code),
- Distribution received as a series of substantially equal periodic payments based on the Annuitant's life (or life expectancy),
- Distribution received as reimbursement for certain amounts paid for medical care, or
- Distribution received for a "qualified birth or adoption" event.

These exceptions, as well as certain others not described here, generally apply to taxable distributions from other qualified retirement plans. However, the specific requirements of the exception may vary.

#### **Unearned Income Medicare Contribution**

Congress enacted the "Unearned Income Medicare Contribution" as a part of the Health Care and Education Reconciliation Act of 2010. This tax affects individuals whose modified adjusted gross income exceeds certain thresholds, is a 3.8% tax on the lesser of (i) the individual's "unearned income," or (ii) the dollar amount by which the individual's modified adjusted gross income exceeds the applicable threshold. Distributions that you take from your contract are not included in the calculation of unearned income because your contract is a qualified plan contract. However, the amount of any such distribution is included in determining whether you exceed the modified adjusted gross income threshold. Please consult your tax advisor to determine whether your annuity distributions are subject to this tax.

#### **Transfers and Direct Rollovers**

As a result of Economic Growth and Tax Relief Reconciliation Act of 2001 (EGTRRA), you may be able to move funds between different types of qualified plans, such as 403(b) and 457(b) governmental plans, by means of a rollover or transfer. You may be able to rollover or transfer amounts between qualified plans and traditional IRAs. These rules do not apply to Roth IRAs and 457(b) non-governmental tax-exempt plans. There are special rules that apply to rollovers, direct rollovers and transfers (including rollovers or transfers of after-tax amounts). If the applicable rules are not followed, you may incur adverse Federal income tax consequences, including paying taxes which you might not otherwise have had to pay. Before we send a rollover distribution, we will provide a notice explaining tax withholding requirements (see Federal Income Tax Withholding). We are not required to send you such notice for your IRA. You should always consult your tax advisor before you move or attempt to move any funds.

The IRS issued Announcement 2014-32 confirming its intent to apply the one-rollover-per-year limitation of 408(d)(3)(B) on an aggregate basis to all IRAs that an individual owns. This means that an individual cannot make a tax-free IRA-to-IRA rollover if he or she has made such a rollover involving any of the individual's IRAs in the current tax year. If an intended rollover does not qualify for tax-free rollover treatment, contributions to your IRA may constitute excess contributions that may exceed contribution limits. This one-rollover-per-year limitation does not apply to direct trustee-to-trustee transfers.

#### **Direct Conversions and Recharacterizations**

The Pension Protection Act of 2006 (PPA) permits direct conversions from certain qualified, retirement, 403(b) or 457(b) plans to Roth IRAs (effective for distributions after 2007). You are also permitted to recharacterize your traditional IRA contribution as a Roth IRA contribution, and to recharacterize your Roth IRA contribution as a traditional IRA contribution. The deadline for the recharacterization is the due date (including extensions) for your individual income tax return for the year in which the contribution was made. Upon recharacterization, you are treated as having made the contribution originally to the second IRA account. The recharacterization does not count toward the one-rollover-per-year limitation described above.

Effective for tax years beginning after December 31, 2017, pursuant to the Tax Cuts and Jobs Act (Pub. L. No. 115-97), recharacterizations are no longer allowed in the case of a conversion from a non-Roth account or annuity to a Roth IRA. This limitation applies to conversions made from pre-tax accounts under an IRA, qualified retirement plan, 403(b) plan, or 457(b) plan. Roth IRA conversions made in 2017 may be recharacterized as a contribution to a traditional IRA if the recharacterization is completed by October 15, 2018.

There are special rules that apply to conversions and recharacterizations, and if they are not followed, you may incur adverse Federal income tax consequences. You should consult your tax advisor before completing a conversion or recharacterization.

#### **Death Benefit and IRAs**

Pursuant to Treasury regulations, IRAs may not invest in life insurance contracts. We do not believe that these regulations prohibit the Death Benefit from being provided under the contract when we issue the contract as a Traditional or Roth IRA. However, the law is unclear and it is possible that the presence of the Death Benefit under a contract issued as a Traditional or Roth IRA could result in increased taxes to you. Certain Death Benefit options may not be available for all of our products.

#### **Federal Income Tax Withholding**

We will withhold and remit to the IRS a part of the taxable portion of each distribution made under a contract unless you notify us in writing prior to the distribution that tax is not to be withheld. In certain circumstances, Federal income tax rules may require us to withhold tax. At the time a withdrawal, surrender, or Annuity Payout is requested, we will give you an explanation of the withholding requirements.

Certain payments from your contract may be considered eligible rollover distributions (even if such payments are not being rolled over). Such distributions may be subject to special tax withholding requirements. The Federal income tax withholding rules require that we withhold 20% of the eligible rollover distribution from the payment amount, unless you elect to have the amount directly transferred to certain qualified plans or contracts. The IRS requires that tax be withheld, even if you have requested otherwise. Such tax withholding requirements are generally applicable to 401(a), 403(a) or (b), HR 10, and 457(b) governmental plans and contracts used in connection with these types of plans.

#### **Our Tax Status**

Under the Code, we are not required to pay tax on investment income and realized capital gains of the VAA. We do not expect that we will incur any Federal income tax liability on the income and gains earned by the VAA. However, the Company does expect, to the extent permitted under the Code, to claim the benefit of the foreign tax credit as the owner of the assets of the VAA. Therefore, we do not impose a charge for Federal income taxes. If there are any changes in the Code that require us to pay tax on some or all of the income and gains earned by the VAA, we may impose a charge against the VAA to pay the taxes.

#### Changes in the Law

The above discussion is based on the Code, related regulations, and interpretations existing on the date of this prospectus. However, Congress, the IRS, and the courts may modify these authorities, sometimes retroactively.

# **Additional Information**

#### **Voting Rights**

As required by law, we will vote the fund shares held in the VAA at meetings of the shareholders of the funds. The voting will be done according to the instructions of Contractowners who have interests in any Subaccounts which invest in classes of the funds. If the

1940 Act or any regulation under it should be amended or if present interpretations should change, and if as a result we determine that we are permitted to vote the fund shares in our own right, we may elect to do so.

The number of votes which you have the right to cast will be determined by applying your percentage interest in a Subaccount to the total number of votes attributable to the Subaccount. In determining the number of votes, fractional shares will be recognized.

Each underlying fund is subject to the laws of the state in which it is organized concerning, among other things, the matters which are subject to a shareholder vote, the number of shares which must be present in person or by proxy at a meeting of shareholders (a "quorum"), and the percentage of such shares present in person or by proxy which must vote in favor of matters presented. Because shares of the underlying fund held in the VAA are owned by us, and because under the 1940 Act we will vote all such shares in the same proportion as the voting instructions which we receive, it is important that each Contractowner provide their voting instructions to us. For funds un-affiliated with Lincoln, even though Contractowners may choose not to provide voting instruction, the shares of a fund to which such Contractowners would have been entitled to provide voting instruction will be voted by us in the same proportion as the voting instruction which we actually receive. For funds affiliated with Lincoln, shares of a fund to which such Contractowners would have been entitled to provide voting instruction will, once we receive a sufficient number of instructions we deem appropriate to ensure a fair representation of Contractowners eligible to vote, be voted by us in the same proportion as the voting instruction which we actually receive. As a result, the instruction of a small number of Contractowners could determine the outcome of matters subject to shareholder vote. All shares voted by us will be counted when the underlying fund determines whether any requirement for a minimum number of shares be present at such a meeting to satisfy a quorum requirement has been met. Voting instructions to abstain on any item to be voted on will be applied proportionately to reduce the number of votes eligible to be cast.

Whenever a shareholders meeting is called, we will provide or make available to each person having a voting interest in a Subaccount proxy voting material, reports and other materials relating to the funds. Since the funds engage in shared funding, other persons or entities besides Lincoln Life may vote fund shares. See Investments of the Variable Annuity Account – Fund Shares.

#### **Return Privilege**

Within the free-look period after you receive the contract, you may cancel it for any reason by delivering or mailing it postage prepaid, to The Lincoln National Life Insurance Company at PO Box 2348, Fort Wayne, IN 46801-2348. A contract canceled under this provision will be void. Except as explained in the following paragraph, we will return the Contract Value as of the Valuation Date on which we receive the cancellation request, plus any premium taxes which had been deducted. No applicable surrender charges will apply. A purchaser who participates in the VAA is subject to the risk of a market loss on the Contract Value during the free-look period.

For contracts written in those states whose laws require that we assume this market risk during the free-look period, a contract may be canceled, subject to the conditions explained before, except that we will return the greater of the Purchase Payment(s) or Contract Value as of the Valuation Date we receive the cancellation request, plus any premium taxes that had been deducted. IRA purchasers will also receive the greater of Purchase Payments or Contract Value as of the Valuation Date on which we receive the cancellation request.

#### **State Regulation**

As a life insurance company organized and operated under Indiana law, we are subject to provisions governing life insurers and to regulation by the Indiana Commissioner of Insurance. Our books and accounts are subject to review and examination by the Indiana Department of Insurance at all times. A full examination of our operations is conducted by that Department at least every five years.

# **Records and Reports**

As presently required by the 1940 Act and applicable regulations, we are responsible for maintaining all records and accounts relating to the VAA. We have entered into an agreement with State Street Bank and Trust Company, 801 Pennsylvania Ave, Kansas City, MO 64105, to provide accounting services to the VAA. We will mail to you, at your last known address of record at the Home Office, at least semi-annually after the first Contract Year, reports containing information required by that Act or any other applicable law or regulation.

A written (or electronic, if elected) confirmation of each transaction will be provided to you on the next Valuation Date, except for the following transactions, which are mailed quarterly:

- deduction of any account fee or rider charges;
- · crediting of Large Account Credits, if applicable;
- any rebalancing event under Investment Requirements or the portfolio rebalancing service:
- any transfer or withdrawal under any applicable additional service: dollar cost averaging or AWS; and
- Regular Income Payments from *i4LIFE* Advantage.

# **Cyber Security and Business Interruption Risks**

We rely heavily on interconnected computer systems and digital data to conduct our annuity products business. Because our business is highly dependent upon the effective operation of our computer systems and those of our business partners, our business is vulnerable to disruptions from utility outages, and susceptible to operational and information security risks resulting from information systems failure (e.g., hardware and software malfunctions), and cyber-attacks. These risks include, among other things, the theft, misuse, corruption and destruction of data maintained online or digitally, interference with or denial of service, attacks on websites and other operational disruption and unauthorized release of confidential customer information. Such systems failures and cyber-attacks affecting us, any third-party administrator, the underlying funds, intermediaries and other affiliated or third-party service providers may adversely affect us and your Contract Value. For instance, systems failures and cyber-attacks may interfere with our processing of contract transactions, including the processing of orders from our website or with the underlying funds, impact our ability to calculate Accumulation Unit value, cause the release and possible destruction of confidential customer or business information, impede order processing, subject us and/or our service providers and intermediaries to regulatory fines and financial losses and/or cause reputational damage. Cyber security risks may also impact the issuers of securities in which the underlying funds invest, which may cause the funds underlying your contract to lose value. There can be no assurance that we or the underlying funds or our service providers will avoid losses affecting your contract due to cyber-attacks or information security breaches in the future.

In addition to cyber security risks, we are exposed to risks related to natural and man-made disasters and catastrophes, such as (but not limited to) storms, fires, floods, earthquakes, public health crises, malicious acts, and terrorist acts, any of which could adversely affect our ability to conduct business. A natural or man-made disaster or catastrophe, including a pandemic (such as COVID-19), could affect the ability or willingness of our employees or the employees of our service providers to perform their job responsibilities. Even if our employees and the employees of our service providers are able to work remotely, those remote work arrangements could result in our business operations being less efficient than under normal circumstances and could lead to delays in our processing of contract-related transactions, including orders from contract owners. Catastrophic events may negatively affect the computer and other systems on which we rely, impact our ability to calculate accumulation unit values, or have other possible negative impacts. There can be no assurance that we or our service providers will be able to successfully avoid negative impacts associated with natural and man-made disasters and catastrophes.

#### **Other Information**

You may elect to receive your prospectus, prospectus supplements, quarterly statements, and annual and semiannual reports electronically over the Internet, if you have an e-mail account and access to an Internet browser. Once you select eDelivery, via the Internet Service Center, all documents available in electronic format will no longer be sent to you in hard copy. You will receive an e-mail notification when the documents become available online. It is your responsibility to provide us with your current e-mail address. You can resume paper mailings at any time without cost, by updating your profile at the Internet Service Center, or contacting us. To learn more about this service, please log on to www.LincolnFinancial.com, select service centers and continue on through the Internet Service Center.

# **Legal Proceedings**

In the ordinary course of its business and otherwise, the Company and its subsidiaries or its separate accounts and Principal Underwriter may become or are involved in various pending or threatened regulatory or legal proceedings, including purported class actions, arising from the conduct of its business. In some instances, the proceedings include claims for unspecified or substantial punitive damages and similar types of relief in addition to amounts for alleged contractual liability or requests for equitable relief.

After consultation with legal counsel and a review of available facts, it is management's opinion that the proceedings, after consideration of any reserves and rights to indemnification, ultimately will be resolved without materially affecting the consolidated financial position of the Company and its subsidiaries, or the financial position of its separate accounts or Principal Underwriter. However, given the large and indeterminate amounts sought in certain of these proceedings and the inherent difficulty in predicting the outcome of such proceedings, it is reasonably possible that an adverse outcome in certain matters could be material to the Company's operating results for any particular reporting period. Please refer to the Statement of Additional Information for possible additional information regarding legal proceedings.

(This page intentionally left blank)

# Contents of the Statement of Additional Information (SAI) for Lincoln Life Variable Annuity Account N

Item	
Special Terms	
Services	
Principal Underwriter	
Purchase of Securities Being Offered	
Annuity Payouts	
Examples of Regular Income Payment Calculations	
Determination of Accumulation and Annuity Unit Value	
Capital Markets	
Advertising & Ratings	
About the S&P Index	
Unclaimed Property	
Additional Services	
Other Information	
Financial Statements	
For a free copy of the SAI complete the form below:	
Statement of Additional Informat Lincoln Investor Adva Lincoln Life Variable Annui	antage <sup>®</sup>
Please send me a free copy of the current Statement of Additional Informat Investor Advantage®.	tion for Lincoln Life Variable Annuity Account N <i>Lincoln</i>
(Please Print)	
Name:	
Address:	
Auui 535	
City	StateZip

Mail to The Lincoln National Life Insurance Company, PO Box 2348, Fort Wayne, IN 46801-2348.

# Appendix A — Condensed Financial Information

# **Accumulation Unit Values**

The following information relates to Accumulation Unit values and Accumulation Units for funds in the periods ended December 31. It should be read along with the VAA's financial statement and notes which are included in the SAI.

#### **B-Share**

		Acct Value DB	
	Accumula	tion unit value	M
	Beginning of period	End of period	Number of accumulation units
	(Accumulatio	n unit value in dollars and Number of accumulation	units in thousands)
AB VPS Small/Mid Cap Value Portfolio - Class B			
2018	12.927	10.481 12.448	19 74
2019	10.481	12.446	
ALPS/Alerian Energy Infrastructure Portfolio - Class III 2018	9.018	8.455	2
2019	8.455	10.084	21
ALPS/Red Rocks Listed Private Equity Portfolio - Class III			
2018	10.089	8.586	22
2019	8.586	11.893	68
ALPS/Stadion Core ETF Portfolio - Class III			
2018 2019	10.119 N/A	9.309 N/A	3 N/A
	IV/A	IV/A	IV/A
ALPS/Stadion Tactical Growth Portfolio - Class III 2018	10.051	9.244	5
2019	N/A	N/A	N/A
American Century VP Balanced Fund - Class II			
2018	11.382	10.685	1*
2019	10.685	12.636	72
American Century VP Large Company Value Fund - Class II			
2018	10.344	9.073	27
2019	9.073	11.441	69
American Funds Asset Allocation Fund - Class 4 2018	10.161	9.360	200
2019	9.360	11.211	1981
American Funds Blue Chip Income and Growth Fund - Class 4			
2018	10.327	9.023	132
2019	9.023	10.818	613
American Funds Capital Income Builder® - Class 4			
2018	9.993	9.357	140
2019	9.357	10.902	376
American Funds Global Growth Fund - Class 4 2018	9.919	8.605	150
2019	8.605	11.496	427
American Funds Global Small Capitalization Fund - Class 4			
2018	9.862	8.423	70
2019	8.423	10.950	119
American Funds Growth Fund - Class 4			
2018	10.426	9.139	380
2019	9.139	11.808	1586
American Funds Growth-Income Fund - Class 4	10.006	0.001	010
2018 2019	10.286 9.221	9.221 11.496	210 1114
American Funds International Fund - Class 4	·		
2018	9.462	8.294	77
2019	8.294	10.077	373
American Funds Mortgage Fund - Class 4			
2018	9.959	10.172	1*
2019	10.172	10.560	15

		Accumulation unit value	Number of	
	Beginning of period	End of period	accumulation units	
		(Accumulation unit value in dollars and Number of accumulation	units in thousands)	
American Funds New World Fund® - Class 4 2018	9.259	8.419	83	
2019	8.419	10.743	372	
BlackRock Global Allocation V.I. Fund - Class III				
2018	11.157 10.319	10.319 12.036	12 284	
2019BlackRock iShares® Alternative Strategies V.I. Fund - Class III	10.519	12.030	204	
2018	N/A	N/A	N/A	
2019	N/A	N/A	N/A	
ClearBridge Variable Aggressive Growth Portfolio - Class II				
2018 2019	10.479 8.847	8.847 10.932	7 48	
	0.047	10.532	40	
ClearBridge Variable Large Cap Growth Portfolio - Class II 2018	10.689	9.234	70	
2019	9.234	12.059	218	
ClearBridge Variable Mid Cap Portfolio - Class II				
2018	12.004	10.282	10	
2019	10.282	13.510	34	
Columbia VP Commodity Strategy Fund - Class 2 2018	9.274	9.201	1*	
2019	9.201	9.823	1*	
Columbia VP Emerging Markets Bond Fund - Class 2				
2018	N/A	N/A	N/A	
2019	10.147	11.024	24	
Columbia VP Strategic Income Fund - Class 2 2018	9.939	9.987	1*	
2019	9.987	10.904	43	
Delaware VIP® Diversified Income Series - Service Class				
2018	9.846	9.763	17	
2019	9.763	10.646	247	
Delaware VIP® Emerging Markets Series - Service Class	10.007	11 404	40	
2018	12.097 11.404	11.404 13.809	13 51	
Delaware VIP® REIT Series - Service Class			-	
2018	9.389	8.573	16	
2019	8.573	10.743	88	
Delaware VIP® Small Cap Value Series - Service Class				
2018	13.317 10.515	10.515 13.303	52 213	
Delaware VIP® Smid Cap Core Series - Service Class	10.010	10.000	210	
2018	13.158	10.410	29	
2019	10.410	13.328	83	
Delaware VIP® U.S. Growth Series - Service Class				
2018	13.558	11.662	1*	
2019	11.662	14.656	16	
Delaware VIP® Value Series - Service Class 2018	12.160	10.943	75	
2019	10.943	12.964	214	
DWS Alternative Asset Allocation VIP Portfolio - Class B				
2018	9.870	9.321	5	
2019	9.321	10.558	4	
Eaton Vance VT Floating-Rate Income Fund - Initial Class	10.001	0.750	40	
2018 2019	10.081 9.753	9.753 10.348	48 146	
Fidelity® VIP Balanced Portfolio - Service Class 2				
2019	10.139	11.160	53	

		Accumulation unit value	Number of	
	Beginning of period	End of period	accumulation units	
		(Accumulation unit value in dollars and Number of accumulation u	ınits in thousands)	
Fidelity® VIP Contrafund® Portfolio - Service Class 2 2018	13.209	11.371	88	
2019	11.371	14.786	454	
Fidelity® VIP FundsManager® 50% Portfolio - Service Class 2	2011	0.000		
2018 2019	9.614 9.336	9.336 10.884	10 17	
Fidelity® VIP Growth Portfolio - Service Class 2			···	
2018	14.970	12.930	37	
2019	12.930	17.159	205	
Fidelity® VIP Mid Cap Portfolio - Service Class 2 2018.	13.196	10.538	57	
2019	10.538	12.857	137	
Fidelity® VIP Strategic Income Portfolio - Service Class 2				
2018	10.018	9.731	26 170	
2019	9.731	10.666	172	
First Trust Dorsey Wright Tactical Core Portfolio - Class I 2019	8.694	10.419	81	
First Trust Dorsey Wright Tactical Core Portfolio – Class I				
2018	10.469	8.694	29	
First Trust Multi Income Allocation Portfolio - Class I				
2018	10.220	9.668	39	
2019	9.668	11.145	63	
First Trust/Dow Jones Dividend & Income Allocation Portfolio - Class I 2018	10.193	9.549	10	
2019	9.549	11.423	167	
Franklin Allocation VIP Fund - Class 4			_	
2018	10.226 8.952	8.952 10.602	2 23	
Franklin Income VIP Fund - Class 4	0.002	10.002		
2018	10.130	9.455	44	
2019	9.455	10.869	172	
Franklin Mutual Shares VIP Fund - Class 4	10.017	0.001	7	
2018	10.017 9.021	9.021 10.940	7 51	
Franklin Rising Dividends VIP Fund - Class 4				
2018	10.614	9.397	65	
2019	9.397	12.022	280	
Franklin Small Cap Value VIP Fund - Class 4	10.205	8.533	21	
2019	8.533	10.669	85	
Franklin Small-Mid Cap Growth VIP Fund - Class 4				
2018	10.397	8.865	39	
2019	8.865	11.526	124	
Goldman Sachs VIT Multi-Strategy Alternatives Portfolio - Advisor Shat 2018.	<b>res</b> 9.657	9.385	5	
2019	9.385	10.096	22	
Guggenheim VT Long Short Equity				
2018	10.109 9.220	9.220 9.639	2 7	
2019	9.220	9.039		
Guggenheim VT Multi-Hedge Strategies 2018	9.893	9.791	14	
2019	9.791	10.184	20	
Hartford Capital Appreciation HLS Fund - Class IC				
2018	10.155 8.934	8.934 11.560	24 123	
	0.334	11.300	120	

		Accumulation unit value	Blk	
	Beginning of period	End of period	Number of accumulation units	
Javanes Cananhaimes VI. International County Fund. Covins II Chaves		(Accumulation unit value in dollars and Number of accumulation	units in thousands)	
Invesco Oppenheimer V.I. International Growth Fund - Series II Shares	9.370	7.795	50	
2019	7.795	9.879	164	
Invesco Oppenheimer V.I. Main Street Small Cap Fund® - Series II Shares				
2018	11.018	8.566	32	
2019	8.566	10.702	89	
Invesco V.I. Balanced-Risk Allocation Fund - Series II Shares 2018	9.414	9.206	15	
2019	9.206	10.476	54	
Invesco V.I. Comstock Fund - Series II Shares				
2018	10.212	8.456	8	
2019	8.456	10.464	46	
Invesco V.I. Diversified Dividend Fund - Series II Shares	0.000	0.000		
2018	9.936 9.389	9.389 11.605	4 40	
	9.503	11.000		
Invesco V.I. Equally-Weighted S&P 500 Fund - Series II Shares	10.428	9.041	172	
2019	9.041	11.503	385	
Invesco V.I. Equity and Income Fund - Series II Shares				
2018	10.043	8.917	5	
2019	8.917	10.600	28	
Invesco V.I. International Growth Fund - Series II Shares				
2018	10.934 9.828	9.828 12.484	4 37	
	9.020	12.707		
Ivy VIP Asset Strategy Portfolio - Class II 2018	9.532	9.033	20	
2019	9.033	10.896	46	
Ivy VIP Energy Portfolio - Class II				
2018	9.182	6.022	12	
2019	6.022	6.173	35	
Ivy VIP High Income Portfolio - Class II	10.100	0.000	20	
2018	10.136 9.606	9.606 10.580	32 128	
Ivy VIP Micro Cap Growth Portfolio - Class II <sup>(2)</sup>				
2018	N/A	N/A	N/A	
2019	N/A	N/A	N/A	
Ivy VIP Mid Cap Growth Portfolio - Class II				
2018	10.975	9.122	44	
2019	9.122	12.464	173	
Ivy VIP Science and Technology Portfolio - Class II 2018	10.901	8.772	41	
2019	8.772	12.989	185	
Ivy VIP Small Cap Growth Portfolio - Class II				
2018	N/A	N/A	N/A	
2019	9.202	11.245	109	
JPMorgan Insurance Trust Core Bond Portfolio - Class 2				
2018	10.109	10.152	17	
2019.	10.152	10.847	132	
JPMorgan Insurance Trust Income Builder Portfolio - Class 2 2018	10.004	9.523	39	
2019	9.523	10.779	122	
Lord Abbett Series Fund Bond Debenture Portfolio - Class VC				
2018	10.084	9.610	92	
2019	9.610	10.791	256	
Lord Abbett Series Fund Developing Growth Portfolio - Class VC	,,,,,,	2		
2018	11.962 8.957	8.957 11.691	25 191	
2010	0.331	11.031	131	

		Acct value DD		
		Accumulation unit value	Number of	
	Beginning of period	End of period	accumulation units	
	(Ai	ccumulation unit value in dollars and Number of accumulation	units in thousands)	
Lord Abbett Series Fund Short Duration Income Portfolio - Class VC				
2018	10.056 10.075	10.075	43	
2019	10.075	10.485	321	
LVIP American Balanced Allocation Fund - Service Class 2018	10.115	9.412	71	
2019	9.412	10.896	523	
LVIP American Growth Allocation Fund - Service Class				
2018	10.045	9.255	101	
2019	9.255	10.898	344	
LVIP American Preservation Fund - Service Class				
2018	9.716 9.819	9.819 10.096	2 42	
2019	9.019	10.090	44	
LVIP Baron Growth Opportunities Fund - Service Class 2018.	14.708	11.748	32	
2019	11.748	15.871	101	
LVIP BlackRock Advantage Allocation Fund - Service Class				
2018	9.574	9.387	1*	
2019	9.387	10.822	5	
LVIP BlackRock Dividend Value Managed Volatility Fund - Service Class				
2018	12.447	11.034	8	
2019	11.034	12.930	13	
LVIP BlackRock Global Real Estate Fund - Service Class 2018	9.682	8.994	14	
2019	8.994	11.100	74	
LVIP BlackRock Inflation Protected Bond Fund - Service Class				
2018	10.031	9.952	41	
2019	9.952	10.412	158	
LVIP BlackRock Multi-Asset Income Fund - Service Class <sup>(1)</sup>				
2018	N/A	N/A	N/A	
2019	N/A	N/A	N/A	
LVIP Delaware Bond Fund - Service Class	0.010	0.700	011	
2018 2019	9.816 9.769	9.769 10.531	211 663	
LVIP Delaware Diversified Floating Rate Fund - Service Class				
2018	10.188	10.056	29	
2019	10.056	10.393	142	
LVIP Delaware Social Awareness Fund - Service Class				
2018	13.021	11.285	4	
2019	11.285	14.701	27	
LVIP Delaware Wealth Builder Fund - Service Class		•••		
2018 2019.	N/A N/A	N/A N/A	N/A N/A	
	IV/A	IV/A	IV/A	
LVIP Dimensional International Core Equity Fund - Service Class 2018	12.156	10.433	17	
2019	10.433	12.455	124	
LVIP Dimensional International Equity Managed Volatility Fund - Service	e Class			
2018	11.364	10.770	1*	
2019	10.770	12.431	22	
LVIP Dimensional U.S. Core Equity 1 Fund - Service Class	40.05-			
2018 2019	13.637 11.464	11.464 14.722	23 291	
	11.704	17.122	291	
LVIP Dimensional U.S. Core Equity 2 Fund - Service Class 2018	13.334	11.145	7	
2019	11.145	14.186	184	
LVIP Dimensional U.S. Equity Managed Volatility Fund - Service Class				
2018	13.038	11.249	13	
2019	11.249	13.291	36	

		Accumulation unit value	Number of	
	Beginning of period	End of period	accumulation units	
		(Accumulation unit value in dollars and Number of accumulation	units in thousands)	
LVIP Dimensional/Vanguard Total Bond Fund - Service Class	9.692	9.744	103	
2019	9.744	10.348	857	
LVIP Franklin Templeton Global Equity Managed Volatility Fund - Servi				
2018	11.774	11.092	16	
2019	11.092	12.362	17	
LVIP Franklin Templeton Multi-Asset Opportunities Fund - Service Clas	s <b>s</b> 9.828	9.452	13	
2019	9.452	11.112	27	
LVIP Global Growth Allocation Managed Risk Fund - Service Class				
2018	10.959	10.650	1*	
2019	10.650	12.191	38	
LVIP Global Income Fund - Service Class 2018	9.998	10.101	9	
2019	10.101	10.653	29	
LVIP Global Moderate Allocation Managed Risk Fund - Service Class				
2018	11.428	10.598	3	
2019	10.598	12.044	58	
LVIP Goldman Sachs Income Builder Fund - Service Class				
2018	N/A	N/A	N/A	
2019	N/A	N/A	N/A	
LVIP Government Money Market Fund - Service Class 2018.	10.007	10.026	120	
2019	10.007	10.084	382	
LVIP JPMorgan High Yield Fund - Service Class				
2018	10.819	10.326	18	
2019	10.326	11.527	77	
LVIP JPMorgan Retirement Income Fund - Service Class				
2018	10.012 9.527	9.527 10.725	27 35	
LVIP JPMorgan Select Mid Cap Value Managed Volatility Fund - Service		10.720		
2018	N/A	N/A	N/A	
2019	11.209	11.795	14	
LVIP Loomis Sayles Global Growth Fund - Service Class				
2018	9.451	9.058	1*	
2019	9.058	11.677	12	
LVIP MFS International Growth Fund - Service Class 2018	12.721	11.319	27	
2019	11.319	14.267	102	
LVIP MFS Value Fund - Service Class				
2018	11.911	10.586	56	
2019	10.586	13.580	363	
LVIP Mondrian International Value Fund - Service Class	0.004	0.000	<b>4</b> +	
2018 2019	9.001 8.609	8.609 10.058	1* 14	
LVIP Multi-Manager Global Equity Managed Volatility Fund - Service C		10.000		
2018	11.467	11.069	1*	
2019	N/A	N/A	N/A	
LVIP PIMCO Low Duration Bond Fund - Service Class				
2018	10.013	10.026	120	
2019	10.026	10.240	304	
LVIP SSGA Bond Index Fund - Service Class	9.593	9.679	77	
2019	9.679	10.351	292	
LVIP SSGA Conservative Structured Allocation Fund - Service Class			<u> </u>	
2018	10.337	10.155	1*	
2019	10.155	11.403	4	

		Accumulation unit value	Mirrach and of	
	Beginning of period	End of period	Number of accumulation units	
IVID 0000 Developed below the self-to-1450 Found Counting Class		(Accumulation unit value in dollars and Number of accumulation u	nits in thousands)	
LVIP SSGA Developed International 150 Fund - Service Class	12.304	10.808	75	
2019	10.808	12.326	176	
LVIP SSGA Emerging Markets 100 Fund - Service Class				
2018 2019	11.352 10.611	10.611 11.283	37 128	
LVIP SSGA Global Tactical Allocation Managed Volatility Fund - Service		11.200	120	
2018	10.800	10.385	6	
2019	10.385	11.877	24	
LVIP SSGA International Index Fund - Service Class	44.004	40.500	70	
2018 2019	11.661 10.506	10.506 12.621	79 193	
LVIP SSGA International Managed Volatility Fund - Service Class	10.000	12.021		
2018	N/A	N/A	N/A	
2019	9.750	10.006	8	
LVIP SSGA Large Cap 100 Fund - Service Class	10.140	44 000	4.4	
2018 2019	13.146 11.239	11.239 14.137	44 167	
LVIP SSGA Mid-Cap Index Fund - Service Class				
2018	10.563	8.605	160	
2019	8.605	10.697	429	
LVIP SSGA Moderate Structured Allocation Fund - Service Class	11 100	10.410	47	
2018	11.186 10.419	10.419 12.001	17 34	
LVIP SSGA Moderately Aggressive Structured Allocation Fund - Service	e Class			
2018	N/A	N/A	N/A	
2019	11.583	12.221	22	
LVIP SSGA S&P 500 Index Fund - Service Class 2018	13.253	11.631	273	
2019	11.631	15.077	2955	
LVIP SSGA Small-Cap Index Fund - Service Class				
2018	13.872	10.867	103	
2019	10.867	13.425	476	
LVIP SSGA Small-Mid Cap 200 Fund - Service Class	12.756	10.119	59	
2019	10.119	11.980	168	
LVIP T. Rowe Price Growth Stock Fund - Service Class				
2018	15.139 12.967	12.967 16.792	59 250	
2019	12.907	10.792		
LVIP T. Rowe Price Structured Mid-Cap Growth Fund - Service Class	13.619	11.791	41	
2019	11.791	16.008	156	
LVIP Vanguard Domestic Equity ETF Fund - Service Class				
2018 2019	13.282 11.459	11.459 14.752	185 552	
LVIP Vanguard International Equity ETF Fund - Service Class	11.400	14.702		
2018	11.855	10.528	74	
2019	10.528	12.712	337	
LVIP Wellington Capital Growth Fund - Service Class	JE 000	10	22	
2018	15.039 12.790	12.790 17.868	30 151	
LVIP Wellington Mid-Cap Value Fund - Service Class	12.700	17.000		
2018	12.295	10.026	17	
2019	10.026	12.937	80	
LVIP Western Asset Core Bond Fund - Service Class	0.040	10.000	47	
2018 2019	9.948 10.089	10.089 11.014	47 221	
	. 3.333			

	-	Accumulation unit value	Number of
	Beginning of period	End of period	Number of accumulation units
		(Accumulation unit value in dollars and Number of accumulation u	units in thousands)
MFS® VIT Growth Series - Service Class	44.000	40.700	40
2018 2019	14.886 12.738	12.738 17.384	16 151
	12.730	17.504	
MFS® VIT II International Intrinsic Value Portfolio - Service Class	10.020	8.980	22
2019	8.980	11.177	136
MFS® VIT Total Return Series - Service Class	0.000		
2018	11.143	10.384	17
2019	10.384	12.355	62
MFS® VIT Utilities Series - Service Class			
2018	11.426	10.897	14
2019	10.897	13.470	89
Morgan Stanley VIF Global Infrastructure Portfolio - Class II			
2018	10.221	9.383	23
2019	9.383	11.884	54
PIMCO VIT All Asset All Authority Portfolio - Advisor Class			
2018	9.535	9.352	2
2019	9.352	9.892	31
Putnam VT Equity Income Fund - Class IB	40.000	44.0==	40
2019	10.609	11.377	10
Putnam VT George Putnam Balanced Fund - Class IB	40.040	0.500	•
2018 2019	10.316 9.528	9.528 11.703	9 201
	9.320	11.703	
Putnam VT Global Health Care Fund - Class IB 2018.	10.400	0.604	14
2019	10.490 9.604	9.604 12.395	63
Putnam VT Income Fund - Class IB	0.001	.2.000	
2018	10.084	10.043	5
2019	10.043	11.131	88
Putnam VT Multi-Asset Absolute Return Fund - Class IB			
2018	9.128	9.283	2
2019	9.283	9.739	8
QS Variable Conservative Growth - Class II			
2018	N/A	N/A	N/A
2019	N/A	N/A	N/A
SEI VP Market Growth Strategy Fund - Class III			
2018	9.383	9.128	40
2019	9.128	10.722	41
SEI VP Market Plus Strategy Fund - Class III	NI/A	NI/A	NI/A
2018 2019	N/A N/A	N/A N/A	N/A N/A
Templeton Foreign VIP Fund - Class 4	14/71	14/71	14/71
2018	9.242	8.369	3
2019	8.369	9.326	21
Templeton Global Bond VIP Fund - Class 4			
2018	9.786	10.099	49
2019	10.099	10.189	131
VanEck VIP Global Hard Assets Fund - Class S Shares			
2018	8.834	6.802	1*
2019	6.802	7.516	9
Virtus Newfleet Multi-Sector Intermediate Bond Series - Class A Shares			_
2018	10.019	9.823 10.748	6 50
2019	9.823	10.748	50

<sup>\*</sup> The numbers of accumulation units less than 1000 were rounded up to one.

<sup>1</sup> The LVIP BlackRock Multi-Asset Income Fund was liquidated on November 16, 2018.

<sup>2</sup> Effective November 5, 2018, the Ivy VIP Micro Cap Growth Portfolio was reorganized into the Ivy VIP Small Cap Growth Portfolio.

# C-Share

	Acct Value DB		
	Accumulati	ion unit value	Number of
	Beginning of period	End of period	accumulation units
	(Accumulation	n unit value in dollars and Number of accumulation	units in thousands)
AB VPS Small/Mid Cap Value Portfolio - Class B			
2018	26.602 22.253	22.253	49
2019	22.233	26.351	52
ALPS/Alerian Energy Infrastructure Portfolio - Class III 2018.	8.565	6.855	68
2019	6.855	8.151	59
ALPS/Red Rocks Listed Private Equity Portfolio - Class III			
2018	12.070	10.426	37
2019	10.426	14.399	34
ALPS/Stadion Core ETF Portfolio - Class III			
2018	11.528	10.688	37
2019	N/A	N/A	N/A
ALPS/Stadion Tactical Growth Portfolio - Class III	11.070	10.054	00
2018	11.270 N/A	10.654 N/A	89 N/A
American Century VP Balanced Fund - Class II	10//	14/71	14/71
2018	11.686	11.087	84
2019	11.087	13.072	113
American Century VP Large Company Value Fund - Class II			
2018	10.567	9.581	36
2019	9.581	12.046	47
American Funds Asset Allocation Fund - Class 4			
2018	12.701	11.937	1489
2019	11.937	14.256	1509
American Funds Blue Chip Income and Growth Fund - Class 4	14.060	12.647	330
2019	12.647	15.117	331
American Funds Capital Income Builder® - Class 4	<u> </u>		
2018	10.904	9.988	482
2019	9.988	11.602	511
American Funds Global Growth Fund - Class 4			
2018	13.892	12.452	298
2019	12.452	16.585	275
American Funds Global Small Capitalization Fund - Class 4	10.400	10.010	405
2018	12.420 10.940	10.940 14.179	105 86
	10.340	14.173	00
American Funds Growth Fund - Class 4 2018.	15.370	15.102	778
2019	15.102	19.455	729
American Funds Growth-Income Fund - Class 4			
2018	14.098	13.636	749
2019	13.636	16.948	647
American Funds International Fund - Class 4			
2018	11.883	10.162	576
2019	10.162	12.310	483
American Funds Mortgage Fund - Class 4	10.211	10.001	100
2018	10.211	10.091 10.444	186 82
American Funds New World Fund® - Class 4			<u> </u>
2018	11.444	9.691	381
2019	9.691	12.329	336
BlackRock Global Allocation V.I. Fund - Class III			
2018	16.635	15.183	439
2019	15.183	17.657	357

	ACCI VAIUE DD		
	Accumulation unit value		Number of
	Beginning of period	End of period	accumulation units
	(Accumulation unit value in dollars and Number of accumulation units in thousands)		
BlackRock iShares® Alternative Strategies V.I. Fund - Class III 2018	10.927	11.075	38
ClearBridge Variable Aggressive Growth Portfolio - Class II	10.327	11.070	
2018	12.314	11.119	116
2019	11.119	13.698	106
ClearBridge Variable Large Cap Growth Portfolio - Class II	11.017	44 454	00
2018	11.317 11.151	11.151 14.519	62 47
ClearBridge Variable Mid Cap Portfolio - Class II			
2018	12.747	10.977	111
2019	10.977	14.380	154
Columbia VP Commodity Strategy Fund - Class 2 2018	10.442	8.851	6
2019	8.851	9.422	3
Columbia VP Emerging Markets Bond Fund - Class 2			
2018	10.685	9.773	27
2019	9.773	10.818	54
Columbia VP Strategic Income Fund - Class 2 2018	10.439	10.243	71
2019	10.243	11.150	104
Delaware VIP® Diversified Income Series - Service Class			
2018	15.964	15.405	382
2019	15.405	16.748	358
Delaware VIP® Emerging Markets Series - Service Class 2018	23.143	19.192	62
2019	19.192	23.171	55
Delaware VIP® REIT Series - Service Class			
2018	19.349 17.672	17.672 22.077	88 86
2019  Delaware VIP® Small Cap Value Series - Service Class	17.072	22.011	00
2018	26.236	21.520	81
2019	21.520	27.144	81
Delaware VIP® Smid Cap Core Series - Service Class			
2018	30.637 26.504	26.504 33.832	51 61
Delaware VIP® U.S. Growth Series - Service Class	20.304	00.002	01
2018	22.891	21.862	19
2019	21.862	27.395	15
Delaware VIP® Value Series - Service Class	00.044	00.047	4.45
2018 2019.	23.641 22.647	22.647 26.749	145 153
DWS Alternative Asset Allocation VIP Portfolio - Class B		2510	
2018	13.517	12.101	33
2019	12.101	13.666	34
Eaton Vance VT Floating-Rate Income Fund - Initial Class 2018.	10.626	10.400	240
2019	10.636 10.498	10.498 11.100	348 325
Fidelity® VIP Balanced Portfolio - Service Class 2			
2019	10.332	11.139	20
Fidelity® VIP Contrafund® Portfolio - Service Class 2			
2018 2019	24.964 23.017	23.017 29.840	223 201
Fidelity® VIP FundsManager® 50% Portfolio - Service Class 2	20.011	۷۷.۷۲۷	201
2018	11.365	10.620	9
2019	10.620	12.343	10

	Accumulation unit value		Number of
	Beginning of period	End of period	Number of accumulation units
Fidelity® VID Crowth Portfolio Corrigo Class C		(Accumulation unit value in dollars and Number of accumulation un	its in thousands)
Fidelity® VIP Growth Portfolio - Service Class 2 2018	25.839	25.407	190
2019	25.407	33.617	167
Fidelity® VIP Mid Cap Portfolio - Service Class 2	07.444	22.274	
2018	27.411 23.071	23.071 28.064	117 102
Fidelity® VIP Strategic Income Portfolio - Service Class 2			
2018	10.727	10.294	277
2019	10.294	11.250	261
First Trust Dorsey Wright Tactical Core Portfolio - Class I 2019	10.326	12.338	113
First Trust Dorsey Wright Tactical Core Portfolio – Class I			
2018	11.376	10.326	124
First Trust Multi Income Allocation Portfolio - Class I 2018	11.153	10.526	43
2019	10.526	12.098	43 42
First Trust/Dow Jones Dividend & Income Allocation Portfolio - Class I			
2018	12.956	12.166	86
2019	12.166	14.511	109
Franklin Allocation VIP Fund - Class 4 2019	9.890	11.678	90
Franklin Founding Funds Allocation VIP Fund - Class 4	44.070		
2018	11.076	9.890	89
Franklin Income VIP Fund - Class 4 2018	10.865	10.256	497
2019	10.256	11.754	490
Franklin Mutual Shares VIP Fund - Class 4			
2018	11.653	10.454	132 108
2019.	10.454	12.641	100
Franklin Rising Dividends VIP Fund - Class 4 2018.	13.645	12.779	202
2019	12.779	16.300	203
Franklin Small Cap Value VIP Fund - Class 4			
2018	12.609 10.832	10.832 13.503	109 79
Franklin Small-Mid Cap Growth VIP Fund - Class 4	10.002	10.000	
2018	12.655	11.816	47
2019	11.816	15.317	39
Goldman Sachs VIT Multi-Strategy Alternatives Portfolio - Advisor Shares	0.44.4	0.007	45
2018	9.414 8.637	8.637 9.264	45 31
Guggenheim VT Long Short Equity			
2018	11.837	10.178	54
2019	10.178	10.608	46
Guggenheim VT Multi-Hedge Strategies	10 496	0.920	67
2018	10.486 9.830	9.830 10.194	67 52
Hartford Capital Appreciation HLS Fund - Class IC			
2018	12.876	11.773	115
2019	11.773	15.189	97
Invesco Oppenheimer V.I. International Growth Fund - Series II Shares 2018.	11.005	8.743	136
2019	8.743	11.048	129
Invesco Oppenheimer V.I. Main Street Small Cap Fund® - Series II Shares			
2018	13.386	11.826	91
2019	11.826	14.731	89

	Acct value bb			
	Accumulation unit value		Number of	
	Beginning of period	End of period	accumulation units	
	(Accumulation	n unit value in dollars and Number of accumulation	units in thousands)	
Invesco V.I. Balanced-Risk Allocation Fund - Series II Shares	11.470	10.567	341	
2019	10.567	11.989	261	
Invesco V.I. Comstock Fund - Series II Shares				
2018	13.074	11.315	75	
2019	11.315	13.961	72	
Invesco V.I. Diversified Dividend Fund - Series II Shares				
2018	12.847	11.696	180	
2019	11.696	14.412	187	
Invesco V.I. Equally-Weighted S&P 500 Fund - Series II Shares	12 650	10.200	200	
2018 2019	13.652 12.389	12.389 15.717	380 315	
	12.000	10.717	010	
Invesco V.I. Equity and Income Fund - Series II Shares 2018.	12.528	11.169	177	
2019	11.169	13.237	189	
Invesco V.I. International Growth Fund - Series II Shares				
2018	11.013	9.223	140	
2019	9.223	11.680	125	
Ivy VIP Asset Strategy Portfolio - Class II				
2018	9.905	9.250	120	
2019	9.250	11.125	111	
Ivy VIP Energy Portfolio - Class II	7 1 4 0	4.040	110	
2018 2019	7.142 4.646	4.646 4.748	113 78	
	1.010	1.710	70	
Ivy VIP High Income Portfolio - Class II 2018	10.868	10.506	198	
2019	10.506	11.537	236	
Ivy VIP Micro Cap Growth Portfolio - Class II <sup>(2)</sup>				
2018	11.439	13.524	53	
Ivy VIP Mid Cap Growth Portfolio - Class II				
2018	13.042	12.873	75	
2019	12.873	17.536	52	
lvy VIP Science and Technology Portfolio - Class II	10.151	40.044	470	
2018 2019	13.154 12.311	12.311 18.174	178 157	
	12.011	10.174	107	
Ivy VIP Small Cap Growth Portfolio - Class II 2018	13.340	11.841	37	
JPMorgan Insurance Trust Core Bond Portfolio - Class 2	10.040	11.541		
2018	9.943	9.797	34	
2019	9.797	10.436	104	
JPMorgan Insurance Trust Income Builder Portfolio - Class 2				
2018	11.049	10.376	51	
2019	10.376	11.709	44	
Lord Abbett Series Fund Bond Debenture Portfolio - Class VC				
2018	11.609	11.004	281	
2019	11.004	12.318	335	
Lord Abbett Series Fund Developing Growth Portfolio - Class VC 2018	12.270	12.710	101	
2019	12.710	16.539	113	
Lord Abbett Series Fund Short Duration Income Portfolio - Class VC	<del>-</del>			
2018	10.164	10.153	348	
2019	10.153	10.534	374	
LVIP American Balanced Allocation Fund - Service Class				
2018	11.738	11.083	608	
2019	11.083	12.791	561	

		Accumulation unit value	Number of
	Beginning of period	End of period	accumulation units
IVID American Crowth Allegation Found. Courting Class		(Accumulation unit value in dollars and Number of accumulation	units in thousands)
LVIP American Growth Allocation Fund - Service Class 2018	12.025	11.242	334
2019	11.242	13.198	193
LVIP American Preservation Fund - Service Class			
2018	9.692	9.620	116
2019	9.620	9.863	161
LVIP Baron Growth Opportunities Fund - Service Class	00.505	00.070	
2018 2019	23.585 22.376	22.376 30.138	55 54
	22.370	30.130	
LVIP BlackRock Advantage Allocation Fund - Service Class 2018	10.726	9.999	12
2019	9.999	11.492	12
LVIP BlackRock Dividend Value Managed Volatility Fund - Service Class			
2018	15.787	14.323	63
2019	14.323	16.732	51
LVIP BlackRock Global Real Estate Fund - Service Class			
2018	9.923	8.960	161
2019	8.960	11.026	166
LVIP BlackRock Inflation Protected Bond Fund - Service Class	0.704	0.000	24
2018 2019	9.724 9.606	9.606 10.020	94 169
LVIP BlackRock Multi-Asset Income Fund - Service Class <sup>(1)</sup>	3.000	10.020	103
2018	10.225	10.069	127
LVIP Delaware Bond Fund - Service Class	10.220	10.000	121
2018	14.478	14.130	638
2019	14.130	15.186	570
LVIP Delaware Diversified Floating Rate Fund - Service Class			
2018	9.940	9.818	144
2019	9.818	10.117	124
LVIP Delaware Social Awareness Fund - Service Class			
2018	22.668 21.292	21.292 27.653	14 13
2019	21.292	27.000	13
LVIP Delaware Wealth Builder Fund - Service Class 2018	N/A	N/A	N/A
2019	10.812	11.121	1*
LVIP Dimensional International Core Equity Fund - Service Class			
2018	11.611	9.431	67
2019	9.431	11.226	62
LVIP Dimensional International Equity Managed Volatility Fund - Service	Class		
2018	11.879	9.821	85
2019	9.821	11.301	70
LVIP Dimensional U.S. Core Equity 1 Fund - Service Class	00.000	00.100	45
2018 2019	22.096 20.162	20.162 25.816	45 41
	20.102	20.010	
LVIP Dimensional U.S. Core Equity 2 Fund - Service Class 2018	12.582	11.201	41
2019	11.201	14.216	56
LVIP Dimensional U.S. Equity Managed Volatility Fund - Service Class			
2018	16.650	15.124	88
2019	15.124	17.815	70
LVIP Dimensional/Vanguard Total Bond Fund - Service Class			
2018	10.546 10.374	10.374	397 524
2019		10.983	524
LVIP Franklin Templeton Global Equity Managed Volatility Fund - Service 2018	e Class 11.341	10.151	24
2019	10.151	11.279	28

	Accumulation unit value		Number of	
	Beginning of period	End of period	accumulation units	
IVID Evanklin Tampleton Multi Accet Opportunities Eund Carvine Class		(Accumulation unit value in dollars and Number of accumulation un	nits in thousands)	
LVIP Franklin Templeton Multi-Asset Opportunities Fund - Service Class 2018	10.414	9.888	24	
2019	9.888	11.590	9	
LVIP Global Growth Allocation Managed Risk Fund - Service Class	40.400	44.000		
2018 2019	16.182 14.933	14.933 17.043	54 85	
LVIP Global Income Fund - Service Class				
2018	11.611	11.656	23	
2019	11.656	12.256	30	
LVIP Global Moderate Allocation Managed Risk Fund - Service Class 2018.	16.806	15.656	209	
2019	15.656	17.739	178	
LVIP Goldman Sachs Income Builder Fund - Service Class				
2018	10.755	10.128	60	
2019	N/A	N/A	N/A	
LVIP Government Money Market Fund - Service Class 2018	9.876	9.865	1114	
2019	9.865	9.892	1531	
LVIP JPMorgan High Yield Fund - Service Class				
2018	14.664	14.033	103	
2019	14.033	15.619	89	
LVIP JPMorgan Retirement Income Fund - Service Class 2018	10.481	9.858	55	
2019	9.858	11.063	67	
LVIP JPMorgan Select Mid Cap Value Managed Volatility Fund - Service Cla				
2018 2019	14.480 12.581	12.581 14.397	24 24	
LVIP Loomis Sayles Global Growth Fund - Service Class	12.301	14.007		
2018	N/A	N/A	N/A	
2019	10.542	11.620	2	
LVIP MFS International Growth Fund - Service Class	44.000	10.751	•	
2018 2019	11.893 10.751	10.751 13.511	63 73	
LVIP MFS Value Fund - Service Class			<del>``</del>	
2018	17.839	15.816	257	
2019	15.816	20.230	264	
LVIP Mondrian International Value Fund - Service Class 2018.	10.470	9.130	77	
2018 2019	9.130	10.635	70	
LVIP Multi-Manager Global Equity Managed Volatility Fund - Service Class				
2018	11.151	10.071	11	
2019	10.071	11.871	11	
LVIP PIMCO Low Duration Bond Fund - Service Class 2018.	10.064	10.028	395	
2019	10.028	10.212	453	
LVIP SSGA Bond Index Fund - Service Class				
2018	12.332	12.109	163	
2019	12.109	12.912	155	
LVIP SSGA Conservative Structured Allocation Fund - Service Class 2018	13.568	12.696	250	
2019	12.696	14.213	327	
LVIP SSGA Developed International 150 Fund - Service Class				
2018 2019	13.379 11.172	11.172 12.703	121 75	
	11.172	12.703		
LVIP SSGA Emerging Markets 100 Fund - Service Class 2018	13.719	11.850	128	
2019	11.850	12.563	109	

	Acci value ob			
	Beainnina	Accumulation unit value  End of	Number of accumulation	
	Beginning of period	period	units	
LVIP SSGA Global Tactical Allocation Managed Volatility Fund - Service Class		(Accumulation unit value in dollars and Number of accumulation units	in thousands)	
2018 <b>.</b>	14.390	13.017	47	
2019	13.017	14.844	33	
LVIP SSGA International Index Fund - Service Class				
2018	11.240	9.555	232	
2019	9.555	11.444	229	
LVIP SSGA International Managed Volatility Fund - Service Class				
2018	12.414	10.737	29	
2019	10.737	12.564	19	
LVIP SSGA Large Cap 100 Fund - Service Class	04.050	04 500	0.5	
2018	24.658 21.592	21.592 27.079	65 92	
	21.332	21.019	32	
LVIP SSGA Mid-Cap Index Fund - Service Class 2018.	12.549	10.956	80	
2019	10.956	13.579	100	
LVIP SSGA Moderate Structured Allocation Fund - Service Class				
2018	15.115	13.829	222	
2019	13.829	15.881	230	
LVIP SSGA Moderately Aggressive Structured Allocation Fund - Service Class				
2018	15.904	14.383	64	
2019	14.383	16.639	62	
LVIP SSGA S&P 500 Index Fund - Service Class				
2018	21.687	20.374	598	
2019	20.374	26.332	623	
LVIP SSGA Small-Cap Index Fund - Service Class				
2018	17.372	15.168	167	
2019	15.168	18.683	159	
LVIP SSGA Small-Mid Cap 200 Fund - Service Class				
2018	24.651	21.017	63	
2019	21.017	24.808	50	
LVIP T. Rowe Price Growth Stock Fund - Service Class	04.050	0.4.00.4		
2018	21.953 21.384	21.384 27.609	203 165	
	21.304	27.009	103	
LVIP T. Rowe Price Structured Mid-Cap Growth Fund - Service Class	28.251	26.977	63	
2018 2019	26.231	36.515	62	
-		33.3.3		
LVIP Vanguard Domestic Equity ETF Fund - Service Class 2018	19.408	18.175	140	
2019	18.175	23.328	127	
LVIP Vanguard International Equity ETF Fund - Service Class				
2018	12.887	10.828	163	
2019	10.828	13.036	180	
LVIP Wellington Capital Growth Fund - Service Class				
2018	21.136	21.104	56	
2019	21.104	29.394	49	
LVIP Wellington Mid-Cap Value Fund - Service Class				
2018	16.106	13.560	36	
2019	13.560	17.445	28	
LVIP Western Asset Core Bond Fund - Service Class	40 :	0.05-		
2018	10.152	9.898 10.773	52 154	
2019	9.898	10.773	154	
MFS® VIT Growth Series - Service Class	00 400	00.440	07	
2018	22.193 22.446	22.446 30.542	37 56	
	££.74U	JU.J42	Ju	
MFS® VIT II International Intrinsic Value Portfolio - Service Class 2018.	13.099	11.679	303	
2019	11.679	14.492	291	

	Accumulation unit value		
	Beginning of period	End of period	Number of accumulation units
MFS® VIT Total Return Series - Service Class	(A	ccumulation unit value in dollars and Number of accumulation	units in thousands)
2018	17.830	16.575	46
2019	16.575	19.662	58
MFS® VIT Utilities Series - Service Class			
2018	26.451	26.334	54
2019	26.334	32.457	53
Morgan Stanley VIF Global Infrastructure Portfolio - Class II			
2018 2019	11.318 10.296	10.296 13.002	62 48
	10.290	13.002	40
PIMCO VIT All Asset All Authority Portfolio - Advisor Class 2018.	9.861	9.086	36
2019	9.086	9.582	34
Putnam VT Equity Income Fund - Class IB	0.000	0.002	
2019	N/A	N/A	N/A
Putnam VT George Putnam Balanced Fund - Class IB			
2018	11.647	11.141	23
2019	11.141	13.644	39
Putnam VT Global Health Care Fund - Class IB			
2018	9.975	9.792	154
2019	9.792	12.600	148
Putnam VT Income Fund - Class IB			
2018	10.066	9.961	66
2019	9.961	11.007	68
Putnam VT Multi-Asset Absolute Return Fund - Class IB			
2018	10.534 9.588	9.588	46 41
2019	9.300	10.029	41
QS Variable Conservative Growth - Class II 2018	N/A	N/A	N/A
2019	N/A N/A	N/A N/A	N/A
SEI VP Market Growth Strategy Fund - Class III			
2018	11.386	10.335	7
2019	10.335	12.104	4
SEI VP Market Plus Strategy Fund - Class III			
2018	11.999	10.631	99
2019	10.631	12.776	1*
Templeton Foreign VIP Fund - Class 4			
2018	9.695	8.087	55
2019	8.087	8.984	55
Templeton Global Bond VIP Fund - Class 4	0.540	0.000	070
2018	9.549 9.609	9.609 9.666	376 340
2019	9.009	3.000	340
VanEck VIP Global Hard Assets Fund - Class S Shares 2018	6.762	4.780	41
2019	4.780	5.265	75
Virtus Newfleet Multi-Sector Intermediate Bond Series - Class A Sha		0.200	
2018	10.774	10.357	188
2019	10.357	11.299	203

The numbers of accumulation units less than 1000 were rounded up to one.

<sup>1</sup> The LVIP BlackRock Multi-Asset Income Fund was liquidated on November 16, 2018.

<sup>2</sup> Effective November 5, 2018, the Ivy VIP Micro Cap Growth Portfolio was reorganized into the Ivy VIP Small Cap Growth Portfolio.



# Lincoln Financial Group® Privacy Practices Notice

The Lincoln Financial Group companies\* are committed to protecting your privacy. To provide the products and services you expect from a financial services leader, we must collect personal information about you. We do not sell your personal information to third parties. This Notice describes our current privacy practices. While your relationship with us continues, we will update and send our Privacy Practices Notice as required by law. Even after that relationship ends, we will continue to protect your personal information. You do not need to take any action because of this Notice, but you do have certain rights as described below.

## **Information We May Collect And Use**

We collect personal information about you to help us identify you as our customer or our former customer; to process your requests and transactions; to offer investment or insurance services to you; to pay your claim; to analyze in order to enhance our products and services; or to tell you about our products or services we believe you may want and use; and as otherwise permitted by law. The type of personal information we collect depends on the products or services you request and may include the following:

- **Information from you:** When you submit your application or other forms, you give us information such as your name, address, Social Security number; and your financial, health, and employment history.
- **Information about your transactions:** We maintain information about your transactions with us, such as the products you buy from us; the amount you paid for those products; your account balances; and your payment and claims history.
- Information from outside our family of companies: If you are purchasing insurance products, we may collect information from consumer reporting agencies such as your credit history; credit scores; and driving and employment records. With your authorization, we may also collect information, such as medical information from other individuals or businesses.
- **Information from your employer**: If your employer purchases group products from us, we may obtain information about you from your employer in order to enroll you in the plan.

## **How We Use Your Personal Information**

We may share your personal information within our companies and with certain service providers. They use this information to process transactions you have requested; provide customer service; to analyze in order to enhance our products and services; and inform you of products or services we offer that you may find useful. Our service providers may or may not be affiliated with us. They include financial service providers (for example, third party administrators; broker-dealers; insurance agents and brokers, registered representatives; reinsurers and other financial services companies with whom we have joint marketing agreements). Our service providers also include non-financial companies and individuals (for example, consultants; vendors; and companies that perform marketing services on our behalf). Information we obtain from a report prepared by a service provider may be kept by the service provider and shared with other persons; however, we require our service providers to protect your personal information and to use or disclose it only for the work they are performing for us, or as permitted by law.

When you apply for one of our products, we may share information about your application with credit bureaus. We also may provide information to group policy owners, regulatory authorities and law enforcement officials, and to other non-affiliated or affiliated parties as permitted by law. In the event of a sale of all or part of our businesses, we may share customer information as part of the sale. We do not sell or share your information with outside marketers who may want to offer you their own products and services; nor do we share information we receive about you from a consumer reporting agency. You do not need to take any action for this benefit.

### **Security of Information**

We have an important responsibility to keep your information safe. We use safeguards to protect your information from unauthorized disclosure. Our employees are authorized to access your information only when they need it to provide you with products, services, or to maintain your accounts. Employees who have access to your personal information are required to keep it confidential. Employees are required to complete privacy training annually.

#### **Your Rights Regarding Your Personal Information**

Access: We want to make sure we have accurate information about you. Upon written request we will tell you, within 30 business days, what personal information we have about you. You may see a copy of your personal information in person or receive a copy by mail, whichever you prefer. We will share with you who provided the information. In some cases we may provide your medical information to your personal physician. We will not provide you with information we have collected in connection with, or in anticipation of, a claim or legal proceeding. If you request a copy of the information, we may charge you a fee for copying and mailing costs. In very limited circumstances, your request may be denied. You may then request that the denial be reviewed.

Accuracy of Information: If you feel the personal information we have about you is inaccurate or incomplete, you may ask us to amend the information. Your request must be in writing and must include the reason you are requesting the change. We will respond within 30 business days. If we make changes to your records as a result of your request, we will notify you in writing and we will send the updated information, at your request, to any person who may have received the information within the prior two years. We will also send the updated information to any insurance support organization that gave us the information, and any service provider that received the information within the prior 7 years. If your requested change is denied, we will provide you with reasons for the denial. You may write to request the denial be reviewed. A copy of your request will be kept on file with your personal information so anyone reviewing your information in the future will be aware of your request.

**Accounting of Disclosures:** If applicable, you may request an accounting of disclosures made of your medical information, except for disclosures:

- For purposes of payment activities or company operations;
- To the individual who is the subject of the personal information or to that individual's personal representative;
- · To persons involved in your health care;
- · For notification for disaster relief purposes;
- For national security or intelligence purposes;
- To law enforcement officials or correctional institutions;
- · Included in a limited data set: or
- · For which an authorization is required.

You may request an accounting of disclosures for a time period of less than six years from the date of your request.

<u>Basis for Adverse Underwriting Decision</u>: You may ask in writing for the specific reasons for an adverse underwriting decision. An adverse underwriting decision is where we decline your application for insurance, offer to insure you at a higher than standard rate, or terminate your coverage.

Your state may provide for additional privacy protections under applicable laws. We will protect your information in accordance with these additional protections.

If you have questions about your personal information, please provide your full name, address and telephone number and either email your question to our Data Subject Access Request Team at DSAR@lfg.com or mail to:

Lincoln Financial Group ATTN: Corporate Privacy Office, 7C-01 1300 S. Clinton St. Fort Wayne, IN 46802

\*This information applies to the following Lincoln Financial Group companies:

First Penn-Pacific Life Insurance Company Lincoln Financial Distributors, Inc. Lincoln Financial Group Trust Company Lincoln Investment Advisors Corporation

Lincoln Life & Annuity Company of New York Lincoln Life Assurance Company of Boston Lincoln Retirement Services Company, LLC Lincoln Variable Insurance Products Trust The Lincoln National Life Insurance Company





## Lincoln Financial Group

Customer Service Center 1300 South Clinton Street Fort Wayne, IN 46802

Not a deposit

Not FDIC-insured

Not insured by any federal government agency

Not guaranteed by any bank or savings association

May go down in value

©2020 Lincoln National Corporation

150 N. Radnor-Chester Road Radnor, PA 19087

#### Visit LincolnFinancial.com

Lincoln Financial Group is the marketing name for Lincoln National Corporation and its affiliates.

Affiliates are separately responsible for their own financial and contractual obligations.

PDF 5/20 **Z01** Order code: P-INVADV-B

#### **Important**

Part 1 – Product Prospectus enclosed

Part 2 – Funds Prospectus under separate cover

Both prospectuses must be presented. Please read them carefully.

#### **Right to Revoke Householding Consent:**

If you wish to change your current consent to receive only one copy of a product or fund prospectus, annual or semiannual report per household and receive a copy for each contractowner, please contact us at 888-868-2583 to discontinue this service.



Lincoln Investor Advantage® variable annuities (form 30070-B and state variations) are issued by The Lincoln National Life Insurance Company, Fort Wayne, IN, and distributed by Lincoln Financial Distributors, Inc., Radnor, PA, a broker/dealer.